

VAIL PARK AND RECREATION DISTRICT
d/b/a VAIL RECREATION DISTRICT
BOARD OF DIRECTORS

5:00 P.M.
Thursday, October 26, 2023
Town of Vail, Council Chambers
AGENDA
REGULAR MEETING

Agenda

1. Call to Order
2. Changes to Agenda;
3. Approval of Minutes;
 - a. September 28, 2023
4. Public Input (for matters not otherwise on agenda/three-minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
5. New Business and Special Orders;
 - a. Review of Proposed 2024 Program Fees- Mr. Mike Ortiz
 - b. Review of Preliminary Proposed 2024 Budget -Mr. Eric Weaver and Mr. Mike Ortiz
6. Unfinished Business;
 - a. None.
7. Officers, Committees, Staff, and Professional Consultants;
 - a. September 2023 Financial Report - Mr. Eric Weaver
 - b. Executive Director Report – Mr. Mike Ortiz
 - c. Board Member Input
8. Adjournment

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agenda.doc*

RECORD OF PROCEEDINGS

Minutes of the Regular Meeting
Of the Board of Directors

Vail Park and Recreation District
dba Vail Recreation District
September 28, 2023

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on September 28, 2023, at 5:00 p.m. at the Vail Town Council Chambers, Town of Vail, Eagle County, Colorado, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

1.1. Kirk Hansen, Bob Armour, John Rediker, Molly Rabin, Jason Plante

2. MEMBERS ABSENT AND EXCUSED

2.1. None

3. STAFF PRESENT

3.1. Mike Ortiz, Nell Davis, April Heredia, Scott O'Connell

4. OTHERS PRESENT

4.1. Rick Sackbauer, Greg Hansen, Christine Santucci

5. CONSULTANTS PRESENT

5.1. Eric Weaver, Marchetti & Weaver, LLC.

6. CALL TO ORDER

6.1. Director Armour called the meeting to order at 5:00 p.m.

7. CHANGES TO AGENDA

7.1. None.

8. APPROVAL OF MINUTES

8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the August 24, 2023, regular meeting.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

9.1. Rick Sackbauer shared that he attended a Town Council meeting and applauded the new housing units that have recently been added to the town which in turn will add more taxpayers. His concern is that most Vail Recreation District programs are at full participation capacity, and he

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Vail Recreation District September 28, 2023, Meeting Minutes

would like the town to have a plan for expansion. He believes this is a topic that should be added to the agenda of the Rec-Sub Committee.

- 9.2. Christine Santucci wanted to introduce herself and share that she was running for Vail Town Council. She is at the meeting to learn more about the VRD and educate herself as much as possible. She welcomed any questions from the board.

10. OPEN DISCUSSION OF PURCHASING UNITS IN TIMEBER RIDGE VILLAGE NEIGHBORHOOD APARTMENTS

10.1 Mr. Mike Ortiz gave a background of the housing development and how the Vail Recreation District put down deposit money on 1-one bedroom, 3- two bedrooms, and 1- three-bedroom units. The board had an open discussion on the pros and cons of having employee housing and if the district should move forward with the number of units, they have put deposits down on. After much discussion a motion was made to reduce our commitment to purchase 1 studio bedroom and 2 two-bedroom units.

10.2 By motion duly made and seconded it was unanimously RESOLVED to reduce the commitment to 1 studio and 2 two-bedroom units.

10.3 Director Rediker asked that a financial exercise be done to show the potential of how we make this work financially for the district and our employees. He would also like to see a projection of what the rent and cost of managing the units will be like. He asked that this be shared at the next board meeting.

11. FORD PARK MASTER PLAN LETTER OF SUPPORT

11.1 Mr. Mike Ortiz shared that he was glad that the Vail Recreation District was asked to be a part of this plan. He shared the main five goals for the master plan. The goals are 1. Provide open space, facilities, and programs within Ford Park to meet the passive and active recreational, educational, social, and cultural needs of residents and guests of Vail. 2. Ensure that any new use or building within the park does not adversely affect the character and quality of the park or the overall experience of park users. 3. Protect the riparian landscape of the gore creek corridor. 4. Provide a safe, enjoyable, accessible, legible, and intuitive pedestrian circulation system within Ford Park and between Ford Park and Vail Village. 5. Continue to strengthen relationships between all venues and all users with Ford Park.

11.2 Mr. Ortiz asked if there were any concerns or questions about the goals and there were no concerns with the goals. There were other concerns about some of the references made in the plan to have no administration offices in the park and some concerns about maintenance duties within the park as well. Mr. Ortiz said this is a ten-year plan and that there are still a lot of things to come and did not feel like any of these things were immediate. Director Rediker shared that

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he was in favor of the letter of support however he would want the wording on moving administrative offices out of the park to be done only when the Town of Vail has an alternative location.

11.3 Mr. Ortiz asked the board's permission to be at the next council meeting so he can share his concerns about the traffic in the park. The next council meeting will be on October 9th, 2023.

12. DOBSON ICE ARENA UPDATE

12.1 Mr. Mike Ortiz shared with the board that working with Chris Knight has been awesome. He shared they had a meeting with Scott O'Connell, and Jared Biniecki and that Mr. Knight spent two and a half hours with them going through what POPULUS has designed so far. It was a very thorough walk through of the plans.

12.2 Mr. Ortiz shared some highlights from the walk through such as the concourse will now go around the whole arena, there is proposed seating on the south side of the arena and there will also be a mezzanine level that will be above the seating on the south side. Both Scott and Jared worked on a programming document for POPULUS and Chris Knight has done a great job making sure POPULUS is looking at that document. Making sure more storage space is made available for the rink.

12.3 Mr. Ortiz shared that the timeline for construction is two winters. He encouraged the board to keep in contact with council members about the temporary ice down in Eagle. We need to make sure we do not drop the ball on making that happen.

13. AUGUST 2023 FINANCIAL REPORT

12.1 Mr. Eric Weaver shared with the board that he was going to keep the report brief this month. He shared that looking at the P & L on the right-hand side shows what happened in the month of August. This month showed a lot of positive numbers. He shared that interest income was still doing great and golf had a good month making up \$56K of their deficit. The Food & Beverage department had a positive month with that coming mainly from the Grill on the Gore. On the expense side financials showed almost every department as being favorable. Overall, August was a really good month.

12.2 Mr. Weaver shared we are into our budget season and have a very packed schedule over the next week. There will be much more to come with more fine tuning of the forecast for 2023. We do plan on sharing with the board the preliminary budget at the October board meeting.

12.3 Mr. Ortiz shared with the board that he did ask all departments to make sure they are raising the non-resident fees for 2024.

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14. EXECUTIVE DIRECTOR REPORT

15.1 Mr. Mike Ortiz shared a few highlights from the director's report that can be found on the website in the board packet. He highlighted a few things from the report, he first wanted to thank all the staff for putting on yet again another successful BBB tournament. He wanted to especially recognize Nell Davis, Ali Wadey and Beth Pappas for all their work and always going above and beyond to make the tournament happen and special every year.

15.2 Mr. Ortiz also wanted to share all the compliments the golf course has gotten this season and how well it is playing. He thanked Jacob and all his staff for their hard work.

15. BOARD MEMBER INPUT

15.1 Director Rabin shared her great experience with gymnastics. She has heard so much positive feedback from parents. She did share the concern of not being able to easily find programs on our website for 5-year-olds and asked if a filter can be added.

15.2 Director Rediker asked if there was a possibility of combining the capital projects for Hole 13 bathrooms and the tennis center or other renovation for the sake of finding a contractor easier. Mr. Ortiz shared that we could not because they are not going to be happening at the same time.

15.3 Director Rediker also recognized the staff for their effort in the BBB tournament and recognized the staff that helped with the breaking down and cleaning up afterwards.

15.3 Director Plante gave a shout out to the sports team. He wanted to recognize what a great job they have done this season with all the bike, running and other races and events that they put on.

15.4 Director Hansen shared that living in Vail, a place of high expectations, that the VRD always steps up to meet those expectations. He also shared that the athletic field should have a name and provided a few suggestions such as the Krueger Field or Slifer Field or something that people could identify with. Mr. Ortiz suggested that this be brought up at the next Rec Sub-Committee meeting.

16. ADJOURNMENT

17.1 Upon a motion duly made and seconded, it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted,
April Heredia
Secretary to the Meeting



VAIL RECREATION DISTRICT

VAIL RECREATION DISTRICT 2024 FEES

DEPARTMENT	PAGE
VAIL NORDIC CENTER	2
VAIL GYMNASTICS CENTER	2
VAIL GOLF CLUB	3
DOBSON ICE ARENA	4
SPORTS DEPARTMENT	5
LEAGUES	5
RACE SERIES	5
YOUTH SPORTS CAMPS	5
FACILITY RENTALS	6
VAIL TENNIS CENTER	7
PICKLEBALL	7
COMMUNITY PROGRAMMING	8
IMAGINATION STATION	8
PRESCHOOL PROGRAMS	8
SINGLE DAY PROGRAMS	8
KIDZONE	8
SUMMER DAY CAMPS	8
COMMUNITY ROOM	8

VAIL NORDIC CENTER			
PASSES		2023 RATE	2024 RATE
DAY PASS ADULT/YOUTH		\$22/17	\$24/19
SEASON PASS NON-RES		\$160	\$175
RESIDENT SEASON PASS		\$125	\$130
STUDENT PASS (AGES 13-17)		\$85	\$90
STUDENT PASS (AGES 6-12)		\$60	\$65
RENTALS			
RENTALS CLASSIC/SKATE		\$32/37	\$35/40
RENTALS CHILDREN CLASSIC OR SKATE		\$25	\$27
RENTALS SNOWSHOE		\$32	\$35
RENTALS FATBIKES		\$37 HALF DAY	\$40 HALF DAY
RENTALS PULL SLED		\$29	\$29
AT GEAR		\$74	\$79
LESSONS			
LESSONS GROUP CHILD/ADULT		\$65/55	\$69/59
LESSONS PRIVATE CHILD/ADULT		\$99/69	\$109/79
CLINICS			
CLINIC GROUP CHILD/ADULT		\$59/49	\$59/49
AT CLINIC CHILD/ADULT (INCULDES RENTAL)		\$99/79	\$99/79

VAIL GYMNASTICS CENTER			
SPRING/SUMMER CLASSES		JAN-AUG 2023 RATES	JAN-AUG 2024 RATES
45 MINUTE CLASS		\$175 PER 6 WEEKS	\$175 PER 6 WEEKS
50 MINUTE CLASS			\$190 PER 6 WEEKS
60 MINUTE CLASS		\$200 PER 6 WEEKS	\$200 PER 6 WEEKS
90 MINUTE CLASS		\$225 PER 6 WEEKS	\$225 PER 6 WEEKS
BOYS LEVEL 4		NA	NA
BOYS LEVEL 5+		NA	NA
GIRLS LEVEL 3, 9 HOURS PER WEEK		\$195 per month	\$200 per month
USGA GIRLS 4/5, 9 HOURS PER WEEK		\$210 per month	\$220 per month
PRE-TEAM, 4 HOURS PER WEEK		\$295 (2 classes, 4 hrs per week) - 6 weeks	\$295 (2 classes, 4 hrs per week) - 6 weeks
USAG LEVEL 6+, 19 HOURS PER WEEK		295 per month	\$300 per month
VSSA MEMBER 20 HRS PER WEEK			\$440 per month
SUMMER CAMP		\$275/WEEK	\$295/WEEK
COMPETITIVE CAMP			\$310/WEEK
FALL CLASSES	(FEES REVIEWED IN SEPT)	SEPT-DEC 2023 RATES	SEPT-DEC 2024 RATES
45 MINUTE CLASS		\$175 PER 6 WEEKS	\$175 PER 6 WEEKS
50 MINUTE CLASS			\$190 PER 6 WEEKS
60 MINUTE CLASS		\$200 PER 6 WEEKS	\$200 PER 6 WEEKS
90 MINUTE CLASS		\$225 PER 6 WEEKS	\$225 PER 6 WEEKS
BOYS TEAM LEVEL 4		NA	NA
BOYS TEAM LEVEL 5+		NA	NA
PRE-TEAM, 4 HOURS PER WEEK		\$295 (2 classes, 4 hrs per week) 6 weeks	\$295 (2 classes, 4 hrs per week) 6 weeks
GIRLS LEVELS 3, 9 HOURS PER WEEK		\$195 per month (reduced hours from 2022)	\$200 per month (reduced hours from 2022)
GIRLS LEVELS 4, 5		\$210 per month	\$220 per month
USAG LEVELS 6+		\$295 per month	\$300 per month
CLINICS/SINGLE DAY CAMPS/GROUPS			
SINGLE DAY CAMP			\$70 6 HOURS
NINJA NIGHTS			\$40 2 HOURS
PARENTS NIGHT OUT			\$45 2.5 HOURS (FOOD PROVIDED)
TUMBLING CLINICS 3-5 CLASS SERIES			\$185-200 3-5 CLASS SERIES/2 HR CLS
BIRTHDAYPARTIES			\$295 1.5 HOURS
SCHOOL GROUPS			\$15/CHILD 1 HOUR OF GYM TIME MIN10
DROP-IN		DROP-IN	DROP-IN
ADULT/TEEN DROP-IN		\$14/PER TIME	\$14/PER TIME
TODDLER/KIDS DROP-IN		\$12/PER TIME	\$12/\$14/PER TIME
45 MIN. DROP-IN CLASS		\$30/PER TIME	\$30/PER TIME
60 MIN. DROP-IN CLASS		\$35/PER TIME	\$35/PER TIME
90 MIN. DROP-IN CLASS		\$40/PER TIME	\$40/PER TIME
2 HOUR (PRE-TEAM)		\$45/PER TIME	\$45/PER TIME
TEAM DROP-IN		\$65/PER TIME	\$65/PER TIME

VAIL GOLF CLUB						
GREEN FEES - PEAK SEASON - GUEST						
		2023 RATES	W/CART		2024 RATES	W/CART
GUEST 18	\$10 INCREASE	\$115	\$139	\$9 INCREASE	\$124	\$149
GUEST 9	\$10 INCREASE	\$80	\$97	\$5/\$6 INCREASE	\$85	\$103
GUEST TWILIGHT/3:30 P.M.		\$80	\$97	\$5/\$6 INCREASE	\$85	\$103
GUEST JUNIOR 18		\$55	\$79	\$5/\$6 INCREASE	\$60	\$85
GUEST JUNIOR 9 & TWI		\$35	\$52	\$5/\$6 INCREASE	\$40	\$58
CANCELLATION					\$50	
GREEN FEES - PEAK SEASON - COUNTY						
COUNTY 18	removed in 2022	N/A	*must buy punch	removed in 2022	N/A	*must buy punch
COUNTY 9		N/A			N/A	
COUNTY TWILIGHT		N/A			N/A	
COUNTY JUNIOR 18		N/A			N/A	
COUNTY JUNIOR 9 & TWI		N/A			N/A	
GREEN FEES - PEAK SEASON - RESIDENTS						
VRD 18	\$5 INCREASE	\$80	\$104	\$5/\$6 INCREASE	\$85	\$110
VRD 9	\$5 INCREASE	\$54	\$71	\$5/\$6 INCREASE	\$59	\$77
VRD TWILIGHT/3:30 P.M.	\$5 INCREASE	\$54	\$71	\$5/\$6 INCREASE	\$59	\$77
VRD JUNIOR 18		\$40	\$64	\$5/\$6 INCREASE	\$45	\$70
VRD JUNIOR 9 & TWI		\$30	\$47	\$5/\$6 INCREASE	\$35	\$53
HIGH SCHOOL TEAM PLAYER LOCAL RATE		\$25	\$49	\$5/\$6 INCREASE	\$30	\$55
GREEN FEES - EARLY SEASON						
GUEST/CTY/RESIDENT 18		\$50	\$74	\$10 INCREASE	\$60	\$85
GUEST 9		\$35	\$52	\$5 INCREASE	\$40	\$58
GUEST TWILIGHT/3:30 PM		\$35	\$52	\$5 INCREASE	\$40	\$58
JUNIOR 18		\$35	\$59		\$35	\$59
JUNIOR 9 & TWI		\$25	\$42		\$25	\$42
GREEN FEES - FALL SEASON						
GUEST/CTY/RESIDENT 18	\$5 INCREASE	\$65	\$89	\$10 INCREASE	\$75	\$100
GUEST 9	\$5 INCREASE	\$55	\$72	\$12 INCREASE	\$67	\$85
GUEST TWILIGHT/3:30 PM	\$5 INCREASE	\$55	\$72	\$12 INCREASE	\$67	\$85
JUNIOR 18		\$35	\$59	\$1 cart increase	\$35	\$60
JUNIOR 9 & TWI		\$25	\$42	\$1 cart increase	\$25	\$43
GREEN FEES - AERIFICATION RATE						
GUEST/CTY/RESIDENT 18		\$50	\$70		N/A	N/A
9 HOLE		\$40	\$55		N/A	N/A
CART 18		\$20			N/A	N/A
CART 9		\$15			N/A	N/A
LEAGUE FEES						
LEAGUE EARLY & FALL SEASON				\$7 INCREASE	55	\$78
LEAGUE PEAK SEASON				\$10 INCREASE	75	\$98
SEASON PASSES						
VRD GOLD PRIOR TO MAY 15						
PLATINUM PASS (VAIL RESIDENTS ONLY) *NEW*						
RESIDENT GOLD						
RESIDENT SILVER PRIOR TO MAY 15						
RESIDENT SILVER						
EAGLE COUNTY RESIDENT GOLD (NO RESTRICTIONS)						
EAGLE COUNTY RESIDENT SILVER PASS						
10 PUNCH VRD						
10 PUNCH VRD AFTER MAY 15						
10 ROUND PUNCH VRD (FLEXIBLE - ABLE TO MAKE TEE TIME ON WEEKENDS)						
18 ROUND PUNCH VRD W/CART						
10 ROUND PUNCH W/CART (FLEXIBLE)						
20 PUNCH VRD						
20 PUNCH VRD AFTER MAY 15						
10 PUNCH EAGLE COUNTY						
10 PUNCH EAGLE COUNTY AFTER MAY 15						
20 PUNCH EAGLE COUNTY						
20 ROUND PUNCH VRD (FLEXIBLE)						
20 ROUND PUNCH VRD (GOOD ONLY AFTER 1 P.M.)						
COMBO EAVIL & VAIL PUNCH CARD						
10 ROUND PUNCH W/CART VAIL						
10 ROUND PUNCH EAGLE COUNTY (FLEXIBLE)						
10 ROUND PUNCH W/CART EAGLE COUNTY (FLEXIBLE)						
20 9 HOLE PUNCH EAGLE COUNTY (FLEXIBLE)						
YOUNG ADULT PASS (18-29 YRS)						
YOUNG ADULT PASS W/CART (18-29 YRS)						
JUNIOR SILVER PASS						
JUNIOR GOLD PASS						
ADULT - JUNIOR PASS						
ADULT - JUNIOR PASS W/CART						
MERCHANT PASS - VAIL						

VAIL GOLF CLUB - CONTINUED

CART RENTALS					
18 HOLES	\$24 per seat		No discount for s	\$25 per seat	No discount for s
9 HOLES	\$17 per seat		No discount for s	\$18 per seat	No discount for s
LEAGUE	\$19			\$23	
PULL CART					
PULL CART 9 HOLES	\$6			\$6	
PULL CART 18 HOLES	\$9			\$9	
GOLF BIKE 9 HOLES	\$12			\$12	
GOLF BIKE 18 HOLES	\$15			\$15	
RENTAL CLUBS					
18 HOLES	\$55		\$10 INCREASE	\$65	
9 HOLES	\$45		\$10 INCREASE	\$55	
RANGE					
SMALL	\$6		\$1 INCREASE	\$7	
MEDIUM	\$8		\$2 INCREASE	\$10	
LARGE	\$12		\$2 INCREASE	\$14	
RANGE CARD	\$150			\$150	
OTHER AMENITIES					
CLUB STORAGE **IF AVAILABLE**	\$300			\$300	
CLUB STORAGE W/PULL CART **IF AVAILABLE**	\$350			\$350	
LOCKER	\$200			\$200	

Season Pass Structure - Vail Residents

Persons attempting purchase of passes or punchcards must prove residency in Vail.

	Season-Pass = Unlimited Golf	Punch-Card = 20 rounds of 9 holes (10 rounds of 18)
	<ul style="list-style-type: none"> -non-transferrable -can play space available (avoids restrictions) 	<ul style="list-style-type: none"> -transferrable -can play space available (avoids restrictions)
Platinum Tier Pass \$2,600 * No change for 2024	<ul style="list-style-type: none"> -Can book tee times 14 days in advance -Can book tee times anytime of day -Includes cart, range, club storage, locker <p>*Available to Vail Residents Only **Limited Quantity of 25 passes to be sold</p>	NO PUNCH CARD OFFERED AT THIS TIER
Gold Tier Pass \$1,700 - 2023 Punch \$900 - 2023 2024 proposed pass price - \$1800 2024 Punch - \$1,000	<ul style="list-style-type: none"> -Can book tee times 10 days in advance -Can book tee times anytime of day -Includes cart and range -Can add a la carte options 	<ul style="list-style-type: none"> -Can book tee times 10 days in advance -Can book tee times anytime of day -Includes cart and range -Can add a la carte options <p>**Paying \$100 per 18-hole round (cart included) **Savings of \$10 per 18-hole round in peak season (cart included)</p>
Silver Tier Pass \$1,000 - 2023 Punch \$700 - 2023 2024 proposed pass price - \$1100 2024 proposed punch price - \$750	<ul style="list-style-type: none"> -Can book tee times 7 days in advance -Cannot book tee times before 12pm on Fri-Sat-Sun and holidays -can add a la carte options 	<ul style="list-style-type: none"> -Can book tee times 7 days in advance -Cannot book tee times before 12pm on Fri-Sat-Sun and holidays -Can add a la carte options <p>**Paying \$70 per 18-hole round (walking) **Savings of \$15 per 18-hole round in peak season (walking)</p>
Bronze Tier Pass \$800 - 2023 Punch \$500 - 2023 2024 proposed pass price - \$ 900 2024 proposed punch card - \$550	<ul style="list-style-type: none"> -Can book tee times 3 days in advance -Cannot book tee times before 2pm -Can add a la carte options 	<ul style="list-style-type: none"> -Can book tee times 3 days in advance -Cannot book tee times before 2pm -Can add a la carte options <p>**Paying \$55 per 18-hole round (walking) **Savings of \$ 30 per 18-hole round in peak season (walking)</p>

Season Pass Structure - Eagle County Residents

All pass privileges and restrictions are the same as Vail Resident, however the prices are different. Pass sales require proof of residency.

	Season-Pass = Unlimited Golf	Punch-Card = 20 rounds of 9 holes (10 rounds of 18)
	<ul style="list-style-type: none"> -non-transferrable -can play space available (avoids restrictions) 	<ul style="list-style-type: none"> -transferrable -can play space available (avoids restrictions)
Platinum Tier Pass \$2,600	AVAILABLE TO VAIL RESIDENTS ONLY *Available to Vail Residents Only **Limited Quantity of 25 passes to be sold	NO PUNCH CARD OFFERED AT THIS TIER
Gold Tier Pass \$2,000 - 2023 Punch \$1,100 - 2023 2024 - Pass price \$2100 2024 - Punch Card - \$1200	<ul style="list-style-type: none"> -Can book tee times 10 days in advance -Can book tee times anytime of day -Includes cart and range -Can add a la carte options 	<ul style="list-style-type: none"> -Can book tee times 10 days in advance -Can book tee times anytime of day -Includes cart and range -Can add a la carte options **Paying \$120 per 18-hole round (cart included) **Savings of \$29 per 18-hole round in peak season (cart included)
Silver Tier Pass \$1,300 - 2023 Punch \$900 - 2023 2024 - Pass price - \$1400 2024 - punch price - \$950	<ul style="list-style-type: none"> -Can book tee times 7 days in advance -Cannot book tee times before 12pm on Fri-Sat-Sun and holidays -can add a la carte options 	<ul style="list-style-type: none"> -Can book tee times 7 days in advance -Cannot book tee times before 12pm on Fri-Sat-Sun and holidays -Can add a la carte options **Paying \$95 per 18-hole round (walking) **Savings of \$29 per 18-hole round in peak season (walking)
Bronze Tier Pass \$1000 - 2023 Punch \$700 - 2023 2024 - pass price \$1100 2024 - Punch price - \$750	<ul style="list-style-type: none"> -Can book tee times 3 days in advance -Cannot book tee times before 2pm -Can add a la carte options 	<ul style="list-style-type: none"> -Can book tee times 3 days in advance -Cannot book tee times before 2pm -Can add a la carte options **Paying \$75 per 18-hole round (walking) **Savings of \$49 per 18-hole round in peak season (walking)

Special Pass Offerings - Available to Vail and Eagle County Residents

Proof of residency required.

<p>Young-Adult Pass (ages 18-29)</p> <p>Pass \$700 - 2023</p> <p>2024 - \$800</p>	<ul style="list-style-type: none"> -Can book tee times 7 days in advance -Cannot book tee times before 12pm on Fri-Sat-Sun and holidays -Restricted to individuals ages 18-29 as of May 1st of purchase year -can add a la carte options
<p>Adult-Junior Pass</p> <p>-covers both an adult and junior</p> <p>Pass \$650</p> <p>No Change for 2024</p>	<ul style="list-style-type: none"> -Can book tee times 7 days in advance -Play is only allowed after 3:30pm (cannot play space available earlier in the day) -Pass is only valid when parent and junior are both present (same parent, same junior) -Cart and range balls included <p>*Additional juniors can be "added" with the purchase of a separate junior pass</p>

Junior Pass Offerings

No Change Proposed for 2024

Available to all junior golfers under the age of 18 by May 1st of the purchase year. All juniors must pass a rules and etiquette test and provide a non-family reference to be eligible for purchase.

<p>The Junior Gold</p> <p>Pass \$600</p> <p>No Change for 2024</p>	<ul style="list-style-type: none"> -Can book tee times 3 days in advance -Cannot book tee times before 12pm on Fri-Sat-Sun and holidays -Includes range
<p>The Junior Silver</p> <p>Pass \$400</p> <p>No Change for 2024</p>	<ul style="list-style-type: none"> -Can book tee times 3 days in advance -Cannot book tee times before 12pm any day of week -Includes range

The Junior Bronze Pass \$200 No Change for 2024	-Can book tee times 3 days in advance -Cannot book tee times before 2pm any day of week

A La Carte Options

Available as add-ons to any pass or punch card purchase.

Season Cart \$400 2024 - \$450	-Unlimited cart use for the summer -Does not cover guests, only the single seat used by the passholder **Without a season cart pass, the daily cart fee for a single seat for 18 holes is \$24.00
Season Push-Cart \$150 2024 - no change	-Unlimited push-cart use for the summer **Without a season push-cart pass, the daily rental cost for 18 holes is \$9.00
Season Club Storage \$350 2024 - No Change	-Your golf clubs are stored and cared for in our bag storage for the duration of the summer **There is no daily fee option for club storage. **Club storage is first-come first-serve, space is limited!
Range Card \$150 2024 - No Change	-For a purchase of \$150 you will receive a range card pre-loaded with \$200 worth of range balls (\$50 bonus). -You may re-load your card at anytime during the summer

Another way to understand the pass options:

Platinum Pass	For Vail Residents who want it all, price doesn't matter
Gold Pass	Best value for a cart rider, someone who plays a lot
Silver Pass	The walking pass, if you don't take a cart this will be your best value option!
Bronze	The super saver for evening warriors. Price point matters most.

Gold Punch Card	Best value for a cart rider who plans to play up to 10 rounds and possibly wants to bring along non-passholders to play with them.
Silver Punch Card	The punch card for walkers. People who plan to play up to 10 rounds and possibly want to bring along non-passholders to play with them.
Bronze Punch Card	The super duper saver for evening warriors who will play a limited number of times and possibly want to bring along non-passholders to play with them.

Young-Adult Pass	Exceptional deal for golfers between the ages of 18-29 still paying off student loans.
Adult-Junior Pass	Perfect for the parent introducing their kid(s) to the game and wants to do it in the evenings.

Additional information:

How to prove residency?

- To prove residency you must show proof one of two ways:
 - License and property tax t_or
 - License, utility bill, and proof of current lease

What does it mean to play "space available"?

- To play space available means that you didn't book a tee time. Instead, you showed up to the course, checked in with the proshop, and then waited at the first tee waiting upon a "space" to become "available". If/when the starter has a cancellation or someone drops off after 9 holes it's very likely you will be able to play! Using the space available option allows restricted passes to play when they are otherwise forbidden from making tee times.

Can someone with a greater booking window book a tee time for me? (Platinum pass booking out 14 days for a Silver Passholder)

- Yes they can, but the person with the higher level of pass has to be there on that day to play with the tee time they booked or else the tee time will not be valid.

DOBSON ICE ARENA

<u>MISC.</u>	<u>2023 RATES</u>	<u>2024 RATES</u>
1 HR. ICE RENTAL - FULL RATE	\$249.00	\$265.00
1 HR. ICE RENTAL - ADULTS	\$230.00	\$244.00
1 HR. ICE RENTAL - SKATING CLUB AND VAIL EAGLE HOCKEY	\$230.00	\$244.00
1 HR. ICE RENTAL - HOCKEY NON-PRIMETIME	\$145.00	\$153.00
1 HR. ICE RENTAL - BEFORE NON-PRIMETIME	NA	NA
DAILY RENTAL/ICE ONLY	\$2,950	\$2,950
SPECIAL EVENT DAILY	\$3,940	\$3,940
<u>PUBLIC SESSION FEES</u>		
ADULTS (13+)	\$10	\$10
YOUTH (5-12)	\$8	\$8
CHILD (4 & UNDER)	\$6	\$6
STICK AND PUCK	\$10	\$10
SKATE RENTAL	\$5	\$5
SKATE SHARP (OVERNIGHT)	\$9	\$9
SKATE SHARP (DAY OF)	\$12	\$12
BUMPER CAR PRIVATE PARTY	\$360/hr	\$360/hr
BUMPER CAR RENTALS	\$10/ride	\$10/ride
<u>SEASON SKATING PASS</u>		
10 PUNCH SKATE SHARPENING	\$90	\$90
10 PUNCH PUBLIC SKATING CARD (ADULT) (NOW ALL AGES)	\$81	\$81
<i>*BUY 9 AND GET 1 FREE</i>		
<u>VRD LEARN TO SKATE</u>		
STORY TIME (TODDLER SKATE)	\$10	\$10
VRD SQUIRT REC. HOCKEY (16 WEEKS)	NA	NA
VRD MITE/MINI (FALL SEASON) 8 WEEKS	\$167	\$175.00
VRD MITE/MINI (WINTER SEASON IF REGISTERED FOR FALL) 8 WEEKS	\$167	\$175.00
HOCKEY EQUIPMENT RENTAL (BOTH SEASONS)	\$50	\$50.00
VRD MITE/MINI (PRE-REGISTER BOTH SESSIONS)	\$267	\$300.00
<u>LOCKER RENTALS</u>		
FULL SIZE - SEASON	\$95	\$95
HALF SIZE - SEASON	\$70	\$70
THIRD SIZE - SEASON	\$50	\$50
FULL SIZE - 6 MO.	\$50	\$50
HALF SIZE - 6 MO.	\$40	\$40
THIRD SIZE - 6 MO.	\$30	\$30
<u>HOUSE SERVICES</u>		
FORKLIFT - 1 HOUR	\$50	\$50
MAN LIFT - 1 HOUR	\$60	\$60
CURTAIN/BACKDROP	NA	NA
ELECTRICAL OUTLETS	\$50	\$50
SPOTLIGHT/DAILY	\$80	\$80
<u>CONCESSION RENTAL/MONTH</u>		
BASE RENT	NA	NA
THESE FEES WOULD BE EFFECTIVE JUNE 1, 2024		

SPORTS DEPARTMENT					
SPORTS DEPARTMENT LEAGUE FEES					
LEAGUES	2023 RATES	2023 RESIDENT DISCOUNT	2024 RATES	2024 RESIDENT DISCOUNT	NOTES
SUMMER SOFTBALL	\$700	\$670	\$725	\$690	5% increase for non-resident. 3% increase for residents. \$45 difference between resident and non-resident
FALL FOOTBALL	\$485	\$450	\$510	\$465	
8V8 SUMMER SOCCER	\$620	\$590	\$650	\$605	
8V8 FALL SOCCER	\$360	\$330	\$375	\$330	
SAND VOLLEYBALL - 4 PERSON	\$160	\$160	\$165	\$160	
SAND VOLLEYBALL - 2 PERSON	\$100	\$80	\$105	\$80	
CORNHOLE	\$80	\$70	\$95	\$70	
FRED AMMER SOCCER TOURNAMENT					
RED SANDSTONE ACTIVITIES					
OPEN GYM	\$5 DROP IN	10 DAY PASS - \$40	\$5 drop in	10 DAY PASS - \$50	starting Jan. 1
WINTER VOLLEYBALL	\$290	\$250	\$295	\$250	
FALL VOLLEYBALL	\$280	\$250	\$295	\$250	
BASKETBALL	\$565	\$525	\$590	\$545	
INDOOR SOCCER					
SPORTS DEPARTMENT RACE SERIES					
RUNNING RACES					
INDIVIDUAL RACE 6-11K	\$38 PRE/\$45 WEEK/\$55 DAY		\$38 PRE/\$45 WEEK/\$55 DAY		Increased race prices significantly for 2023. No change for '24
INDIVIDUAL RACE 5K	\$30 PRE/\$36 WEEK/\$45 DAY		\$30 PRE/\$36 WEEK/\$45 DAY		
INDIVIDUAL RACE HALF MAR	\$50 PRE/\$58 WEEK/\$70 DAY		\$50 PRE/\$58 WEEK/\$70 DAY		
STUDENT K-12	\$25 PRE/\$30 WEEK/\$37 DAY		\$25 PRE/\$30 WEEK/\$37 DAY		
5K SERIES	\$130		\$130		
RACE SERIES	\$245		\$245		
WHITewater					
INDIVIDUAL RACE-KAYAK/SUP	\$17 PREREG	\$23 DAY OF	\$17 PREREG	\$24 DAY OF	Increase day of. Prereg same
RACE SERIES-KAYAK/SUP	\$70		\$70		
INDIVIDUAL RACE-RAFT (2 PPL)	\$24 PREREG	\$34 DAY OF	\$24 PREREG	\$36 DAY OF	
RACE SERIES RAFT	\$98		\$100		
MOUNTAIN BIKE RACES					
ADULT	\$29 PREREG	\$40 DAY OF	\$30 PREREG	\$40 DAY OF	Increased race prices significantly for 2023. No change for '24
YOUTH (UNDER 16)	\$15 PREREG	\$20 DAY OF	\$15 PREREG	\$20 DAY OF	
SERIES ADULT	\$185		\$185		
SERIES YOUTH	\$90		\$90		
SHORT TRACK RACE SERIES					
ADULT	\$16 PREREG	\$23 DAY OF	\$16 PREREG	\$23 DAY OF	
YOUTH	\$5 PREREG	\$9 DAY OF	\$5 PREREG	\$9 DAY OF	
ADULT SERIES	NO SERIES		NO SERIES		
YOUTH SERIES	NO SERIES		NO SERIES		
WINTER GRAIL RACES					
UPHILL & SKIMO	\$36 PRE/\$42 WEEK/\$50 DAY		\$36 PRE/\$42 WEEK/\$50 DAY		Increased race prices significantly for 2023 and introduced 3-tier structure. No change for '24
UPHILL STUDENT	\$25 PRE/\$30 WEEK/\$37 DAY		\$25 PRE/\$30 WEEK/\$37 DAY		
WINTER NORDIC/BIKE RACE	\$30 PREREG/35 WEEK/\$40 DAY of		\$30 PREREG/35 WEEK/\$40 DAY of		
WINTER NORDIC/BIKE RACE STUDENT	\$25 PRE/\$30 WEEK/\$37 DAY		\$25 PRE/\$30 WEEK/\$37 DAY		
SHAMROCK SHUFFLE	\$30 PREREG/35 WEEK/\$40 DAY of		\$30 PREREG/35 WEEK/\$40 DAY of		
SHAMROCK SHUFFLE STUDENT	\$25 PRE/\$30 WEEK/\$37 DAY		\$25 PRE/\$30 WEEK/\$37 DAY		
GRAIL SERIES	NO SERIES		NO SERIES		
FAMILY MUD RUN - KIDS ADVENTURE GAMES					
FAMILY OF 4	\$70 PREREG	\$95 DAY OF	\$70 PREREG	\$95 DAY OF	
ADULT	\$26 PREREG	\$33 DAY OF	\$26 PREREG	\$33 DAY OF	
YOUTH	\$15 PREREG	\$22 DAY OF	\$15 PREREG	\$22 DAY OF	
YOUTH SPORTS					
LEAGUES					
SOCCER:					VRD youth sports prices are already higher than surrounding communities
MICRO	\$65		\$65		
U8	\$70		\$70		
U10	\$75		\$75		
MIDDLE SCHOOL XC					
HIGH COUNTRY HOOPS	\$80		\$80		
YOUTH VOLLEYBALL	\$80		\$80		
T-BALL	\$80		\$80		
YOUTH FUTSAL	\$80		\$80		
CAMPS					
BASEBALL	\$225 HALF DAY	\$208 FULL DAY	\$235 HALF DAY	\$206 FULL DAY	
INTERNATIONAL SOCCER	\$215 HALF DAY	\$288 FULL DAY	\$245 HALF DAY	\$325 FULL DAY	
BASKETBALL ACADEMY	\$225 HALF DAY		\$235 HALF DAY		
BASKETBALL SHOOTING	\$215 HALF DAY		\$225 HALF DAY		
LACROSSE	\$225 HALF DAY		\$235 HALF DAY		
MINI-HAWK	\$225 HALF DAY		\$235 HALF DAY		
FLAG FOOTBALL		\$288 FULL DAY	\$295 FULL DAY		
BRITNEY BROWN VB	\$85 elem/\$150 middle/\$150 High		\$90 elem/\$180 middle/\$180 High		
CHEERLEADING/TRACK AND FIELD	\$225 HALF DAY		\$235 HALF DAY		

SPORTS DEPARTMENT - CONTINUED					
SPORTS DEPT FACILITY RENTAL					
	2023 RATES	2023 RESIDENT DISCOUNT	2024 RATES	2024 RESIDENT DISCOUNT	NOTES
SOFTBALL					
1 DIAMOND	\$58 PER HOUR	\$38 PER HOUR	\$58 PER HOUR	\$38 PER HOUR	
OVER 4 HOURS	\$240 PER DAY	\$155 PER DAY	\$240 PER DAY	\$155 PER DAY	
3 DIAMONDS	\$580 PER DAY	\$375 PER DAY	\$580 PER DAY	\$375 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$580 PER DAY		\$580 PER DAY		
ATHLETIC FIELD					
HOURLY	\$70 PER HOUR	\$40 PER HOUR	\$70 PER HOUR	\$40 PER HOUR	
OVER 4 HOURS	\$280 PER DAY	\$150 PER DAY	\$280 PER DAY	\$150 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$572 DAY		\$572 DAY		
FIELD MARKING	\$175/Field		\$175/Field		
FENCE REMOVAL	\$400		\$400		
SPECIAL EVENTS					
FOR NON-ATHLETIC EVENTS CAUSING	TBD DEPENDING ON EVENT		TBD DEPENDING ON EVENT		
GYM RENTALS					
HOURLY	\$65 per hour	\$40 PER HOUR	\$65 per hour	\$40 PER HOUR	
OVER 4 HOURS	\$260 Per Day	\$160 PER DAY	\$260 Per Day	\$160 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$450 PER DAY		\$450 PER DAY		
VOLLEYBALL COURTS (SAND)					
RENTAL	\$45 PER HOUR	\$30 PER HOUR	\$45 PER HOUR	\$30 PER HOUR	
OVER FOUR HOURS - 1 COURT	\$180 PER DAY	\$120 PER DAY	\$180 PER DAY	\$120 PER DAY	
3 COURTS	\$400 PER DAY	\$280 PER DAY	\$400 PER DAY	\$280 PER DAY	
TIMING SERVICES					
NON PROFIT	MINIMUM \$450 + \$1 RUNNER OVER 100 RUNNERS (org pays for bibs and chips)		MINIMUM \$500 + \$1 RUNNER OVER 100 RUNNERS (org pays for bibs and chips)		
FOR PROFIT	MINIMUM \$900 + \$2 RUNNER OVER 100 RUNNERS (org pays for bibs and chips)		MINIMUM \$950 + \$2 RUNNER OVER 100 RUNNERS (org pays for bibs and chips)		

VAIL TENNIS CENTER		
PASSES	2023 RATES	2024 RATES
RESIDENT	\$300	\$330
NON-RESIDENT	\$350	\$380
PASS HOLDER GUEST		
COURT FEES	PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSE	PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSE
1 HOUR	\$30/20	\$30/\$25
90 MINUTES	\$45/30	\$45/\$35
LESSONS		
PRIVATE		
HOUR	\$85	\$90
1/2 HOUR	\$50	\$50
SEMI-PRIVATE LESSONS		
HOUR	\$105	\$110
1/2 HOUR	\$65	\$65
3 PEOPLE		
HOUR	\$125	\$130
1/2 HOUR	\$85	\$85
RAQUET		
STRINGING	\$25 PLUS STRING	\$25 PLUS STRING
RENTAL	\$10 PER DAY	\$10 PER DAY
TENNIS ACTIVITIES		
ALL PLAY DOUBLES	\$20 PER PERSON	\$20 PER PERSON
SR. MEN DOUBLES	\$20 PER PERSON	\$20 PER PERSON
LADIES' DAY	\$20 PER PERSON	\$20 PER PERSON
MEN'S NIGHT	\$20 PER PERSON	\$20 PER PERSON
CLUB 50	\$20 PER PERSON	\$20 PER PERSON
MEN'S DOUBLES	\$20 PER PERSON	\$20 PER PERSON
MEN'S SINGLE LADDER	\$20 PER PERSON	\$20 PER PERSON
MIXED DOUBLES	\$20 PER PERSON	\$20 PER PERSON
LADIES' DOUBLES	\$20 PER PERSON	\$20 PER PERSON
TUESDAY DOUBLES CLINIC	\$20 PER PERSON	\$20 PER PERSON
SUNDAY MORNING DOUBLES	\$20 PER PERSON	\$20 PER PERSON
CARDIO	\$20 PER PERSON	\$20 PER PERSON
BILL WRIGHT CHAMPIONSHIPS	TBD	TBD
JUNIOR LESSONS		
ONE WEEK	\$100 PER WEEK	\$100 PER WEEK
TWO WEEKS	\$100 PER WEEK	\$100 PER WEEK
TENNIS CAMPS	\$300 PER CAMP	\$300 PER CAMP
PICKLEBALL		
SUMMER SEASON JUN-SEPT	2023 RATES	2024 RATES
RESIDENT	\$200	\$220
NON-RESIDENT	\$280	\$350
JUNIOR (17&UNDER) RES/NON	\$120	\$140
WINTER SEASON OCT-MAY	STARTS OCT. 2022	STARTS OCT. 2023
RESIDENT	\$200	\$200
NON-RESIDENT	\$280	\$280
JUNIOR (17&UNDER) RES/NON	\$120	\$120
ANNUAL PASS YEAR-ROUND	STARTS OCT. 2022	STARTS JUNE 2024
RESIDENT	\$275	\$300
NON-RESIDENT	\$350	\$450
JUNIOR (17&UNDER) RES/NON	\$150	\$175
DAILY DROP-IN FEE		
RESIDENT	\$5	\$10
NON-RESIDENT	\$15	\$25
JUNIOR (17&UNDER) RES/NON	\$5	\$5
COURT RESERVATION-RES	\$28/HOUR	\$32/HOUR
COURT RESERVATION-NON	\$40/HOUR	\$50/HOUR
PICKLEBALL CAMPS		
JUNIOR CAMPS	\$180 PER CAMP	\$250 PER CAMP
PRIVATE LESSONS		
PRIVATE LESSONS-PASS HOLD	\$80/HR \$50/HALF HOUR	\$85/HR \$50/HALF HOUR
SEMI-PRIVATE LESSONS-PASS	\$100/HR \$70/HALF HOUR	\$105/HR \$70/HALF HOUR
SEMI-PRIVATE LESSONS-PASS	\$120/HR \$90/HALF HOUR	\$125/HR \$90/HALF HOUR
CLINIC PASS HOLDER-MINIMUM	\$35/PERSON/HOUR	\$35/PERSON/HOUR
PRIVATE LESSONS-NON-PASS HOLDER 1 PERSON		Removed separate prices for non-passholders.
SEMI-PRIVATE LESSONS-NON-PASS HOLDER 2 PEOPLE		Same lesson fees for everyone
SEMI-PRIVATE LESSONS-NON-PASS HOLDER 3 PEOPLE		
CLINIC NON-PASS HOLDER-MINIMUM OF FOUR PEOPLE		
SKILLS & DRILLS/ROUND ROBIN MIXER		
VRD PASSHOLDER	\$10/2 HOUR SESSION	\$15/2 HOUR SESSION
NON VRD PASSHOLDER	\$20/2 HOUR SESSION	\$30/2 HOUR SESSION
BALL MACHINE RENTAL	\$15/HOUR PLUS APPLICABLE COURT FEE	\$15/HOUR PLUS APPLICABLE COURT FEE

YOUTH SERVICES					
IMAGINATION STATION		2023 RATES		2024 RATES	
DAILY ADMISSION		\$10/child, \$5/adult		\$12/child, \$6/adult	Increase \$2 child/ \$1 for adults
10 PUNCH CARD					
ANNUAL MEMBERSHIP					
DROP OFF		FAMILY: \$150/YEAR, \$100/YEAR VRD \$10/CHILD/HOUR		FAMILY: \$150/YEAR, \$100/YEAR VRD \$10/CHILD/HOUR	
PARTIES (2 HOURS)		\$150		\$250	our parties are priced too low to cover costs and \$250 would put us closer to being competitive with other entities - vrd gymnastics charges \$295
UP TO 10 CHILDREN					
ADDITIONAL CHILDREN BEYOND 10		\$10		\$10	
KIDZONE AFTER SCHOOL PROGRAM					
REGISTRATION FEE PER FAMILY					
AFTERNOON DROP-IN		\$20		\$21	
AFTERNOON PRE-PAY		\$12		\$16	this is the price we used to charge prior to adjusting our registration structure to fit amilia. Avon Rec charges \$15/afternoon
SCHOOL'S OUT CAMP					
RATE		\$50 PRE PAY; \$55 WITHIN 10 DAYS		\$55	demand proves we no longer need discounts to encourage registrations Mt Rec and Avon Rec are \$50/day and offer much less field trip opportunities, which is what makes KidZone different, but
PRE KAMP VAIL		2023 RATES	ECSD & VRD	2024 RATES	ECSD & VRD
REGISTRATION (INCLUDES T-SHIRT)					
DAILY		\$80	\$65	L3: \$100, L2: \$80, L1: \$60	\$60 \$60/day keeps us within expected local childcare pricing and competitive with other licensed childcare day camp entities. Pre Kamp requires very highly qualified staff members in order to be appropriate within licensing
CAMP VAIL					
REGISTRATION (INCLUDES T-SHIRT)					
DAILY		\$70	\$60	L3: \$100, L2: \$80, L1: \$60	\$60 \$60/day for local workforce keeps us within expected local childcare pricing and competitive with other licensed childcare day camp entities. Camp Vail field trips daily and those are costing more - Avon Rec pool is up to \$6/child from \$5.20, EV pool is up to \$10/child from \$7, Splash is \$7/child, MMA is \$8-13/child, Avon paddleboarding is \$10/child, parking at the state/county parks has also increased, more places are charging for our adult counselors than in the past
CAMP ECO FUN					
REGISTRATION (INCLUDES T-SHIRT)					
2 DAY SESSION		\$120	\$100	\$150	\$120 if we're able to staff and run this camp. Comes to \$60/day, which is in line with Camp Vail pricing
5 OR MORE SESSIONS (RATES IF PURCHASED BY MAY 1)		\$5 off 5 or more sessions....sunssets 5/21 \$5 OFF SESSIONS PAID BY 5/21....\$90 lowest price		\$5 off 5 or more sessions....sunssets 5/21 \$5 OFF SESSIONS PAID BY 5/21....\$90 lowest price	
ART		\$20 TO \$25/CLASS COCKTAILS & CANVAS		\$40/CLASS COCKTAILS & CANVAS	This is competitive with Alpine Arts who also runs these programs and if TOV partners with us it would make this \$20/person
SESSION					
PUNCH CARD					
CHILDREN'S ART DROP-IN		\$8		\$8	
PAINT YOUR OWN POTTERY		\$10 TO \$40 FOR POTTERY		\$10 TO \$40 FOR POTTERY	
BIRTHDAY PARTIES		\$150/10 + \$7/CHILD UP TO 20		\$250	

Notes:
 Beaver Creek Summer Day Camp charges \$150/day and offers similar daily activities/trips as Camp Vail

Avon Rec:
 After school \$15/day
 Schools Out Camp \$50/day and they offer 1 field trip on Tues & Thurs, stay on campus Mon, Wed, Fri
 Summer Camp \$50/day and they do not field trip like Camp Vail does

Mt Rec
 Schools Out Camp \$50/day and they do not field trip like KidZone does
 Summer Camp \$50/day and they do not field trip like Camp Vail does

Administration Budget 2023 v 2024

The administration budget is showing an 6 % increase over the 2023 budget. Most of the expenses stay the same as the prior year's budget except for the annual increase in the cost of insurance, increase in anti-virus software and increases in salaries as a result of the CPS HR study.

VRD Marketing Budget Summary - 2023 vs 2024

Public Relations/Marketing Expenses: 2023 budget \$ 411,632 vs 2024 budget \$432,956 - (5% overall increase)

Increase in marketing expense budget is primarily due to:

- Labor (salary and benefit increases)
- Increases in advertising costs (printed and digital) and Intercept surveys.
- Increasing marketing for existing programming, events and facilities where needed
- Adding marketing initiatives for new programs and events
- Addition of new software subscriptions

Golf Maintenance Budget Synopsis 2023 v 2024

Golf Maintenance Expenses: 2023 budget \$966,958 v 2024 budget \$1010210 (4.47% overall increase)

With a modest overall increase of the golf maintenance operation expense budget of 4.47%, the main and most noticeable change is to the Salaries-Seasonal line item. The Second Assistant Superintendent was moved to hourly, and we also added an Assistant Mechanic and Groomer/Foreman to our year-round full-time hourly staff.

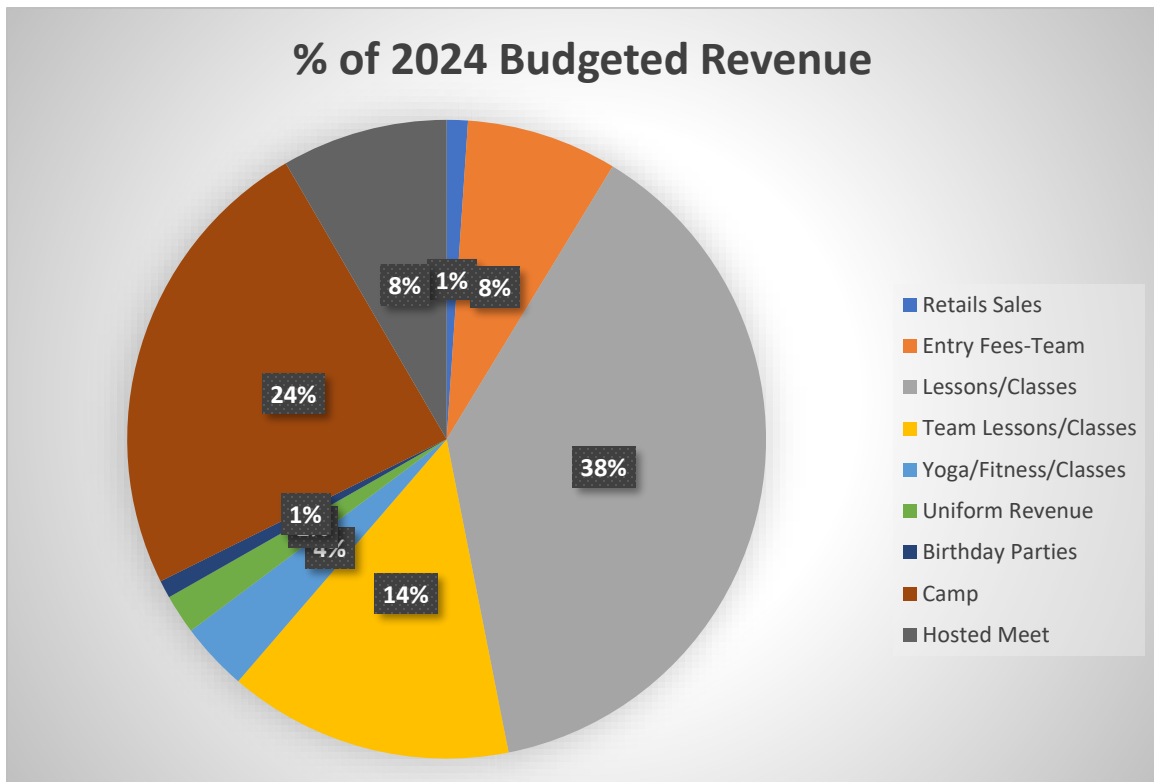
Gymnastics Department Budget Synopsis 2023 v 2024

Fees

- We raised drop-in fees between 6% - 8%, recreational session fees and team program fees by 9% across the board. We have raised fees in small amounts over the last several years. A more significant increase in 2023 considers higher wages and other facility expenses including comparable pricing with other gymnastics clubs and other parks and recreation gymnastics programs within the state.

Revenue

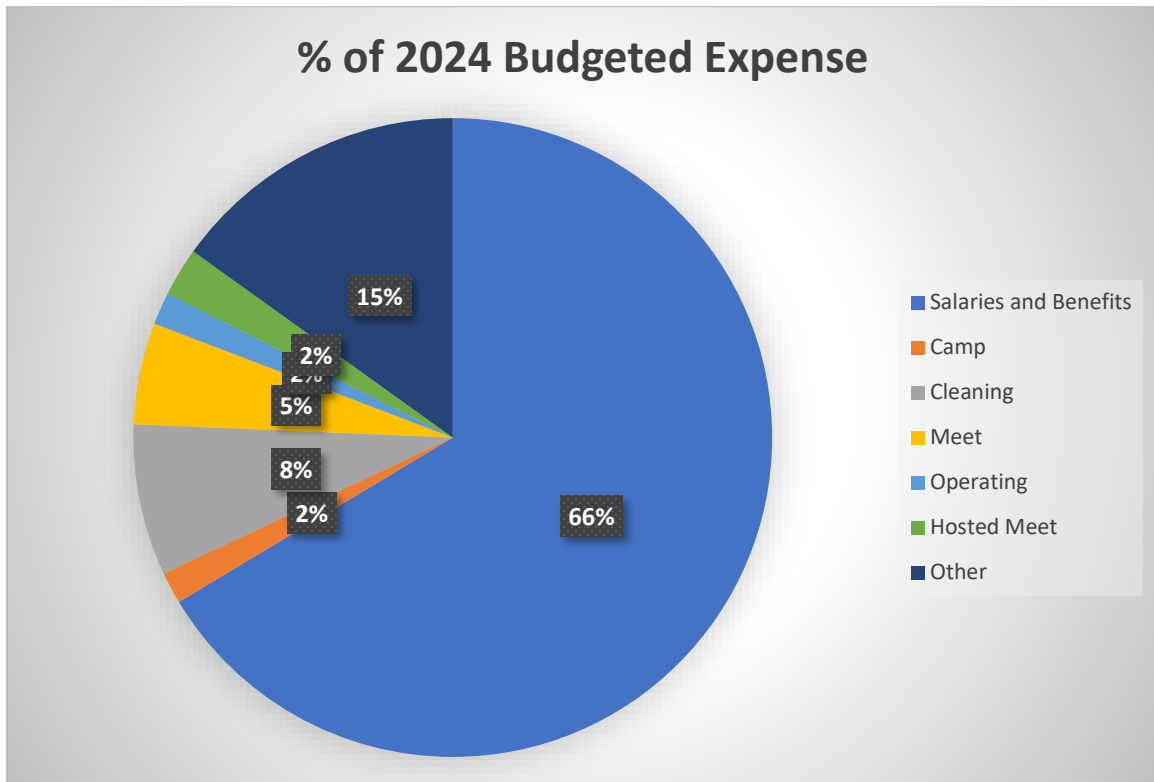
- **Total Programming Revenue:** 2023 Budget **\$286,370** v 2024 Budget **\$327,360**
14% increase in revenue
 - The largest contributor to this increase is the addition of new regular program offerings including Ninja Nights, tumbling clinics, single day camps, Parents Night Out and school groups.
 - A small increase in fees also contributes to this additional revenue.
- Recreational Lessons & Classes: **14%** increase over 2023.
- Team Lessons & Classes: **18%** decrease over 2023.
- Fitness Revenue: **223%** increase over 2023. This is due to the addition of the program offerings mentioned above.
- Camp Revenue: **9%** increase over 2023.



Expenses

- **Total Gymnastics Programming Expenses:** 2023 budget **\$425,248** v 2024 budget **\$486,149** **14%** increase.
 - The majority of the **14%** increase comes from wages and cost of cleaning/facility costs.
- **Camp Expenses:** **73 %** increase over 2023. There are three guest coaches needed for team camp – includes travel and meals.
- **Operating Supplies:** **54 %** increase over 2023. Increases seen across the district.
- **Cleaning Expenses:** **26 %** increase over 2023. Anticipated price increase.
- Other expenses include wages, salaries, marketing, and utilities.

Where do we spend our money:



Bottom line

- **Operating Subsidy:** **\$138,878** in 2023 to **\$158,789** in 2024.

Sports Department Budget Synopsis 2023 v 2024

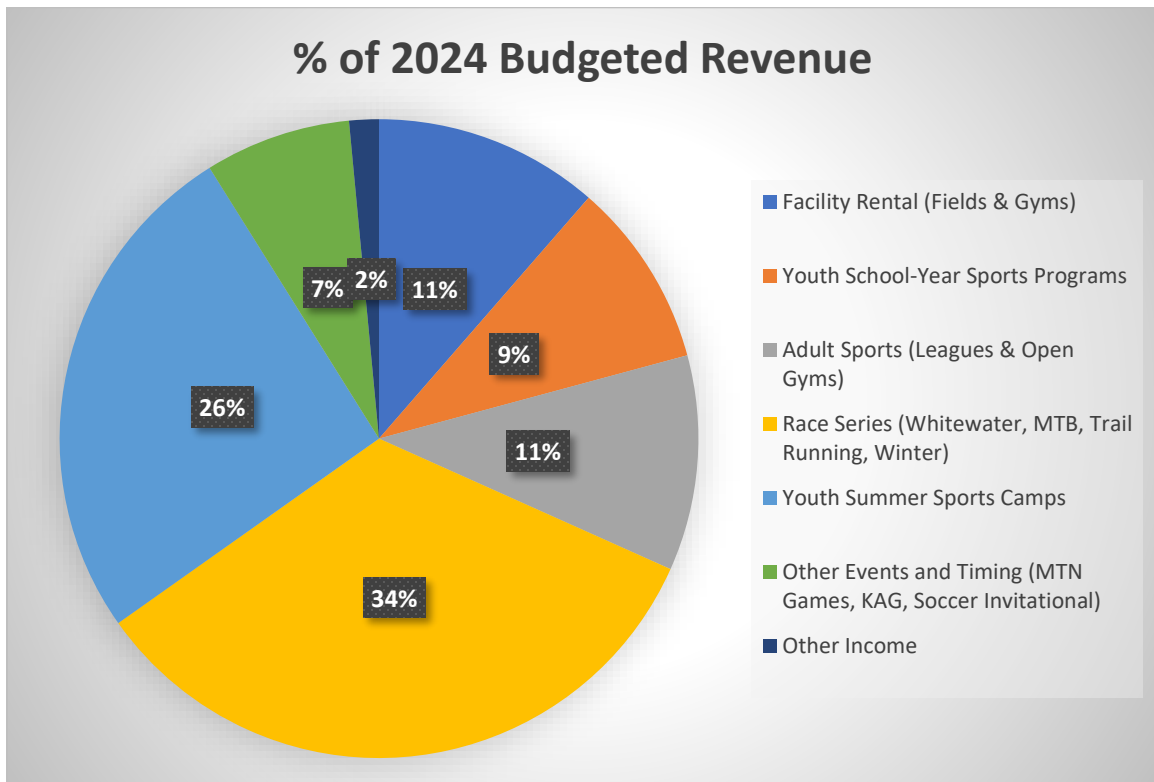
Fees

- After raising fees about 5% across the board in 2023 and consistently raising fees in small increments over the years. We kept many fees stagnant and continued to raise fees slightly in adult programming with consideration given to comparable pricing in the industry and particularly direct competitors.

Revenue

- **Total Programming Revenue:** 2023 Budget **\$429,930** v 2024 Budget **\$461,460**, increase of **7.4%**
 - Increase comes from Increased fees, higher participation, and expanded programming.
- Facility Rental: **-4.5** decrease over 2023 (3v3 reduced field use from three to one, and no Triple Bypass event)
- Youth Sports Programs: **13.9%** increase over 2023
- Adult Leagues and Open Gym: **18.9%** increase over 2023 (majority came from VRD produced Fall Softball Tournament)
- Races: **4.9%** increase over 2023
- Youth Sports Camps: **11.6%** increase over 2023
- Other Race Revenue: (timing and production) and Other Events: Kids Adventure Games, Mountain Games, Vail Invite Soccer Tournament: **6.2%** increase over 2023
- Within all these programs we continue to budget sponsorship dollars conservatively and generally see a positive variance.

Where does our revenue come from:



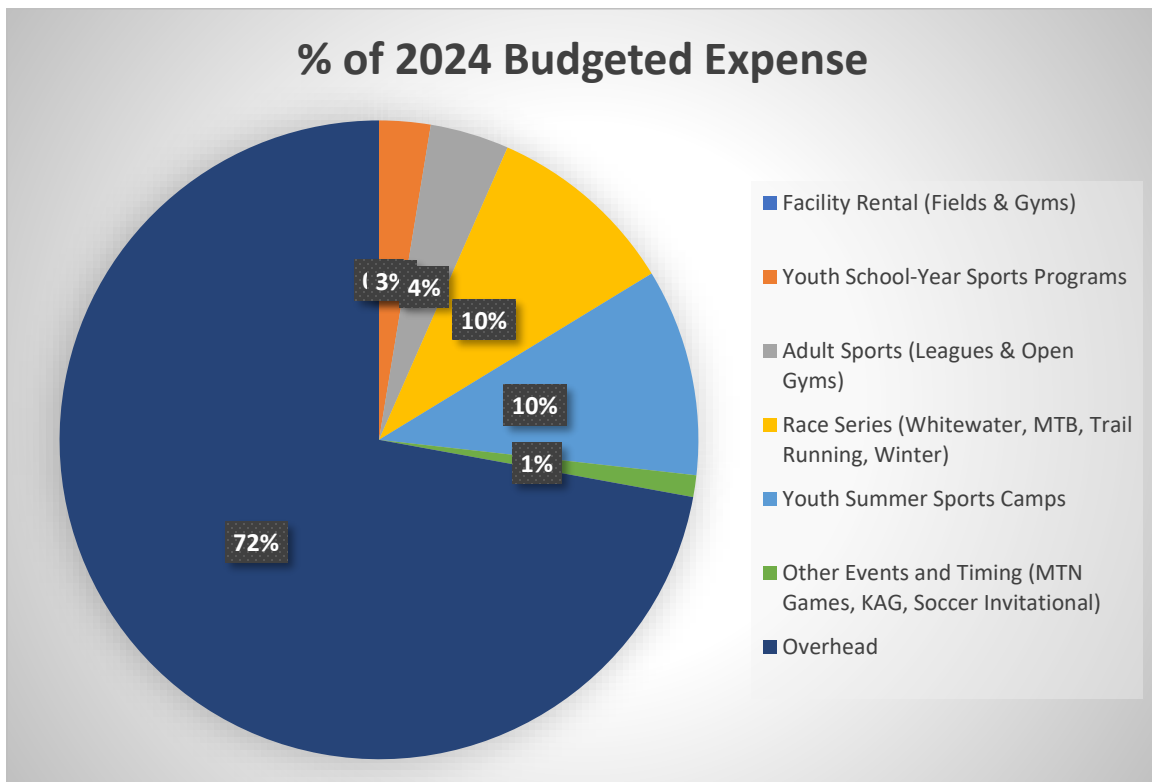
Sponsorship

Interesting fact: Cash Sponsorship is conservatively budgeted for **\$57,650** in 2024= **12.5%** of total revenue and is included in programming above.

Expenses

- **Total Sports Programming Expenses:** 2023 budget **\$651,962** v 2024 budget **\$690,433** **5.9%** increase
 - The majority of the **5.9%** increase in costs comes from FT wages, and benefits. Other increases are primarily due to increased participation and higher supply costs.
- Facility Rental: **0%** increase over 2022 (under Parks budget)
- Youth Sports Programs: **11%** increase over 2023
- Adult Leagues and Open Gym: **36%** over 2023 (majority from VRD produced fall softball tournament)
- Races: **1.1%** increase over 2023
- Youth Sports Camps: **10.5%** increase over 2023
- Other Events and Race Timing: **1.1%** increase over 2023
- Sports Overhead: **4.8%** increase over 2023

Where do we spend our \$:



Bottom line

- Operating Subsidy: **\$222,032** in 2023 to **\$228,973** in 2024 = Increase cost to the district of **\$6,941**
- Capital: **\$87,228** 2023 budget, vs **\$21,308** 2024 budget = Decrease of **\$65,920**
 - Our capital expenses generally hover between **\$10 - \$20,000/year** with occasional replacements of big-ticket items i.e., vehicles.

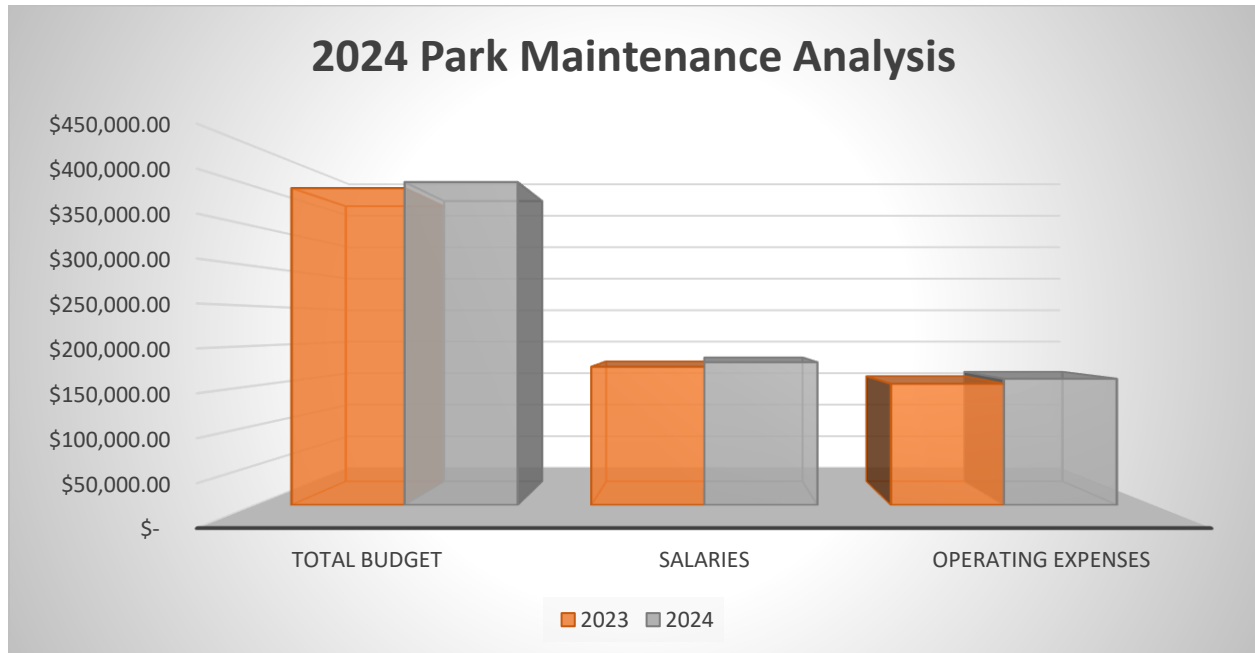
2024 Park Maintenance Budget Analysis

Park Maintenance Expenses

Total budget 2023 - **\$398,004** v. 2024 **\$405,536** for a difference of **\$7532** or **2%**.

Salaries up **\$5,637** or **3%**

Operating expenses up **\$6,306** or **4%**



VRD Pickleball Budget Summary - 2023 vs 2024

Pickleball Revenue: 2023 forecast **\$121,700** vs 2024 budget **\$158,375** - **(30% overall increase)**

- Price increase to all passes/daily drop in Rate
- Additional Clinics (different Levels)
- Additional day to Junior Camp and raising weekly fee.

Increase in Pickleball expense budget: 2023 Forecast **\$116,253** vs 2024 **Budget \$144,478** – **(24% overall increase)**

Increase mainly due to:

- Labor (salary increases) (additional staff)
- Increases to Facility Maintenance/Operations expenses.

Community Programming/Youth Services Budget Synopsis 2023 v 2024

Fees

- We are increasing fees as we see an increase in supply costs and higher attendance numbers demanding steady staffing.

Revenue

- **Total Programming Revenue:** 2023 Budgeted **\$399,845** v 2024 Budgeted **\$520,250**
23% increase in revenue.
 - **23%** increase comes from increasing fees and seeing higher attendance numbers at all programs.
- Imagination Station: **29%** increase over 2023
- Art Studio: **32%** increase over 2023
- KidZone After School & School's Out Camps: **28%** increase over 2023
- Camp Vail: **6%** increase over 2023
- Pre Kamp-Vail: **12%** increase over 2023
- Camp Eco Fun/Small Champions/Launch into Summer! /Skateboard Clinics: **no change** over 2023
- Mountain Bike: **no change** over 2023
- Special Events: **no change** over 2023 (free community holiday events such as Santa, Halloween, Easter)

Where does our revenue come from:

- Imagination Station: **8.9%**
- Art Studio: **2%**
- KidZone After School & School's Out Camps: **34.1%**
- Camp Vail: **33.7%**
- Pre Kamp-Vail: **16.3%**
- Camp Eco Fun/Small Champions/Launch into Summer! /Skateboard Clinics: **2.7%**
- Mountain Bike: **2.3%**

Expenses

- **Total Community Programming Expenses:** 2023 budget **\$667,230** v 2024 budget **\$746,349** **10.6%** increase.
 - Much of the increase comes from salaries and seeing many supply, equipment, and snack costs increasing.
- Imagination Station: **39%** increase over 2023
- Art Studio: **30%** increase over 2023
- KidZone After School & School's Out Camps: **55%** increase over 2023
- Camp Vail: **27%** increase over 2023

- Pre Kamp-Vail: **21%** increase over 2023
- Camp Eco Fun/Small Champions/Launch into Summer! /Skateboard Clinics: **30%** increase over 2023
- Special Events: **78%** increase over 2023
- Mountain Bike: **37%** increase over 2023
- Youth Services Overhead: **40%** increase over 2023

Where do we spend our money:

- Imagination Station: **10.2%**
- Art Studio: **1.3%**
- KidZone After School & School's Out Camps: **10.5%**
- Camp Vail: **21.5%**
- Pre Kamp-Vail: **7.35%**
- Camp Eco Fun/Small Champions/Launch into Summer! /Skateboard Clinics: **1.4%**
- Mountain Bike: **1.3%**
- Special Events: **0.5%**
- Community Programming Overhead: **46.4%**

Bottom line

- Operating Subsidy: **(\$253,712)** in 2023 to **\$(226,099)** in 2024

Having consistent licensed qualified staffing at KidZone After School and School's Out Camp has successfully enabled KidZone to serve almost 50 children each day in these programs while keeping our licensed, high standard of programming.

Dobson Arena Budget Synopsis 2023 v 2024

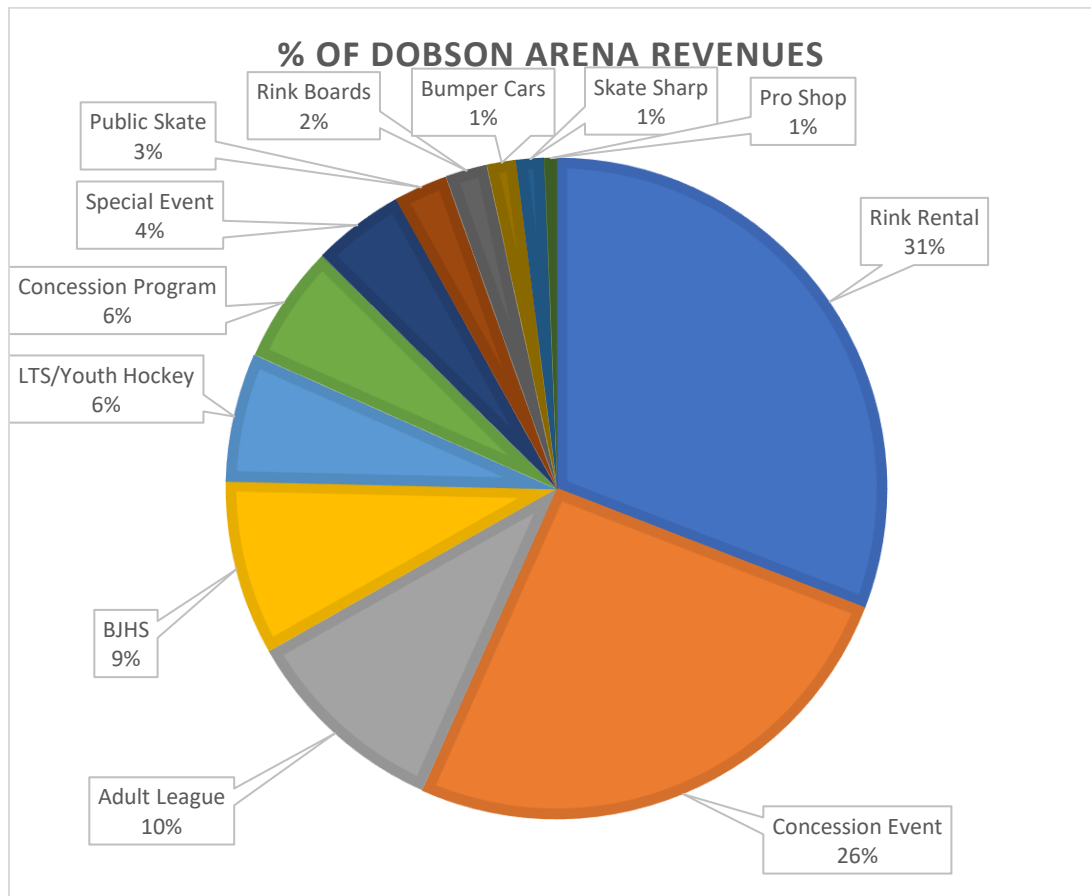
Fees

- We raised our ice rental rate by 6%. We believe in the philosophy of consistently raising ice rental rates 3% each year, with consideration given to comparable pricing in the industry and particularly direct competitors. This past year we saw a big jump in utilities and general inflation, this is why we needed to increase it by at least 6%.
- Registration fees are increased based on the demand for and capacity of a program, instructor fees, referee fees, etc.

Revenue

- **Total Revenue:** 2023 Forecast is **1,003,259** vs 2024 Budget **1,047,636** - **4.3%** increase in revenue.
 - Some areas that we can see a potential increase in is our LTS participation, youth hockey participation, event revenue, and being open through the spring.
- Ice Rental: **4.8%** increase over 2023
 - Summer camps contribute to this category. We have seen great demand over the last few summers and anticipate high demand next summer.
 - We hope to see an increase in demand during April and May next year marking our second year being open in the spring.
 - This includes all our local rental groups as well.
- Youth Hockey and Learn to Skate Programs: overall increase over 2023 but this fluctuates based on participation year to year.
- Adult Leagues: We have seen this plateau; we have not seen an increase in new participation and have experienced different variables that have not allowed this to increase. Most variables are related to new player participation and lack of goaltenders in the area.
- Our sponsorship opportunities on our board ads are minimal in comparison to the total inventory. Traditionally, the majority of board space is sold to the Mountaineer Hockey Club and Battle Mountain Huskies for fundraising.
 - We hope to see a slight increase here as we have acquired a few boards for sale that we used for our branding partnership with the Colorado Avalanche. This program was terminated this season.
- Our concession revenue should increase throughout the year with the return of more special events and a full Vail Yeti season.

Where does our revenue come from:

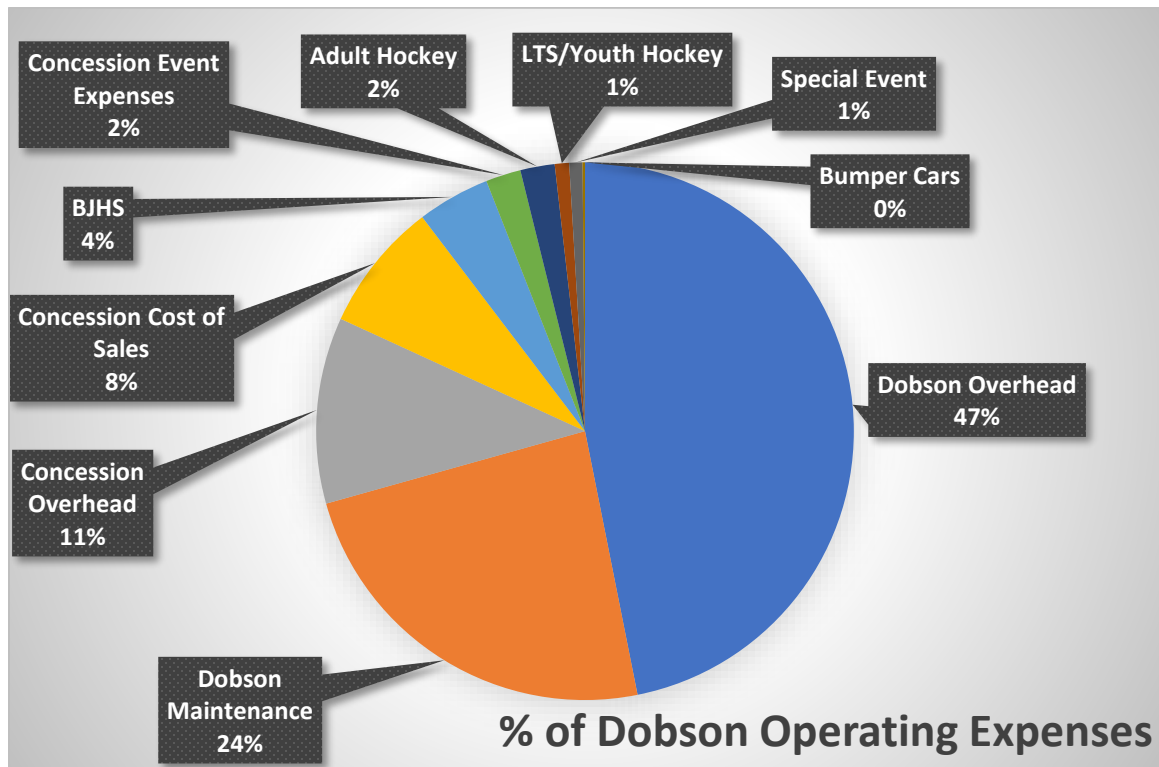


Expenses

Total Expenses: 2023 Forecast **\$1,297,170** v 2024 budget **\$1,359,139**; **4.6%** increase.

- Most of the increase in costs comes from increased wages, benefits, and the rising costs of mechanical repairs and utility rate increases.
- Maintenance Expenses: **12.3%** increase over 2023. This is a comparison between budgeted numbers. We did have an incredibly high gas bill in January which throws this off and we have been told that shouldn't happen again. This was a rate issue, not usage.
- Dobson Overhead Expenses: **12.2%** increase over 2023 (excludes FB wages) A good amount of this increase is related to adding a full-time position.
- Concession Expenses (includes FB wages): **7.2%** over 2023

Where do we spend our \$:



Bottom line

- Operating Subsidy: **\$287,911** in 2023 to **\$311,503** in 2024 = Increase cost to the district of **\$23,592**.
 - Our subsidy can vary based on many variables. The two largest variables are special event/Yeti game attendance and maintenance expenses.
- Capital: As we only intend to operate the current arena through March 2025, we only see an oil change on the compressors as our only capital expense currently.

2023 Revenues vs. 2024 Revenues Golf Operations

- **Green Fees** are the “core” of all fees when looking at golf revenues. When looking at increasing revenues, it is important to look at increasing green fees. 2023 green fee projected revenues are \$830,000. With increasing our Peak guest and Vail resident green fees for 2023, projected revenues are \$950,000. This is a \$10 increase per Peak green fee and a \$5 increase per Vail resident green fee and \$5 - 12 increase in Early and Fall season rates. League fees will have a slight increase as well in the early/fall and peak season. With the completion of the green replacement project, we plan to open mid -May and have a full season of golf.
- **Season Passes and punch cards.** 2022 was our first season with a significant restructuring of our passes and punch cards. We continued this program for 2023. Season pass revenue increased and we expanded the tee time booking windows for all the season passes and punch cards. We include range and golf carts with both the top tier season unlimited pass and the top tier punch card. Revenues for 2023 season passes are projected at \$326,000, which exceeds our budget number by \$30,000. Our projected season pass and punch card sales for 2024 is \$330,000 because all our pricing has increased for unlimited passes for the first time in four years. We shall see if we sell the same number of passes next year.
- **Retail operation and Restaurant.** Both areas play a key role in the big picture of the golf operation. Merchandise revenue is significant to the bottom line. In 2022 we had challenges with deliveries and the ability to get product. Our revenues were down \$25,000 from our budgeted number because of the inability to get the product. Our projected 2023, revenues are 439,00. This number exceeds our budget number by 33,200. This is quite good after opening the golf course one month later than anticipated. It is vital we have a pricing structure for the golf operation that entices our guests to purchase retail items in the shop and visit our grill. Our patrons overall experience plays a key role in the “add-on” purchases while they are visiting our golf course. For 2024, our projected golf shop sales are 453,400.
- **Storage and Locker Fees.** 2023 was budgeted to be \$4,500. For 2023 our projected number is \$4,250. We will be shy of this number by \$250. We project 2024 will be \$4,250.
- **Driving Range Revenues.** It is my recommendation we increase our driving range prices slightly. We propose a \$1 increase for small and medium baskets and a \$2 increase for the large basket. We are in line with our local competition as well as other resort areas around the state. The driving range is considered an “add-on” at the golf course. For our practice facility, the price is right for our guests to buy something in the golf shop, have a drink and/or lunch in the grill. For 2023, we are projecting our revenues at \$80,000. We are exceeding our budget number by \$4,000. With a slight increase in price for 2024, we anticipate range revenue for 2024 to be \$90,000.

- **Cart Fees.** It is my recommendation we increase cart prices for 2024 by \$1 for both 9- and 18-hole carts. The price per seat will be \$25. The projected cart revenues for 2023 are \$175,000. This exceeds our budget number by \$5,000. Cart Fee revenues for 2024 are budgeted for \$195,000. When we restructured our season pass and punch cards, the upper tier passes include both cart and range. We are collecting these ahead of time and they are included in the price.

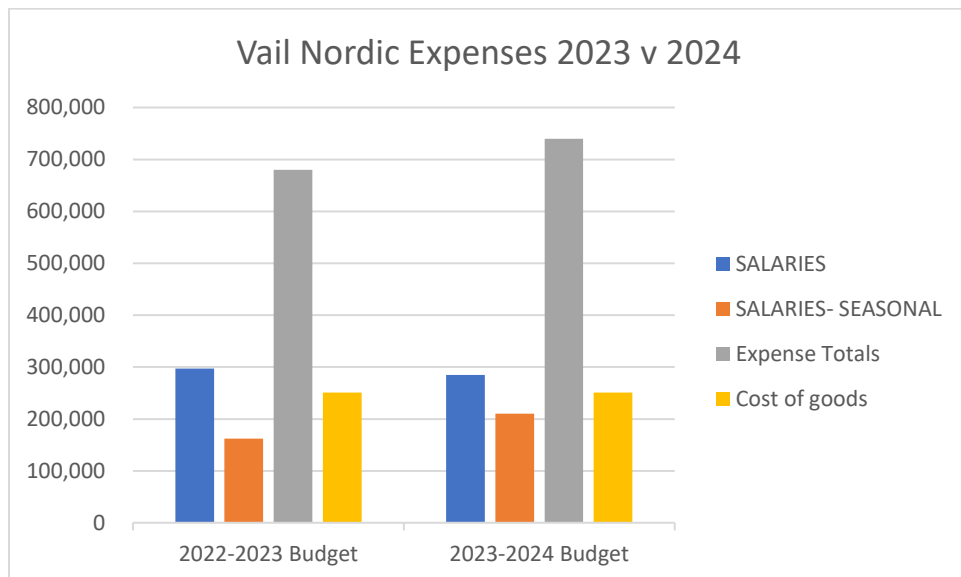
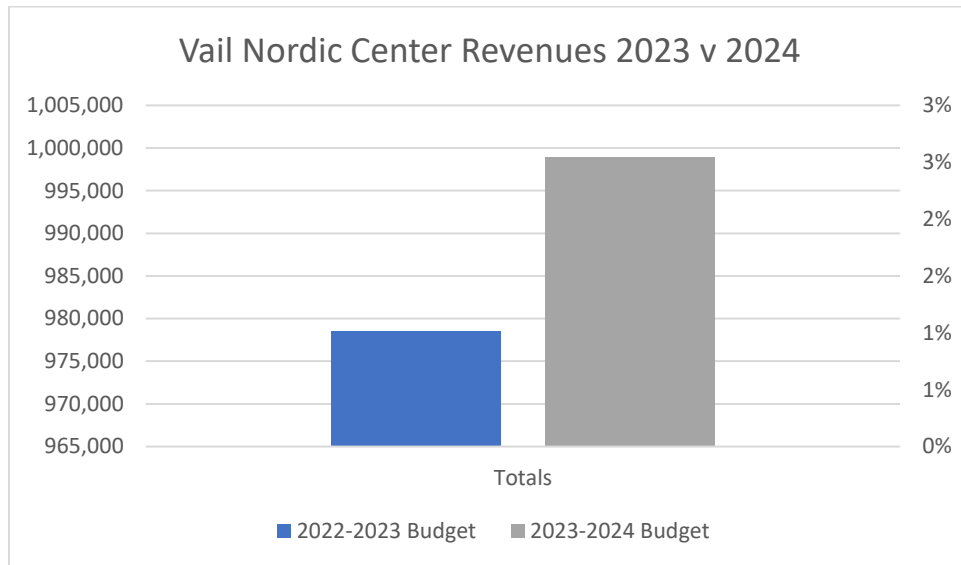
2023 Expenses vs. 2024 Expenses

- 2023 total expenses for golf are projected at \$924,891. This number is (\$19,026) unfavorable to budget.
- 2024 expenses for the year are projected at 928,282. This is a \$3,391 increase from 2023 projected numbers.
- The golf operations expenditures for 2024 are projected to be like 2023. However, increases include seasonal salaries, uniforms, range balls.

Bottom Line

- 2023 We are budgeted to subsidize golf operations and maintenance by (\$179,699). However, we are forecasting a subsidy of (\$225,304). Opening a month later than planned is the reason for this variance.
- 2024 We are budgeting a subsidy of (\$134,092). This is less than the 2023 budget by \$45,607.

Vail Nordic Center 2023 v 2024



VNC Summary:

23-24 Nordic Budget is based on November and December of 2023 and January, February, March, and April of 2024.

23-24 Nordic season revenues are budgeted to be up 3%.

23-24 Nordic season expenses are up 9% based on increases in seasonal FT employee salaries/ hourly, bank fees, fuel, and clubhouse expenses.

We have also changed our staffing model and have an additional staff member to help enforce the pass policy.

Passes and day fees have increased 4-12%, while equipment rentals and lessons are up 8-9%.

Cost of goods have stayed flat. Bringing in a little less inventory based on current inventory that was left from 2022-23 winter.

Food & Beverage Department Budget Synopsis 2023 v 2024

Revenue Clubhouse

- **Total F&B Revenue:** 2023 Forecast **\$1,582,997** v 2024 Budget **\$1,705,402** **7.7%** increase in revenue.
 - **7.7%** increase comes from increased pricing, increased business volume & more days being open to the public (we lost about 3 weeks this year with golf opening so late).
- Grill on the Gore (GOG): **7.0%** increase over 2023
- Starter Haus: **10%** increase over 2023
- Beverage Cart: **10%** increase over 2023
- Events: **7.4%** increase over 2023

Where does our revenue come from:

- **GOG: 22.9%**
- **Starter Haus: 9.9%**
- **Beverage Cart: 1.4%**
- **Events: 65.8%**

Expenses Clubhouse

- **Total F&B Expenses:** 2023 Forecast **\$1,667,852** v 2023 budget **\$1,775,813** **6.4%** increase.
 - The majority of the **6.4%** increase in costs comes from our Sous Chef position working the full year, therefore wages and benefits are increased. Other increases include the cost of goods sold, wage increases and operating expenses increasing YOY.
- GOG: **14.2%** increase over 2023
- Events: **-3.7%** over 2023
- Cost of Goods Sold (COGS): **7.7%** increase over 2023

Major differences from Forecast FY23 vs Budget FY24 with reasons:

- Added expenses (primarily in labor and benefits).
 - Adding a FT YR Sous Chef has added an expense; however the expense is offset by the quality of food we are serving in the restaurant, staff morale, building upkeep & subtracting hours from the rest of the management team, reducing burnout and turnover.
- Increase in COGS:
 - Product and shipping costs have risen dramatically due to gas pricing, inflation, and short staffing in distribution to name a few. We do not expect this to reduce

in the coming year. To combat the increased cost of purchasing products we are increasing prices for FY24.

- Increase in Revenues:
 - This is reflected in all sub-departments of the F&B budget. This is primarily driven by COGS and the anticipated increase in business volume.

Net Loss/Profit Clubhouse amounts below: 2024 Budgeted combined loss is **(\$70,411)**

- GOG (includes Starter Haus & Beverage Cart):
 - Forecast FY23: **(\$346,904)** Budget FY24: **(\$416,474)**
- Events:
 - Forecast FY23: \$262,050 Budget FY24: \$346,063

Revenue Dobson:

- **Total F&B Revenue:** 2023 Forecast **\$326,174** v 2024 Budget **\$350,350** 7.4% increase in revenue.
- Programming: **1.4%** decrease over 2023
- Events: **7.5%** increase over 2023

Where does our revenue come from:

- **Programming: 17%**
- **Events: 83%**

Expenses Dobson

- **Total F&B Expenses:** 2023 Forecast **\$273,801** v 2023 budget **\$286,900** 4.7% increase.
 - The majority of the **4.7%** increase in costs comes primarily from hourly wage increases in concessions.

Major differences from Forecast FY23 vs Budget FY24 with reasons:

- Added expenses (primarily in labor and benefits).
 - Increasing the hourly wage for concessions employees will allow us to better staff and find more quality applicants, which leads to better service overall and cleanliness of the space.

Net Loss/Profit Dobson F&B amounts below: 2024 Budgeted combined profit is \$63,450.

- Dobson F&B:
 - Forecast FY23: \$56,618 Budget FY24: \$63,450

Revenue Ford Park Concessions:

- **Total F&B Revenue:** 2023 Forecast **\$31,250** v 2024 Budget **\$36,250** 16% increase in revenue.

Expenses Ford Park Concessions:

- **Total F&B Expenses:** 2023 Forecast \$36,022 v 2024 Budget \$35,718 0.8% decrease in expenses.

Major differences from Forecast FY22 vs Budget FY23 with reasons:

- We operated the Ford Concessions for the first time in several years. I would consider this a learning year and we will be able to produce better revenues for FY24 with similar costs which will ultimately lead to us turning the corner from losing a couple thousand to making a small profit.

Net Loss/Profit amounts: 2024 Budgeted loss is **(\$532)**

- Ford Park F&B:
 - Forecast FY23: **(\$4,771)** Budget FY24: **(\$532)**

Overall F&B Department Revenue/Loss Budget 2024: Loss of **\$6,429**

Bottom line

- We are increasing prices and will have a higher volume in FY24 vs Forecasted FY23.
- Expenses are up (primarily due to labor, benefits, and cost of goods).
- By adding the extra FT YR position and bringing back returning staff we will be providing a better product for our guests and providing better amenities for Golf, Nordic, Ford Park & Dobson. It is adding tremendous value both from a service and quality of product standpoint in addition to the continued development of our F&B department within the VRD. Adjusting this position not only improves the above-mentioned but also will assist in improving manager turnover and burnout from existing team.
- The addition of the Ford Park concessions (which puts us very close to break even for that segment of F&B) is built into a model that adds an amenity by running this department internally but also will hopefully drive group business which in turn would make us money in the future.

Vail Recreation District

2024 Preliminary Budget Overview

General Overview

The following is a brief summary of the condensed preliminary budget found on page 2 of the September 30, 2023 financial report.

Revenues

- **Taxes-** The assessed valuation of the District, after deduction for the Lionshead TIFF, increased by 38% for 2024 as this is a revaluation year by the County assessor. This increase is net of both a reduction in the assessment rates and actual valuations as required by Senate Bill 22-238. The County estimates that the State is supposed to backfill \$213,000 of this loss, but we are assuming that only 50% of that backfill is actually received. This version of the budget also has a \$125,000 reduction of property taxes in the event that Proposition HH is approved by the voters in November. The operations mill levy of the District will adjust from 3.862 to 3.979 mills (preliminary calculation) and there will also be an abatements mill levy of 0.002 mills imposed to recoup prior year abatements. Specific ownership taxes on motor vehicles are also included in the tax amounts, which are estimated to be 3.75% of property taxes. Deducted from these revenues is the 3% fee for collections withheld by the Eagle County treasurer.
- **Other Non-Departmentalized-** This includes interest revenues (\$510,000) and funds received from lottery ticket sales. Interest rates have increased dramatically and are estimated at 5% for 2024.
- **Sports-** 2024 revenues will be relatively comparable to 2023 with some programs expected to have decreased participation but with increased rates as many programs were at full capacity in 2023.
- **Gymnastics-** 2024 revenues will be relatively comparable to 2023 with some increased participation and rates. Both years show an increase in revenues due to hosting the meet.
- **Community Programming-** 2024 revenues will be relatively comparable to 2023, with increased program fees which are partially offset by not budgeting to receive any grant funds in 2024 after receiving \$13,500 in 2023.
- **Nature Center-** This program was transferred to the Town and as such there are no revenues or expenses for 2024.
- **Nordic-** 2024 revenues are expected to increase from 2023 due to increases in rates and similar participation levels.
- **Golf-** Revenues are expected to increase in 2024 as we will not be under construction in the spring and most rates are proposed to increase.
- **Tennis-** 2024 revenues will be relatively comparable to 2023 with minimal increases in rates and similar participation levels.
- **Pickleball-** 2024 revenues will increase from 2023 as the timing of annual pass sales caused a decrease in 2023.
- **Dobson-** 2024 revenues will be relatively comparable to 2023 with minimal increases in rates and similar participation levels.
- **Golf F&B / Banquet Room-** 2024 revenues will be relatively comparable to 2023 with minimal increases in rates and similar sales.

Operating Expenses

- **Personnel-** Continued increases in hourly wages for seasonal/part-time staff are budgeted for 2024 to keep up with the labor shortages being experienced. Year-round wages were adjusted in October 2023 to based on the compensation study and only staff that did not receive an increase at that time will receive raises in 2024. Additional merit bonuses for outstanding performance, if given, would be funded through a portion of the contingency line item if available. **Instead of repeating in each department below, the increase in wages is the primary driver of the increased costs from 2023 to 2024 in nearly all departments.**
- **Administration-** Insurance rates are expected to increase by 9% based on state-wide increases as well as increased property replacement values.
- **Public Relations-** Generally consistent with 2023 forecast other than labor.
- **Park Maintenance-** Generally consistent with 2023 forecast other than labor.
- **Facilities Maintenance** - Generally consistent with 2023 forecast other than labor.
- **Sports-** Generally consistent with 2023 forecast other than labor.
- **Gymnastics** – Generally consistent with 2023 forecast but fully staffed for full year.
- **Community Programming** – Another full-time employee was added mid-year in 2023, otherwise generally consistent with 2023 forecast other than labor.
- **Nature Center–** This program was transferred to the Town and as such there are no revenues or expenses for 2024.
- **Nordic-** Generally consistent with 2023 other than labor.
- **Golf Operations** – Generally consistent with 2023 other than labor and elimination of the 1st Assistant position (retirement).
- **Golf Maintenance-** Another full-time employee was added in the fall of 2023, otherwise generally consistent with 2023 forecast other than labor.
- **Tennis-** Generally consistent with 2023 other than labor.
- **Pickleball-** Generally consistent with 2023 other than labor, 2023 included a full-time employee for part of the year that is now multiple hourly/seasonal staff.
- **Dobson** – Generally consistent with 2023 other than labor and not planning on the spike in natural gas costs we experienced in early 2023. Continued utility and maintenance cost increases are anticipated.
- **Golf F&B / Banquet Room-** Another full-time employee was added in the fall of 2023, otherwise generally consistent with 2023 forecast other than labor.

Debt Service and Capital

- **Debt Service-** The District has not debt.
- **Sale of Assets-** Sale of cart fleet in 2023 and snowcat in 2024.
- **Capital-** 2024 budget of \$4,600,000 will include a number of items including:
 - Purchase of 3 Timber Ridge Employee Housing Units- \$1,700,000
 - New Golf Cart Fleet- \$610,000 (trade in of \$125,000 accounted for in 2023)
 - New Snowcat- \$275,000 (trade in of \$45,000 in sale of assets above)
 - Replacing equipment/vehicles- \$237,000
 - Routine building and other maintenance- \$198,000
 - Remodel of the hole #13 restrooms- \$90,000
 - Renovation of lawn/wedding area at Clubhouse- \$150,000
 - Tennis center interior remodel- \$540,000
 - Enhancements to the Athletic Field building reconstruction- \$200,000
 - Dobson renovation- \$0 (assume Town funded through 2024)
 - Costs also include 15% for contingency- \$600,000

Contingency- A contingency line item of \$300,000 has been included for unforeseen swings in operating revenues or expenses.

Fund Balance- The 2024 budget calls for a \$1,074,000 deficit due to capital spending. Fund balance is estimated to end 2024 at roughly \$8,900,000, allowing the District to maintain \$3,310,000 for operations, \$460,000 restricted for emergencies by TABOR, and \$350,000 for non-spendable items such as prepaid insurance and golf/nordic/food & beverage inventory. The capital reserve fund of \$4,780,000 will be carried forward for spending on projects in future years.

**VAIL RECREATION DISTRICT
COMBINED BALANCE SHEET
FOR THE PERIODS INDICATED BELOW**

	12/31/22			09/30/23		
	General Fund	General Fixed Assets & LTD	Total	General Fund	General Fixed Assets & LTD	Total
ASSETS						
CASH- UNRESTRICTED	9,054,110		9,054,110	11,841,672		11,841,672
INVESTMENTS- RESTRICTED			0			0
ACCOUNTS RECEIVABLE	387,543		387,543	170,639		170,639
PROPERTY TAXES RECEIVABLE	4,683,769		4,683,769	12,847		12,847
PREPAIDS, DEPOSITS & INVENTORY	337,038		337,038	249,074		249,074
DUE (TO) FROM OTHER FUND	0		0	0		0
LOAN DUE (TO) FROM OTHER FUND	0		0	0		0
BUILDINGS		15,278,481	15,278,481		15,278,481	15,278,481
EQUIPMENT		3,422,701	3,422,701		3,422,701	3,422,701
ACCUM DEPR		(11,497,765)	(11,497,765)		(11,497,765)	(11,497,765)
TOTAL ASSETS	14,462,459	7,203,417	21,665,876	12,274,232	7,203,417	19,477,649
LIABILITIES AND FUND EQUITY						
ACCOUNTS PAYABLE	186,752		186,752	129,339		129,339
DEFERRED PROPERTY TAXES	4,683,769		4,683,769	12,847		12,847
DEFERRED REVENUE	226,690		226,690	302,165		302,165
ACCRUED COMPENSATED ABSENCES		130,219	130,219		130,219	130,219
ACCRUED INTEREST PAYABLE			0			0
DOBSON BONDS PAYABLE			0			0
TOTAL LIABILITIES	5,097,212	130,219	5,227,431	444,351	130,219	574,570
NET ASSETS						
INV IN FIXED ASSETS, NET OF DEBT		7,073,198	7,073,198		7,073,198	7,073,198
NON-SPENDABLE & RESTRICTED	697,617		697,617	637,665		637,665
COMMITTED & ASSIGNED FOR CAPITAL	5,910,000		5,910,000	5,990,000		5,990,000
UNASSIGNED	2,757,630		2,757,630	5,202,216		5,202,216
TOTAL NET ASSETS	9,365,247	7,073,198	16,438,445	11,829,881	7,073,198	18,903,079
TOTAL LIAB & NET ASSETS	14,462,459	7,203,417	21,665,876	12,274,232	7,203,417	19,477,649

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VAIL RECREATION DISTRICT
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

Printed: 10/20/23
 Modified Accrual Basis

	2022 Audited Actual	2023 Forecast	2023 Adopted Budget	Variance Favorable (Unfavor)	9 Months Ended 09/30/23 Actual	9 Months Ended 09/30/23 Budget	Variance Favorable (Unfavor)	Current Month 09/30/23 Actual	Current Month 09/30/23 Budget	Variance Favorable (Unfavor)	2024 Prelim Budget
COMBINED REVENUES											
PROPERTY AND OTHER TAXES, NET OF FEES	4,824,138	4,807,031	4,771,903	35,128	4,731,014	4,674,911	56,103	39,639	30,336	9,303	6,661,500
INTEREST & OTHER REVENUES	219,099	557,645	291,000	266,645	468,683	218,250	250,433	63,275	29,667	33,608	556,000
SPORTS	414,332	519,323	465,030	54,293	493,522	440,120	53,401	2,347	15,453	(13,106)	497,710
GYMNASTICS	259,943	310,483	286,370	24,113	238,831	216,696	22,134	49,993	50,995	(1,002)	327,360
COMMUNITY PROGRAMMING	494,552	489,961	399,845	90,116	459,843	374,870	84,972	14,996	22,579	(7,583)	520,250
NATURE CENTER	-	-	-	-	-	-	-	-	-	-	-
NORDIC CENTER, NET OF COGS	714,530	702,429	727,400	(24,971)	420,219	453,190	(32,970)	-	68	(68)	750,309
GOLF COURSE, NET OF COGS	1,668,420	1,661,800	1,693,125	(31,325)	1,613,982	1,628,677	(14,696)	229,613	211,530	18,083	1,807,400
TENNIS	56,689	60,122	61,600	(1,478)	57,899	60,312	(2,413)	4,674	3,729	945	63,000
PICKLEBALL	180,594	121,700	157,200	(35,500)	118,378	137,399	(19,021)	11,628	14,344	(2,716)	158,375
DOBSON	954,475	1,012,110	897,737	114,373	794,726	675,680	119,046	40,761	59,771	(19,010)	1,067,312
GOLF F&B / BANQUET ROOM, NET OF COGS	1,251,880	1,210,427	1,248,276	(37,849)	1,002,813	997,786	5,027	306,132	173,555	132,577	1,288,593
TOTAL REVENUES	11,038,652	11,453,031	10,999,486	453,545	10,399,909	9,877,892	522,017	763,057	612,028	151,030	13,697,808
OPERATING EXPENSES											
ADMINISTRATION	(926,773)	(1,039,428)	(1,023,375)	(16,053)	(822,310)	(838,594)	16,284	(44,446)	(63,091)	18,645	(1,164,350)
PUBLIC RELATIONS/MARKETING	(368,177)	(398,191)	(411,632)	13,442	(282,296)	(300,009)	17,713	(15,161)	(38,395)	23,234	(432,956)
PARK MAINTENANCE	(331,190)	(358,842)	(398,004)	39,162	(273,678)	(323,326)	49,648	(25,905)	(37,172)	11,266	(404,447)
FACILITIES MAINTENANCE	(151,592)	(155,471)	(152,486)	(2,985)	(118,656)	(115,252)	(3,404)	(11,249)	(11,372)	123	(165,201)
SPORTS	(565,248)	(699,368)	(687,496)	(11,872)	(554,742)	(573,652)	18,910	(46,022)	(55,681)	9,659	(726,152)
GYMNASTICS	(354,527)	(412,793)	(425,248)	12,455	(315,474)	(341,355)	25,881	(32,093)	(43,379)	11,286	(486,149)
COMMUNITY PROGRAMMING	(631,366)	(650,669)	(667,230)	16,561	(505,386)	(559,663)	54,277	(37,260)	(44,295)	7,035	(761,439)
NATURE CENTER	-	-	-	-	-	-	-	-	-	-	-
NORDIC CENTER	(641,496)	(708,764)	(680,363)	(28,401)	(494,884)	(469,562)	(25,322)	(15,594)	(16,496)	902	(752,977)
GOLF OPERATIONS	(880,337)	(924,891)	(905,866)	(19,026)	(585,968)	(603,349)	17,381	(82,771)	(79,160)	(3,611)	(928,282)
GOLF MAINTENANCE	(901,743)	(962,212)	(966,958)	4,745	(760,112)	(814,842)	54,730	(96,996)	(107,271)	10,275	(1,013,210)
TENNIS	(129,391)	(151,225)	(165,915)	14,691	(138,230)	(155,827)	17,596	(14,947)	(17,535)	2,588	(164,422)
PICKLEBALL	(143,353)	(116,253)	(136,747)	20,493	(103,830)	(116,877)	13,047	(13,127)	(16,168)	3,041	(144,478)
DOBSON	(1,091,128)	(1,295,374)	(1,162,904)	(132,470)	(982,848)	(888,640)	(94,208)	(63,574)	(75,253)	11,679	(1,410,300)
GOLF F&B / BANQUET ROOM	(1,093,463)	(1,267,625)	(1,254,799)	(12,826)	(915,408)	(972,612)	57,204	(129,301)	(141,778)	12,477	(1,360,956)
TOTAL EXPENSES	(8,209,784)	(9,141,106)	(9,039,021)	(102,085)	(6,853,822)	(7,073,559)	219,737	(628,447)	(747,047)	118,600	(9,915,318)
CHANGE IN FUND BAL BEFORE DS & CAP	2,828,867	2,311,926	1,960,465	351,460	3,546,087	2,804,333	741,754	134,610	(135,019)	269,630	3,782,490
DEBT SERVICE	-	-	-	-	-	-	-	-	-	-	-
SALE OF ASSETS, DONATIONS, & LOANS	-	175,000	-	175,000	-	-	-	-	-	-	45,000
CAPITAL EXPENDITURES	(1,566,935)	(1,756,559)	(2,846,959)	1,090,401	(1,081,453)	(1,516,697)	435,244	(9,485)	(201,456)	191,971	(4,601,632)
LESS UNFUNDED CAPITAL PROJECTS	-	-	-	-	-	-	-	-	-	-	-
CONTINGENCY	-	(125,000)	(300,000)	175,000	-	(225,000)	225,000	-	(25,000)	25,000	(300,000)
TOTAL NET CAPITAL EXPENSES	(1,566,935)	(1,706,559)	(3,146,959)	1,440,401	(1,081,453)	(1,741,697)	660,244	(9,485)	(226,456)	216,971	(4,856,632)
CHANGE IN FUND BALANCE	1,261,932	605,367	(1,186,494)	1,791,861	2,464,634	1,062,636	1,401,997	125,126	(361,475)	486,600	(1,074,142)
BEGINNING FUND BALANCES	8,103,315	9,365,247	8,511,983	853,264	9,365,247	8,511,983	853,264				9,970,614
ENDING FUND BALANCES	9,365,247	9,970,614	7,325,489	2,645,125	11,829,881	9,574,619	2,255,262				8,896,473
	=	=	=	=	=	=	=	=	=	=	=

SUMMARY OF SIGNIFICANT VARIANCES:

OTHER REVENUES- Continued increase in interest rates on invested funds.
 SPORTS REVENUES- Multiple camps and programs had higher than expected participation.
 COMMUNITY PROGRAMMING REV- Imagination Station, Before & After School, and Camp Vail all seeing strong numbers
 DOBSON REVENUES- Yeti and other special events, combined with related concessions are doing well. Bob Johnson favorable as well.
 PARKS MAINTENANCE EXPENSES- Delayed start due to long winter saved in labor and also savings in sod & seed.
 COMMUNITY PROGRAMMING EXPENSES- Mostly savings in labor as well as some other line items throughout the budget.
 GOLF MAINTENANCE EXPENSES- Went part of year with unfilled year-round position, savings in fuel, flowers, and other areas as well.
 DOBSON EXPENSES- January natural gas bills was 7 times the amount of 2022, building repairs running a little high. Cost of goods is high but offset by increased concession revenues.
 GOLF BANQUET/ F&B EXPENSES- Savings in labor and other areas from being down significantly in banquet revenues.
 CAPITAL- Several projects being completed later than anticipated.
 CONTINGENCY-Not needed so far but continue to leave in forecast, includes cost to implement wage increases Q4 2023.
 FUND BALANCE- Savings at end of 2022 rolled forward to 2023.

VAIL RECREATION DISTRICT
 STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
 ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

Printed: 10/20/23
 Modified Accrual Basis

	2022 Audited Actual	2023 Forecast	2023 Adopted Budget	Variance Favorable (Unfavor)	9 Months Ended 09/30/23 Actual	9 Months Ended 09/30/23 Budget	Variance Favorable (Unfavor)	Current Month 09/30/23 Actual	Current Month 09/30/23 Budget	Variance Favorable (Unfavor)	2024 Prelim Budget
GENERAL FUND SUMMARY											
TAX REVENUES - PG 27	4,964,816	4,947,544	4,912,416	35,128	4,871,194	4,815,073	56,121	39,977	30,687	9,290	6,861,182
MISC REVENUES - PG 27	186,715	525,145	258,500	266,645	444,050	193,875	250,175	56,855	21,542	35,314	568,500
ADMIN OPERATIONS EXP - PG 28	(926,773)	(1,039,428)	(1,023,375)	(16,053)	(822,310)	(838,594)	16,284	(44,446)	(63,091)	18,645	(1,164,350)
PUBLIC RELATIONS EXPENSES - PG 29	(368,177)	(398,191)	(411,632)	13,442	(282,296)	(300,009)	17,713	(15,161)	(38,395)	23,234	(432,956)
PARK MAINTENANCE EXP PG 30	(331,190)	(358,842)	(398,004)	39,162	(273,678)	(323,326)	49,648	(25,905)	(37,172)	11,266	(404,447)
FACILITIES MAINTENANCE EXP PG 31	(151,592)	(155,471)	(152,486)	(2,985)	(118,656)	(115,252)	(3,404)	(11,249)	(11,372)	123	(165,201)
TAX EXPENSES - PG 27	(140,679)	(140,513)	(140,513)	-	(140,180)	(140,162)	(19)	(339)	(351)	13	(199,682)
ADMIN AND GENERAL CAPITAL EXP- PG 33	(23,804)	(71,314)	(527,678)	456,364	(11,226)	(139,553)	128,326	(8,940)	(138,575)	129,635	(2,589,660)
PUBLIC RELATIONS CAPITAL EXP PG 34	(3,739)	(4,540)	(9,948)	5,407	(3,948)	(9,948)	6,000	-	-	-	(9,948)
PARK MAINTENANCE CAPITAL EXP PG 34	(105,140)	(342,748)	(464,600)	121,852	(98,678)	(119,600)	20,922	-	-	-	(376,358)
FACILITIES MAINTENANCE CAPITAL EXP PG 34	(1,565)	-	-	-	-	-	-	-	-	-	(1,208)
TAX ANT. NOTE FEES & INT	-	-	-	-	-	-	-	-	-	-	-
LEASE-PURCHASE FINANCING - PG N/A	-	-	-	-	-	-	-	-	-	-	-
OPERATIONS CONTINGENCY	-	(25,000)	(150,000)	125,000	-	(112,500)	112,500	-	(12,500)	12,500	(150,000)
TOTAL NON-DEPT INCOME (EXP)	3,098,874	2,936,643	1,892,681	1,043,962	3,564,270	2,910,005	654,266	(9,207)	(249,228)	240,020	1,935,873
SPORTS TOTAL REVENUES - PG 7	414,332	519,323	465,030	54,293	493,522	440,120	53,401	2,347	15,453	(13,106)	497,710
SPORTS TOTAL EXPENSES - PG 14	(565,248)	(699,368)	(687,496)	(11,872)	(554,742)	(573,652)	18,910	(46,022)	(55,681)	9,659	(726,152)
SPORTS CAPITAL EXPENSES- PG 32	(16,223)	(78,876)	(87,228)	8,352	(56,171)	(87,228)	31,056	-	-	-	(23,633)
SPORTS NET INCOME (EXP)	(167,140)	(258,921)	(309,693)	50,773	(117,391)	(220,759)	103,368	(43,675)	(40,228)	(3,447)	(252,074)
GYMNASTICS TOTAL REVENUES - PG 15	259,943	310,483	286,370	24,113	238,831	216,696	22,134	49,993	50,995	(1,002)	327,360
GYMNASTICS TOTAL EXPENSES - PG 17	(354,527)	(412,793)	(425,248)	12,455	(315,474)	(341,355)	25,881	(32,093)	(43,379)	11,286	(486,149)
GYMNASTICS DEBT SVC EXPENSES - PG 27	-	-	-	-	-	-	-	-	-	-	-
GYMNASTICS CAPITAL EXPENSES- PG 32	(27,731)	(73,669)	(81,494)	7,825	(39,463)	(47,856)	8,394	(545)	-	(545)	(37,514)
GYMNASTICS NET INCOME (EXP)	(122,315)	(175,979)	(220,371)	44,392	(116,106)	(172,515)	56,409	17,355	7,616	9,739	(196,303)
COMMUNITY PROG TOTAL REV - PG 18	494,552	489,961	399,845	90,116	459,843	374,870	84,972	14,996	22,579	(7,583)	520,250
COMMUNITY PROG TOTAL EXP - PG 22	(631,366)	(650,669)	(667,230)	16,561	(505,386)	(559,663)	54,277	(37,260)	(44,295)	7,035	(761,439)
COMMUNITY PROG CAPITAL EXP - PG 32	(89,445)	(6,475)	(12,650)	6,176	(5,630)	(6,900)	1,270	-	-	-	(58,995)
COMMUNITY PROG NET INCOME (EXP)	(226,259)	(167,182)	(280,035)	112,853	(51,174)	(191,692)	140,518	(22,264)	(21,716)	(548)	(300,184)
NATURE CENTER TOT REV - PG 23	-	-	-	-	-	-	-	-	-	-	-
NATURE CENTER TOT EXP - PG 24	-	-	-	-	-	-	-	-	-	-	-
NATURE CENTER CAPITAL EXPENSES - PG 33	-	-	-	-	-	-	-	-	-	-	-
NATURE CENTER NET INCOME (EXP)	-	-	-	-	-	-	-	-	-	-	-
NORDIC CENTER TOTAL REV - PG 25	940,544	949,985	979,000	(29,015)	572,059	599,765	(27,705)	-	68	(68)	997,865
NORDIC CENTER COGS - PG 25	(226,014)	(247,556)	(251,600)	4,044	(151,840)	(146,575)	(5,265)	-	-	-	(247,556)
NORDIC CENTER TOT EXP - PG 26	(641,496)	(708,764)	(680,363)	(28,401)	(494,884)	(469,562)	(25,322)	(15,594)	(16,496)	902	(752,977)
NORDIC CENTER CAPITAL EXPENSES - PG 33	(1,098)	-	-	-	-	-	-	-	-	-	(317,745)
NORDIC CENTER NET INCOME (EXP)	71,936	(6,335)	47,037	(53,372)	(74,664)	(16,373)	(58,292)	(15,594)	(16,428)	834	(320,413)
GEN FND INC (EXP) AFTER CAP	N/A	2,328,225	1,129,618	N/A	N/A	N/A	N/A	N/A	N/A	N/A	866,898

VAIL RECREATION DISTRICT
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
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	2022 Audited Actual	2023 Forecast	2023 Adopted Budget	Variance Favorable (Unfavor)	9 Months Ended 09/30/23 Actual	9 Months Ended 09/30/23 Budget	Variance Favorable (Unfavor)	Current Month 09/30/23 Actual	Current Month 09/30/23 Budget	Variance Favorable (Unfavor)	2024 Prelim Budget
GENERAL FUND SUMMARY- CONTINUED (REPORTED AS ENTERPRISE FUND ACTIVITY THROUGH 2020, THEN AS PART OF THE GENERAL FUND BEGINNING IN 2021)											
GOLF REVENUES - PG 35	1,462,243	1,448,100	1,484,325	(36,225)	1,410,439	1,432,911	(22,472)	200,078	177,951	22,127	1,607,000
PRO SHOP REVENUES- PG 35	444,345	439,000	405,800	33,200	420,848	380,793	40,055	73,610	65,314	8,296	453,400
PRO SHOP COGS- PG 35	(238,167)	(225,300)	(197,000)	(28,300)	(217,306)	(185,027)	(32,279)	(44,075)	(31,735)	(12,340)	(253,000)
GOLF OPERATIONS EXP - PG 37	(880,337)	(924,891)	(905,866)	(19,026)	(585,968)	(603,349)	17,381	(82,771)	(79,160)	(3,611)	(928,282)
GOLF MAINTENANCE EXP - PG 38	(901,743)	(962,212)	(966,958)	4,745	(760,112)	(814,842)	54,730	(96,996)	(107,271)	10,275	(1,013,210)
GOLF OPERATIONS INCOME (EXP)	(113,659)	(225,304)	(179,698)	(45,605)	267,901	210,486	57,415	49,846	25,099	24,747	(134,092)
GOLF LOAN PROCEEDS & DONATIONS- PG 53	-	175,000	-	175,000	-	-	-	-	-	-	-
GOLF CAPITAL EXP- PG 54	(1,172,641)	(1,094,166)	(1,587,176)	493,009	(848,125)	(1,077,726)	229,600	-	(62,881)	62,881	(1,166,262)
GOLF DEBT SERVICE EXP- PG 53	-	-	-	-	-	-	-	-	-	-	-
GOLF NET INCOME (EXP)	(1,286,300)	(1,144,470)	(1,766,874)	622,404	(580,224)	(867,239)	287,016	49,846	(37,782)	87,628	(1,300,354)
GOLF FOOD & BEV/BANQUET REV- PG 49	1,635,142	1,605,880	1,642,270	(36,390)	1,334,718	1,323,571	11,147	364,230	234,947	129,284	1,705,402
GOLF FOOD & BEV COGS- PG 49	(383,262)	(395,453)	(393,994)	(1,459)	(331,905)	(325,784)	(6,120)	(58,098)	(61,391)	3,293	(416,810)
GOLF F & B OPERATIONS EXP - PG 50	(655,594)	(749,507)	(696,355)	(53,152)	(570,203)	(568,428)	(1,775)	(87,689)	(81,564)	(6,124)	(817,227)
BANQUET ROOM OPERATIONS EXP - PG 51	(437,870)	(518,118)	(558,444)	40,326	(345,205)	(404,184)	58,979	(41,612)	(60,213)	18,601	(543,729)
GOLF F&B/BANQUET INCOME (EXP)	158,417	(57,197)	(6,522)	(50,675)	87,405	25,174	62,231	176,832	31,778	145,054	(72,364)
TENNIS REVENUES - PG 40	56,689	60,122	61,600	(1,478)	57,899	60,312	(2,413)	4,674	3,729	945	63,000
TENNIS EXPENSES - PG 41	(129,391)	(151,225)	(165,915)	14,691	(138,230)	(155,827)	17,596	(14,947)	(17,535)	2,588	(164,422)
TENNIS CAPITAL EXP- PG 58	-	(2,300)	(2,300)	-	-	(2,300)	2,300	-	-	-	(5,993)
TENNIS NET INCOME (EXP)	(72,702)	(93,403)	(106,615)	13,213	(80,331)	(97,815)	17,484	(10,273)	(13,806)	3,532	(107,414)
PICKLEBALL REVENUES - PG 42	180,594	121,700	157,200	(35,500)	118,378	137,399	(19,021)	11,628	14,344	(2,716)	158,375
PICKLEBALL EXPENSES - PG 42	(143,353)	(116,253)	(136,747)	20,493	(103,830)	(116,877)	13,047	(13,127)	(16,168)	3,041	(144,478)
PICKLEBALL CAPITAL EXP- PG 58	-	(8,340)	-	(8,340)	(6,682)	-	(6,682)	-	-	-	(2,300)
PICKLEBALL NET INCOME (EXP)	37,241	(2,893)	20,453	(23,346)	7,866	20,522	(12,656)	(1,499)	(1,824)	325	11,597
DOBSON ARENA REV - PG 43	954,475	1,012,110	897,737	114,373	794,726	675,680	119,046	40,761	59,771	(19,010)	1,067,312
DOBSON ARENA EXP - PG 45	(1,091,128)	(1,295,374)	(1,162,904)	(132,470)	(982,848)	(888,640)	(94,208)	(63,574)	(75,253)	11,679	(1,410,300)
DOBSON CAPITAL EXP- PG 57	(125,549)	(74,131)	(73,888)	(244)	(11,528)	(25,588)	14,059	-	-	-	(12,018)
DOBSON NET INCOME (EXP)	(262,202)	(357,395)	(339,054)	(18,341)	(199,650)	(238,548)	38,897	(22,813)	(15,482)	(7,331)	(355,005)
PROPERTY TAXES - PG 51	-	-	-	-	-	-	-	-	-	-	-
TAX EXPENSES - PG 51	-	-	-	-	-	-	-	-	-	-	-
OTHER MISCELLANEOUS REV - PG 52	32,383	32,500	32,500	-	24,633	24,375	258	6,419	8,125	(1,706)	32,500
LESS UNFUNDED AMOUNTS	-	-	-	-	-	-	-	-	-	-	-
OPERATIONS CONTINGENCY	-	(100,000)	(150,000)	50,000	-	(112,500)	112,500	-	(12,500)	12,500	(150,000)
TOTAL OTHER REVENUE (EXP)	32,383	(67,500)	(117,500)	50,000	24,633	(88,125)	112,758	6,419	(4,375)	10,794	(117,500)
DEBT SERVICE (BONDS AND TOV) - PG 53	-	-	-	-	-	-	-	-	-	-	-
TOT ENT FND INC (EXP) AFTR DS & CAP	N/A	(1,722,858)	(2,316,112)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	(1,941,040)
COMBINED INCOME (EXP) AFTR CAPITAL	1,261,932	605,367	(1,186,494)	1,791,861	2,464,634	1,062,636	1,401,997	125,126	(361,475)	486,600	(1,074,142)
TRANSFER FR GEN FND - PG 27	-	-	-	-	-	-	-	-	-	-	-
TRANSFER TO ENT FND - PG 52	-	-	-	-	-	-	-	-	-	-	-
BEGIN GEN FND BAL (DEFICIT)	8,103,315	9,365,247	8,511,983	853,264	9,365,247	8,511,983	853,264	-	-	-	9,970,614
BEGIN ENT FUND BAL (DEFICIT)	-	-	-	-	-	-	-	-	-	-	-
END GEN FUND BAL (DEFICIT)	9,365,247	9,970,614	7,325,489	2,645,125	11,829,881	9,574,619	2,255,262	-	-	-	10,837,512
END ENT FUND BAL (DEFICIT)	-	-	-	-	-	-	-	-	-	-	(1,941,040)
COMBINED ENDING FUND BALANCES	9,365,247	9,970,614	7,325,489	2,645,125	11,829,881	9,574,619	2,255,262	-	-	-	8,896,473
COMPONENTS OF COMBINED FUND BALANCE											
Nonspendable Prepays & Inventory	337,038	555,000	300,000	255,000	249,074	-	-	-	-	-	350,000
Restricted for Emergencies	360,579	388,591	370,458	18,133	388,591	-	-	-	-	-	458,245
Restricted by Bond Covenants	-	-	-	-	-	-	-	-	-	-	-
Committed By Board Resolution	-	-	-	-	-	-	-	-	-	-	-
Assigned For Capital Projects	5,910,000	5,990,000	3,650,000	2,340,000	5,990,000	-	-	-	-	-	4,780,000
Unassigned	2,757,630	3,037,024	3,005,031	31,993	5,202,216	-	-	-	-	-	3,308,227
Total	9,365,247	9,970,614	7,325,489	2,645,125	11,829,881	9,574,619	2,255,262	-	-	-	8,896,473

No assurance is provided on these financial statements; substantially all disclosures required by GAAP omitted.

VAIL RECREATION DISTRICT DIRECTOR REPORTS

September 28, 2023

MARKETING

- Nell and Madelyn attended the Adobe Max conference in Los Angeles. This is an annual conference where we learn about new innovations in the creative programs that we use, take labs and sessions from industry leaders and Adobe instructors, and stay on top of the latest marketing trends.
- We worked on promoting the 31st Annual Trick or Treat Trot, including creating posters, fliers, coloring contest materials, a press release, social media posts and more.
- We are working on materials in advance of the Nordic winter season, including the Nordic brochure, press release, ads and more.
- Madelyn is working on the winter brochure, which should go to print in mid-November.
- Madelyn created several different fliers for upcoming gymnastics programs including Halloween Parent's Night Out, Tumblin' Turkey Camp, Ninja Nights and more.
- We are working on signage to help increase awareness of the new ticket validation program at Dobson.
- We are working on new winter ads for the Vail Village parking structure and the in-town buses.
- We continue to promote late fall/early winter programming including youth sports, the last of the Mighty Marmot trail races, adult leagues, winter pickleball passes, gymnastics programs, skating & hockey and more.

SPORTS

- Adult Sports:
 - The fall outdoor leagues have concluded, and champions crowned in both flag football and co-ed soccer.
 - We have finalized a school year calendar for gym use at Homestake Peak School.
 - Drop in Volleyball has started on Friday nights at Red Sandstone, and we are seeing good numbers with 20-30 participants each night.
 - Drop-in Basketball will start on Monday nights November 6 at Red Sandstone.
 - Fall Volleyball league has started at HPS on Wednesday nights will 11 teams participating.
- Events and Races:
 - The Mighty Marmot youth trail running races have been quite a hit. We added an additional race this summer and have seen over 100% growth in the races with 60 plus participants per race.
 - We are finalizing all our winter race dates and will probably have an uphill and skimo on Beaver Creek.
 - We are working on our recaps to land managers and sponsors, as well as working on a 2024 event calendar.
 - We received full funding/ask from Town of Vail Commission on Special Events for the 2024 Vail Whitewater Series.
- Other
 - EagleVail has begun their project revamping and expanding the pond. This puts the end of life to the soccer field. They are going to try and remove the dirt part of the infield this spring and prep it for sod installation, sometime in the spring

when the temperatures are right, and they can get sod up here. This will cause the need to be creative with some of our programming, as this still nets a loss of an athletic field.

- We were approached by the VVF to take over the Turkey Trot. At this late date we did not feel comfortable taking it over for 2023 and we will be revisiting the conversation in early 2024. In the meantime, we had a good meeting with Avon Rec staff on some programming ideas and they are also interested in partnering on a Turkey Trot, so it will be interesting to see where this goes in the coming months.
- Youth soccer has finished up with nearly 200 kids taking part. A huge thank you to all the volunteer coaches, league and team sponsors, and referees.
 - Huge shout out to the Battle Mountain High School Varsity team who coached Micro Soccer, 15 different players all coached between 3 and 5 sessions for a total of 61 sessions or 92 hours of coaching. In order to do this, they have their own practice on Monday mornings at 6:00 AM and still come with energy and enthusiasm to work with the youngest kids in our program. Those micro kids also got to attend a BMHS game for free and walked the players out on the field for introductions and the National Anthem.





GOLF MAINTENANCE

- **Greens:** On September 18, 19, and 20 we aerified the new greens (practice, 2, 4, 8, 9, 10, and 18) using a 1/2" solid tine and a 1/2" coring tine on the remainder of the golf greens. The greens have healed nicely and look good going into the winter months. On October 17, we sprayed our last soil application with a wetting agent specific to holding moisture to help going into the dry winter months. We plan to apply our snow mold fungicide application to the golf greens no later than October 21.
- **Tees and Fairways:** Tees and fairways have had their final mow for the year. We are planning to apply our snow mold fungicide application to the tees and fairways on October 19 and 20.
- **Irrigation:** We will blow out the irrigation system on October 22 and 23.

PARKS

- Park maintenance is working on shutting down and putting everything away for the season. Irrigation systems have been winterized. Ford Park has been aerated, top dressed and over-seeded. The athletic field irrigation project is still underway. Fall fertilizer and fungicide applications have been made.

GOLF

- The Habitat for Humanity Tournament was successful. Oct 5 turned out to be a perfect weather day. All participants had a great time and enjoyed the golf course.
- Re - opening on the last day on Sunday October 15 with 8 holes was well received. The tee sheet was full, and we managed to start all players who were hoping to get one more day of golf in at the Vail Golf Club. We did well with revenue for the last day as well.
- Our merchandise sales in the golf shop were strong this season. Despite opening the golf course one month late, we had a banner year and set some records in many areas

of merchandise sales. The mark we use each year is our total hat sales. We set a record for hat sales with a total of 2,087 hats sold.

- Our total rounds for the season were 18,440. This was a total of 112 days available for play which does not include our shotgun tournament days. We hosted the Battle Mountain Huskies and Heroes tournament, The Colorado PGA State Junior Tournament, The High Fives Tournament, The Vail Mountain School Boy's Invitational, The Tom Slaughter BBB Tournament, and The Habitat for Humanity Tournament this year.
- The golf course played well up until our closing day on the 15. It is amazing how well the greens healed after aeration. Having the green aeration in September was positive for both the golf course and operations with changing from Peak Season Rates to Fall Rates on Sept 18.
- The staff is meeting with several sales reps to order for the 2024 season. Have meetings with Foot Joy, Adidas, Cobra-Puma, Imperial, Greyson, Ahead, Bridgestone, Callaway, Srixon-Cleveland Golf, PING, Oakley, IBKUL, San Soleil, Belyn- Key, and Titleist.
- We plan to order Callaway sets for our rental clubs in 2024. We sold many of our used rental sets this fall. Callaway gives us a good price on new rental sets. We plan to order 36 sets between men's, ladies, and senior sets.
- Alice was awarded the PGA Colorado Section Warren Smith Award. This is a prestigious honor, and she is the first woman to win this award in the Colorado Section. The Warren Smith Award is awarded to a PGA Professional for special contributions to the game of golf, the Colorado Section, junior golf, and their facility. The successful candidate will bestow special recognition for outstanding contributions to the game and the Section. Contributions to community charities, junior golf and facility are some of the criteria considered.

DOBSON

- Dobson hosted the annual ski swap at Dobson October 5-8. The attendance was good.
- Dobson hosted our final Hispanic dance/concert of the season. We had about 700 in attendance. Good bands, just not a big public response.
- Mile High Mites concluded the first week of October. We had 50 skaters once again for a sold-out program. We have since rolled into our U8 and U6 hockey program where we have almost 50 kids playing in just the U8 group.
- Dobson is hosting its first of 4 tournaments hosted by the Vail Mountaineer Hockey Club. The high school division is first up October 20-22.
- Dobson will play host to the LFA, which is a mixed martial arts organization, on October 27th.
- November will be filled with lots of youth hockey, including 3 different weekends of tournaments.

BUILDING MAINTENANCE / CAPITAL PROJECTS

Bldg. Maintenance

- Numerous contractors are currently busy with painting, dry wall repairs, carpet and rubber floor cleaning, window cleaning, etc.. in preparation for winter programming.
- Vail Gymnastics repairs are still ongoing as one window cracked after installation and needs to be replaced.
- The water bottle fill station at Gymnastics was replaced after a small electrical fire. The unit was still under warranty.
- VRD is collaborating with TOV on a lighting replacement project at many facilities. The Golf Maintenance building is complete. We are now working on replacing bulbs at the Golf Pump house and gymnastics work out room.
- Youth Services requires additional mulch be added to RSE. Currently working with ECSD to add required mulch.
- Preparations for off season maintenance are underway.

Capital Projects

- Here are other capital projects with anticipated start dates:
 - Vail Golf Maintenance window installed.
 - Vail Gymnastics AC project plans have been submitted for permit. We are working on a contract with the GC and if the weather / time permits we will begin the groundwork this year.
 - Athletic Field restrooms and equipment storage building replacement will commence with RFP for architectural firms. Geotech has been rescheduled for after the golf course closes. VRD was told that we need to wait for the Ford Park Master Plan to be approved and for the new steering committee formed before any new progress can be made.
 - Hole # 6 lightning shelter is complete, minor landscaping to be done in the spring by VRD golf maintenance staff.
 - Vail Athletic Field Renovation is nearing completion. Good fall weather kept this project on track for scheduled completion.
 - The Dobson Ice Arena project is in schematic design. VRD has collaborated with the Cumming Group (owners rep) on details provide in the programming document. Roof structure, ice plant, HVAC, and exterior civil/landscaping were all recently discussed.
 - Hole #13 bathrooms renovation is now in the planning phase. ERW&SD is collaborating on plans. Once plans are available, we will post and RFP to bring a contractor on and go through pricing exercise to ensure the project is within budget.
 - Tennis / Admin bldg. renovations are still being considered and detailed to match the available budget. This project may be combined with Hole #13 for 1 larger and more attractive project for contractors to bid on.
 - Golf Maintenance Bldg. civil work planning is complete. Working on pricing and if possible, will also look at fall construction. If pricing doesn't come back favorable, we will simply replace the fence and not address significant drainage issues.
 - Staining/sealing of wood elements on the golf course wrapping up now that golf has concluded.

FOOD & BEVERAGE

Events:

- September was very busy and early October has been steady.
- This weekend we have our last wedding island event and at the end of the week our last event for the summer season here at The Clubhouse.
- Overall, it has been a successful summer season for events.

Grill:

- Closed this past Sunday for the season.
- It was a very slow closing week with golf not being open for 3 days and only having 8 holes available on closing day.
- Will be looking to do a full cleaning and getting ready for the soup bar this winter over the coming weeks.

Starter Haus:

- Closed for the season with golf.
- The water is off for the season, and everything is cleaned and packed away.

Dobson:

- Shane has accepted a job with another company, so we are currently looking to replace him.
- We just executed a successful Spanish dance this past weekend.
- We have an MMA fight coming up this Friday which should be a great event.
- We have hockey tournaments throughout the next month which will also bring in a little extra concessions' income.

Overall, the F&B department should have a slow November before we get back to being busy in December and throughout the winter.

Thanks!