
RECORD OF PROCEEDINGS

Minutes of the Regular Meeting
of the Board of Directors

Vail Park and Recreation District
dba Vail Recreation District
February 25, 2021

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on October 22, 2020 at 5:00 p.m. via virtual meeting, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

1.1. Tom Saalfeld, Jason Plante, Kirk Hansen, Roland Kjesbo

2. MEMBERS ABSENT AND EXCUSED

2.1. Kim Newbury Rediker

3. STAFF PRESENT

3.1. Mike Ortiz, Jessie Klehfoth, April Heredia, Molly Moffet, Jacob Tilmann, John Farley, Jerry Stevens, Dan Timm

4. OTHERS PRESENT

4.1. None

5. CONSULTANTS PRESENT

5.1. Eric Weaver

6. CALL TO ORDER

6.1. Director Saalfeld called the meeting to order at 5:06 p.m.

7. CHANGES TO AGENDA

7.1. None

8. APPROVAL OF MEETING MINUTES

8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the January 28, 2021 regular meeting.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

9.1. None

10. VAIL RECREATION DISTRICT GAME BALLS

10.1. Mr. Ortiz recognized Mr. Jacob Tilmann and Mr. John Farley for their outstanding grooming and all their hard work so far this winter at the Nordic

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Center. He awarded each one with a Vail Recreation District Game Ball.

11. RESOLUTION AUTHORIZING CLOSURE OF ENTERPRISE FUND

- 11.1. Mr. Weaver gave a quick recap of what an enterprise is and the history of when and how the Vail Recreation District started the fund. He shared that we had made our final bond payment and therefore there is no longer a need to have the Enterprise Fund.
- 11.2. After some discussion and hearing no public comment and by motion duly made and seconded it was unanimously RESOLVED to close the Enterprise Fund.

12. RATIFICATION OF COST SHARING AGREEMENT WITH THE TOWN OF VAIL-GREENS RENOVATION

- 12.1 Mr. Ortiz shared that the Town of Vail agreement sharing in the cost of the renovation of the greens has been approved by Town Council. He is asking for the board to ratify the agreement for an annual amount of \$216 thousand per year with a project cap of \$650 thousand. After little discussion, the board agreed to ratify this agreement.

13. STAFF ANALYSIS AND RECOMMENDATION ON LEASE PROPOSAL FOR FORMAL ARIA CLUB AND SPA

- 13.1. Mr. Ortiz shared that there was a meeting with several Town of Vail staff to discuss all aspects of the possibility of entering a lease for this space. With the help of Mr. Weaver and Mr. Timm they were able to put together a budget of what the financials would look like if we were to operate the club. After much discussion it was concluded that even with the help of the Town of Vail it was not financially feasible to take this on at this time.

14. JANUARY 2021 FINANCIALS

- 14.1. Mr. Weaver explained that closing out the Enterprise Fund will now leave zeros on the balance sheet, those numbers have all been moved to the General Fund. He shared that we are early in the year and so far, both Gymnastics and Community Programming are showing budget savings. He also acknowledged how well Nordic continues to do and that overall, everything is looking good.

15. EXECUTIVE DIRECTOR INPUT

- 15.1. Mr. Ortiz expressed how grateful he is for Jessie Klehfoth for all her hard work on making sure everything will be in place when she will take her maternity leave. He also acknowledged all her hard work on the organization and set up of helping the District find a new registration system.

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- 15.2. Mr. Ortiz shared that the Nordic Center was once again featured on Channel 9 news and how Mr. Dan Timm has developed a great relationship with Matt Renoux. The piece that was shared was very valuable to the Nordic Center.
- 15.3. Mr. Ortiz shared our Sports department was currently interviewing for their full-time position and have had a lot of great interviews so far. They held a very successful skimo event at Meadow Mountain and have one more event coming up the Shamrock Shuffle to conclude their winter series. He also shared that many other programs are in full swing and that registration has opened for camps and other upcoming programs and leagues.
- 15.4. Mr. Ortiz shared that Gymnastics has taken over the space that was being used for karate and have added new equipment and plan on adding fitness classes that will be able to utilize this space soon.
- 15.5. Mr. Ortiz wanted to give a shout out to his "COVID CREW" which consist of Mr. Jared Biniacki, Mr. Joel Rabinowitz and Mr. Chad Young. He shared how important each of these individuals have been during this difficult time. Their knowledge and hard work have been greatly appreciated by Mr. Ortiz.
- 15.6. Mr. Ortiz wanted to thank Mr. Eric Weaver for all his hard work and help working with the Town of Vail to get the agreement done for the renovations of the greens.

16. BOARD MEMBER INPUT

- 16.1. Director Kjesbo wanted to acknowledge how he has noticed how early the Nordic grooming crew is out in the mornings and what a great job they are doing.
- 16.2. Director Plante wanted to thank Mr. Joel Rabinowitz and Mrs. Beth Pappas for their work on the skimo race and share all the positive feedback that he has heard about the event.
- 16.3. Director Hansen shared that he felt there would be value to visit and possibly upgrade the Master Plan. Mr. Ortiz said he would look into what it would take to get this done.
- 16.4. Director Saalfeld thanked both Mr. Mike Ortiz and staff for all their continued hard work. He shared that he would like to start looking for a date for a board retreat possibly in the spring. Mr. Ortiz said he would look into it and pick a few dates and share those with the group so that they could get a date on the books.

17. ADJOURNMENT

- 17.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

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Respectfully Submitted,
April Heredia
Secretary to the Meeting

**VAIL RECREATION DISTRICT
COMBINED BALANCE SHEET
FOR THE PERIODS INDICATED BELOW**

	12/31/20					04/30/21				
	General Fund	Enterprise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total	General Fund	Enterprise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total
ASSETS										
CASH- UNRESTRICTED	6,105,605				6,105,605	7,766,076				7,766,076
INVESTMENTS- RESTRICTED					0					0
ACCOUNTS RECEIVABLE	221,938				221,938	135,571				135,571
PROPERTY TAXES RECEIVABLE	4,663,735				4,663,735	2,376,581				2,376,581
PREPAIDS, DEPOSITS & INVENTORY	196,210				196,210	134,348				134,348
DUE (TO) FROM OTHER FUND	0				0	(0)				(0)
LOAN DUE (TO) FROM OTHER FUND	0				0	0				0
BUILDINGS			14,112,183	0	14,112,183			14,112,183	0	14,112,183
EQUIPMENT			2,928,402	0	2,928,402			2,928,402	0	2,928,402
ACCUM DEPR			(10,156,998)	0	(10,156,998)			(10,156,998)	0	(10,156,998)
TOTAL ASSETS	11,187,487	-	6,883,587	0	18,071,074	10,412,576	-	6,883,587	0	17,296,163
LIABILITIES AND FUND EQUITY										
ACCOUNTS PAYABLE	133,563				133,563	93,008				93,008
DEFERRED PROPERTY TAXES	4,663,735				4,663,735	2,376,581				2,376,581
DEFERRED REVENUE	158,278				158,278	195,058				195,058
ACCRUED COMPENSATED ABSENCES			133,202	0	133,202			133,202	0	133,202
ACCRUED INTEREST PAYABLE				0	0				0	0
DOBSON BONDS PAYABLE				0	0				0	0
TOTAL LIABILITIES	4,955,575	-	133,202	0	5,088,777	2,664,647	-	133,202	0	2,797,849
NET ASSETS										
INV IN FIXED ASSETS, NET OF DEBT RESTRICTED	499,772	-	6,750,385	0	6,750,385	374,517	-	6,750,385	0	6,750,385
COMMITTED & ASSIGNED FOR CAPITAL UNASSIGNED	3,630,000	-			3,630,000	4,990,000	-			4,990,000
	2,102,139	-			2,102,139	2,383,412	-			2,383,412
TOTAL NET ASSETS	6,231,912	-	6,750,385	0	12,982,297	7,747,929	-	6,750,385	0	14,498,314
TOTAL LIAB & NET ASSETS	11,187,487	-	6,883,587	0	18,071,074	10,412,576	-	6,883,587	0	17,296,163

No assurance is provided on these financial statements; substantially all disclosures required by GAAP omitted.

VAIL RECREATION DISTRICT
 STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
 ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

Printed: 05/23/21
 Modified Accrual Basis

	2020 Prelim Actual	2021 Forecast	2021 Adopted Budget	Variance Favorable (Unfavor)	Percentage Variance Favorable (Unfavor)	4 Month Ended 04/30/21 Actual	4 Month Ended 04/30/21 Budget	Variance Favorable (Unfavor)	Percentage Variance Favorable (Unfavor)
COMBINED REVENUES									
PROPERTY AND OTHER TAXES, NET OF FEES	5,030,159	4,743,685	4,743,685	-	0%	2,274,285	2,080,785	193,500	9%
OTHER NON-DEPARTMENTALIZED REVENUES	139,159	53,000	43,000	10,000	23%	28,253	14,359	13,894	97%
SPORTS	240,653	323,294	243,670	79,624	33%	146,367	57,544	88,823	154%
GYMNASTICS	179,525	244,720	244,720	-	0%	106,294	93,119	13,175	14%
COMMUNITY PROGRAMMING	311,928	386,100	373,500	12,600	3%	177,285	153,049	24,236	16%
NATURE CENTER	-	-	-	-	0%	-	-	-	0%
NORDIC CENTER, NET OF COGS	608,704	682,600	475,935	206,665	43%	403,891	213,462	190,429	89%
GOLF COURSE, NET OF COGS	1,601,586	1,467,350	1,463,650	3,700	0%	141,764	50,047	91,717	183%
TENNIS	67,008	58,000	58,000	-	0%	-	-	-	0%
PICKLEBALL	118,006	101,245	97,335	3,910	4%	13,662	8,772	4,890	56%
DOBSON	536,306	476,967	512,419	(35,452)	-7%	210,801	237,401	(26,600)	-11%
GOLF F&B / BANQUET ROOM, NET OF COGS	287,343	630,553	299,148	331,405	111%	52,848	48,886	3,963	8%
TOTAL REVENUES	9,120,377	9,167,514	8,555,062	612,452	7%	3,555,449	2,957,424	598,026	20%
OPERATING EXPENSES									
ADMINISTRATION	(830,250)	(868,972)	(876,351)	7,379	1%	(393,398)	(410,282)	16,884	4%
PUBLIC RELATIONS/MARKETING	(292,782)	(407,619)	(407,619)	-	0%	(103,140)	(118,584)	15,444	13%
PARK MAINTENANCE	(283,730)	(293,892)	(291,399)	(2,492)	-1%	(51,614)	(50,346)	(1,268)	-3%
FACILITIES MAINTENANCE	(139,078)	(140,484)	(142,001)	1,518	1%	(48,966)	(50,674)	1,708	3%
SPORTS	(428,842)	(482,791)	(471,699)	(11,092)	-2%	(99,046)	(113,849)	14,803	13%
GYMNASTICS	(335,847)	(334,553)	(355,365)	20,812	6%	(97,168)	(124,983)	27,815	22%
COMMUNITY PROGRAMMING	(470,564)	(573,645)	(573,880)	235	0%	(111,038)	(132,216)	21,178	16%
NATURE CENTER	-	-	-	-	0%	-	-	-	0%
NORDIC CENTER	(367,395)	(452,797)	(416,987)	(35,811)	-9%	(230,650)	(212,940)	(17,710)	-8%
GOLF OPERATIONS	(731,692)	(829,303)	(831,857)	2,553	0%	(91,351)	(103,774)	12,423	12%
GOLF MAINTENANCE	(892,232)	(985,827)	(986,369)	542	0%	(179,104)	(174,672)	(4,433)	-3%
TENNIS	(111,854)	(111,896)	(112,922)	1,026	1%	(3,949)	(6,748)	2,799	41%
PICKLEBALL	(79,589)	(96,694)	(96,772)	78	0%	(20,192)	(16,876)	(3,315)	-20%
DOBSON	(709,173)	(730,845)	(732,743)	1,899	0%	(224,637)	(260,688)	36,051	14%
GOLF F&B / BANQUET ROOM	(633,918)	(844,628)	(712,105)	(132,522)	-19%	(202,019)	(202,134)	115	0%
TOTAL EXPENSES	(6,306,946)	(7,153,945)	(7,008,070)	(145,875)	-2%	(1,856,272)	(1,978,764)	122,492	6%
CHANGE IN FUND BAL BEFORE DS & CAP	2,813,431	2,013,569	1,546,992	466,577		1,699,177	978,659	720,518	
DEBT SERVICE	(271,956)	-	-	-	0%	-	-	-	0%
DONATIONS, LOANS, & SALE OF ASSETS	11,000	-	-	-	0%	-	-	-	0%
CAPITAL EXPENDITURES	(905,978)	(1,372,180)	(1,407,513)	35,334	3%	(183,160)	(251,995)	68,835	27%
LESS UNFUNDED CAPITAL PROJECTS	-	-	-	-		-	-	-	
CONTINGENCY	-	(300,000)	(300,000)	-	0%	-	(103,183)	103,183	100%
TOTAL NET CAPITAL EXPENSES	(1,166,934)	(1,672,180)	(1,707,513)	35,334	2%	(183,160)	(355,178)	172,018	48%
CHANGE IN FUND BALANCE	1,646,496	341,390	(160,521)	501,911		1,516,017	623,481	892,536	
BEGINNING FUND BALANCES	4,585,415	6,231,912	5,211,677	1,020,234		6,231,912	5,211,677	1,020,234	
ENDING FUND BALANCES	6,231,912	6,573,301	5,051,156	1,522,145		7,747,929	5,835,159	1,912,770	
	=	=	=	=		=	=	=	

SUMMARY OF SIGNIFICANT VARIANCES:

SPORTS REVENUES- Facility rental, whitewater, bike & running races, and camp registrations all seeing high demand and early registrations.
 COMMUNITY PROGRAMMING REV- \$18,000 in unbudgeted grants helping to offset impacts due to COVID
 NORDIC REVENUES- Truly an amazing 2020/2021 season with incredible increases in participation
 GOLF REVENUES- High demand for early season pass sales.
 DOBSON REVENUES- Hockey revenue not realized in January will hopefully be partially made up later in the season. TBD on what events may end up being able to be held.
 GYMNASTICS EXPENSES- Savings in wages and benefits until new full-time employee started.
 NORDIC EXPENSES- Overages in equipment maintenance and credit card fees from higher revenues.
 DOBSON EXPENSES- Savings in Adult hockey with program postponed, events not held, as well as other areas.
 GOLF BANQUET/ F&B EXPENSES- Savings in labor, cost of goods, and other areas with Gore Range Room revenues expected to be down significantly.
 CAPITAL- Mostly timing on projects still planned to be completed later in the year.
 CONTINGENCY- Increased from \$200K to \$300K for additional unknowns due to COVID19, but not needed as both revenues and expenses were favorable to forecast.
 FUND BALANCE- Savings at end of 2020 rolled forward to 2021.

VAIL RECREATION DISTRICT DIRECTOR REPORTS

May 27, 2021

MARKETING

- The summer all-VRD brochure is now available in welcome centers and hotels around town. It is a great resource for locals and visitors to Vail.
- Marketing has also been hard at work on helping the facilities get ready for a busy summer! We have been working on golf and tennis rack cards, golf rate slides, tennis signage, banquet and restaurant menus for Grill on the Gore, gymnastics meet posters and much more.
- Now that VRD summer racing season is in full gear, marketing is staying busy with two email releases per event (press release and racer details), ads, social media posts, posters, photos, maps, website updates and more. Nell creates a custom t-shirt design for each of the trail running races. We have also been helping sports with their new Minturn Downriver Dash whitewater event with a logo, poster, social media posts and more.
- Our summer marketing assistant Bobby Cornwell has been hard at work! He has been taking amazing photos at all the races which go up on our social media platforms. He has also been creating fun Instagram stories. We have a goal to create more video content this summer, so he has made a video for gymnastics and is creating a series of "golf tips" videos for the Vail Golf Club – more video plans are in the works!
- We continue all daily and weekly forms of advertising including Vail Daily ads, radio ads, email newsletters, press releases and social media promotions. We have been rotating through all the different departments, highlighting all the great spring programming going on over the past month.
- The new Vail Recreation District website is up and running! It is working great, and we are continuing to improve and add to the site.
- With the Eagle County public health orders receding, Nell has been working with Mike and the Town of Vail to figure out our new protocols and any remaining mask requirements. New signage will be going up at all the facilities and the VRD website will be updated with our new protocols.

GOLF

- Golf Course opens May 21st. We have eight temporary greens. We are offering a discount for green fees and cart fees. Normally a green fee is \$74 at this time of year. Currently we are charging \$25 to walk either 9 or 18 holes and \$42 to ride either 9 or 18 holes.
- We are fully staffed in golf operations for the summer through mid-August. We will need to hire additional staff when the young folks go back to school.
- Season Pass sales have been steady. We shall see how pass sales go into June with the course healing from the winter.
- The driving range has been steady since we opened on May 14th. The set up on the range is back to our "normal" set up with full hitting stations and ball machine. We are not doing reservations this year.
- We continue to plan for summer and continue to book several small groups including many wedding groups for golf. Our calendar is full for large shotgun type events. We plan to offer our first shotgun event on June 11 for the Battle Mountain Huskies Tournament with a 11:30am start.
- Our PGA PGM Interns have arrived. We believe we have a great group this summer. Mason and Preston are from Campbell University and Hunter and Gabe are from UNLV.

SPORTS

- Most summer sports camps are full with waiting lists.
- Summer adult league registration is going well, with soccer and softball leagues starting the beginning of June and sand volleyball and cornhole starting mid-June.
- We had a representative of MY Laps out to train us on our chip timing system and used it for the first trail run and youth mountain bike race. We are excited to keep learning and add in all the bells and whistles like live results as we get more comfortable
- We have been working very closely with the Vail Valley Foundation in the planning of this summer's Go Pro Mountain Games. The Sports Department will be the specialists for the Après 5K, Rocky Dog 5K, Ebike race, all XC mountain bike races and the Spring Run Off trail run.
- The Eagle River Water and Sanitation District Whitewater races were delayed a week due to low water volume. We have extended the season one week and we had a record turnout for the first race on May 18th.
- We had over 200 finishers in the first Dynafit Vail Trail Running Series event, The Boneyard Boogie. The race was a sell out as we were still under COVID restrictions.
- We are working with the Town of Minturn and the Eagle Valley Land Trust about organizing a downriver kayak race on the Eagle River on June 5.
- The Minturn Mini kicked off the summer Town Mountain Bike Series with very good attendance after 3 short track races. We are looking forward to the first full series event with both Adults and Youth on Wednesday, June 26.
- We will have a busy summer on the fields with events. First up is King of the Mountain Volleyball, June 17-20, followed the next 3 days by the Vail Lacrosse Tournament (youth) and then the Vail Lacrosse Shootout from June 26-July 4.

GYMNASTICS

- The Mask-Erase themed Spring Show hosted 52 gymnastics performers on Saturday, May 8th. The event was a success while limiting spectators to one per registered gymnast. The event was broken down into two showcases to allow for both gymnasts and parents to be in the facility while maintaining safe protocols.
- The Vail Gymnastics Classic will take place on September 18th and 19th at Dobson Ice Arena. We are planning this event as normal and will be using two sets of equipment which can accommodate larger numbers. This competition will host level's 3 – 5 and Xcel Bronze and Silver. After a cancelled fall season in 2020 we anticipate great numbers and a successful event.
- Four of our five recreational week-long summer camps are already full with waitlists. In 2020 we filled camps to 30 per week and we have added 10 spaces this season to 40 registrants. We may increase our maximum numbers through the summer depending on spacing and staff.
- We welcomed a new Head Coach, Thomas Katsiadis. Thomas will be adding programs such as Ninja/Parkour, adult gymnastics, and fitness classes for all. We are excited to have Thomas on board and look forward to implementing new programming through 2021.

PICKLEBALL

- The VRD outdoor season is under way at Golden Peak, where pickleball is offered on six dedicated pickleball courts that are now open and staffed seven days a week.
- Court reservations can be made on the hour for play from 10:00 a.m. to 7:00 p.m. every day. Players can call 970-390-2952, email pickleball @vailrec.com or use the holdmycourt reservation website to reserve courts. So far in May we have had over 1,000 individual total player reservations at Golden Peak.
- Our pickleball staff is available every day to help players set up games, and to run clinics and lessons.
- Skills and drills and round robin sessions have been completely booked on all six courts on Saturday's and Sunday's from 10 a.m. to 12 p.m., as well as on some weekdays based on demand.
- Summer VRD Pickleball Passes are currently on sale and can be purchased online at the VRD website. So far, we have sold 100 new 2020/21 annual passes for the season that began October 1, 2020 and ends September 30, 2021, and 25 summer passes for the 2021 outdoor season that runs from June 1 to September 30.
- Registration is underway for junior pickleball clinics which are held Monday through Thursday from June 7 to August 13.

- Ben Johns, who is the number one ranked player in the world, in men's singles, doubles and mixed doubles will be at Golden Peak for clinics on June 17-19. Ben is bringing Irina Tereschenko, who is also one of the top female pros in the world to help coach the three-hour clinic sessions.

DOBSON

- Staff has been busy getting the ice rink ready for the summer. Many projects that were not completed in 2020 have been done this year. Projects include painting rink railings, door frames, both restrooms, all locker rooms, all showers, the lobby wall, and our lobby countertops. We have completed a deep clean of Dobson and we are all excited to operate how we did in 2019.
- We have preventative maintenance planned on our ice resurfacer. Brandon from Complete Ice Arena Services will do some major work on our machine as it is now 10 years old. We have been working with Brandon for several years now and his service is invaluable.
- Staff has been working on adult hockey for the summer. We have a pretty full set of leagues which is a big change from this past year. We are just about back to where we were in 2019. We will have an A, B, C, Coed, and Women's Division. We also plan to continue concession services this summer for our adult hockey players.
- Jared has been communicating with event promoters. As we have some annual events planned for early 2022, we are looking at hosting some Hispanic dances this summer and fall along with the potential of an MMA event

PARKS

- We have set Booth falls tennis courts, softball fields, and sand volleyball courts.
- We have finished spring cleanup and started mowing all fields.
- I have aerated, over seeded, top dressed, and fertilized Ford park, and the Athletic Field.
- We are currently pressurizing and repairing irrigation on Ford Park and the Athletic Field.

COMMUNITY PROGRAMMING

- KidZone After School is open with consistent numbers in the mid-20's Monday, Tuesday, Thursday and Friday. This will continue through Wednesday, June 2.
- KidZone Wednesday 5th Day Camp is open and has been successful from the beginning. We continue to be busy with 25 to 30 participants every week. We have picked up some more customers now that ski race training is complete for the winter. The last Wednesday 5th Day Camp will be May 26; the children have school June 2.
- LEGO camp will run the week of June 7.
- Imagination Station is set to open June 7 with reservations required. One or two groups of ten can reserve a two-hour time slot Monday through Friday 9-11, 11:30-1:30 or 2-4 for \$50.
- Summer staff training will take place June 7 to 11.
- Pre Kamp Vail and Camp Vail open June 7. Camp Eco Fun staff will operate Camp Vail Champions the week of June 7, then Camp Eco Fun will open June 14. Mountain Bike Camp begins June 28.
- We are hired for Pre Kamp, Camp Vail, and Camp Eco Fun.