

VAIL PARK AND RECREATION DISTRICT
d/b/a VAIL RECREATION DISTRICT
BOARD OF DIRECTORS

NOTICE IS HEREBY GIVEN that a Regular meeting of the Board of Directors of the Vail Park & Recreation District, Eagle County, Colorado, has been scheduled for Thursday, October 22, 2020 beginning at 5:00 p.m.

Due to the State of Emergency declared by Governor Polis and Public Health Order 20-23 Implementing Social Distancing Measures, and the threat posed by the COVID-19 coronavirus, this meeting will be held via teleconferencing and can be joined through the following link and/or number:

Join on a computer or smart device: <http://bit.ly/VRDOctMeeting>

Password: VRDBoard

Dial by phone:

Phone: (253) 215-8782 or (346) 248-7799

Meeting ID: 874 1506 9236

Password: 49246371

Agenda

1. Call to Order
2. Changes to Agenda;
3. Approval of Minutes;
 - a. September 24, 2020
4. Public Input (for matters not otherwise on Agenda/3-minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
5. New Business and Special Orders;
 - a. Review and Adoption of 2021 Program Fees
 - b. Public Hearing and Adoption of Proposed 2021 Budget -Mr. Eric Weaver and Mr. Mike Ortiz
6. Unfinished Business;
 - a. None
7. Officers, Committees, Staff, and Professional Consultants;
 - a. September 2020 Financials-Mr. Eric Weaver
 - b. Executive Director Input
 - c. Board Member Input
8. Adjournment

*I:/ Agenda & Notices/10-22-20
agena.doc*

RECORD OF PROCEEDINGS

Minutes of the Regular Meeting Of the Board of Directors

Vail Park and Recreation District
dba Vail Recreation District
September 24, 2020

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on September 24, 2020 at 5:00 p.m. via virtual meeting, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

- 1.1. Tom Saalfeld, Jason Plante, Kim Newbury Rediker, Kirk Hansen, Roland Kjesbo (joined during executive session)

2. MEMBERS ABSENT AND EXCUSED

- 2.1. None

3. STAFF PRESENT

- 3.1. Mike Ortiz, Jessie Klehfoth, Dan Timm, Jared Biniecki, Alice Plain, Jerry Stevens, Beth Pappas, Joel Rabinowitz

4. OTHERS PRESENT

- 4.1. Brian Stockmar

5. CONSULTANTS PRESENT

- 5.1. Eric Weaver

6. CALL TO ORDER

- 6.1. Director Saalfeld called the meeting to order at 5:00 p.m.

7. CHANGES TO AGENDA

- 7.1. Mr. Weaver noted that the agenda stated the 2021 budget and 2021 program fees would be reviewed and adopted during this meeting, however they will not be adopted until the October meeting, the September meeting will be for review and discussion only.

8. APPROVAL OF MEETING MINUTES

- 8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the July 23, 2020 regular meeting.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

RECORD OF PROCEEDINGS

Vail Recreation District September 24, 2020 Meeting Minutes

9.1. None

10. EXECUTIVE SESSION

10.1. By motion duly made and seconded it was unanimously RESOLVED to move into executive session for the purpose(s):

1. §24-6-402(4) (a), C.R.S., Concerning the purchase, acquisition, lease, transfer, or sale of any real, personal, or other property interest. – 1300 Westhaven Dr, Vail, CO

10.2. By motion duly made and seconded it was unanimously RESOLVED to move out of executive session.

11. REVIEW OF 2021 PROGRAM FEES

11.1. Programs fees were reviewed department by department as presented in the board packet. After some discussion, the Board thanked all the directors who participated in the discussion and for putting these fees together. A second review and adoption of the 2021 program fees will take place during the October regular meeting.

12. GALLAGHER AMENDMENT B RESOLUTION OF SUPPORT

12.1. Mr. Weaver explained how the Gallagher Amendment has put a financial strain on many special districts across the state of Colorado. When VRD asked for the mill levy increase a few years ago, the ballot questions also de-Gallagherized the VRD so the district is no longer affected by the amendment. On the state ballot this year is a question, Amendment B, that freezes the residential assessment rate. While VRD is no longer affected, it is still affecting many other special districts in the area and state. Mr. Weaver asked the board to consider adopting a resolution of support for Amendment B.

12.2. After some discussion, it was unanimously RESOLVED to adopt the Resolution Supporting the Repeal of the Gallagher Amendment of 1982 as presented in the board packet.

13. AUGUST 2020 FINANCIAL AND REVIEW OF PROPOSED 2021 BUDGET

13.1. Mr. Weaver wanted to start the discussion on the 2021 budget. He said the main philosophy is assuming that COVID-19 will still be present throughout next year and will drive business decisions. Over the past month, Mr. Ortiz, Mr. Weaver and Mrs. Heredia sat with each department to review 2021 proposed budgets and that's how the budget in the packet was created. For many of the budgets, they stayed similar to what we are seeing in 2020.

RECORD OF PROCEEDINGS

Vail Recreation District September 24, 2020 Meeting Minutes

- 13.2. Mr. Weaver did say the main change to what is in the packet is the capital budget didn't account for the second half of green renovation in the fall of 2021, the budget that will be reviewed in October will include an additional \$255,000 in capital expenses for the fall greens renovation project.
- 13.3. Mr. Weaver said he has also gotten word from the county assessor that the hotel appeals that have been backlogged and planned for have mostly been settled, so he believes that the \$300-\$400K contingency that had been built in will no longer be needed.
- 13.4. Mr. Weaver explained that he'll be giving the Board a much more detailed memo going into the October meeting that they will be able to study once the budget is more concrete with one more month of planning and revisions.
- 13.5. After some discussion, the Board thanked Mr. Weaver for all the work. Mr. Weaver thanked the staff this year for moving the timeline up one month and for all their hard work getting the proposed budgets done.
- 13.6. The public hearing and adoption of the proposed 2021 budget will take place at the October regular board meeting.

14. EXECUTIVE DIRECTOR INPUT

- 14.1. Mr. Ortiz thanked staff for all they've done throughout the whole year. The admin team is planning an end-of-summer party to thank the staff for all their hard work and ability to adapt to the COVID-19 business era. Mr. Ortiz encouraged the Board to go and visit each of the facilities and take in the various programs that the District puts on, to give each director a whole new perspective when talking to the community about everything the VRD does.

15. BOARD MEMBER INPUT

- 15.1. Director Rediker thanked staff for how well the Businesses, Bogeys & Bragging Rights charity golf tournament went today. She thanked Mrs. Klehfoth and Mrs. Wadey for all their work and said everyone had a great time.
- 15.2. Director Hansen thanked the Board for the creative discussion today, and complimented Mr. Ortiz for being a strong leader and having a great team.
- 15.3. Director Kjesbo reiterated that the tournament was fun and was thankful that it had been delayed due to weather as it turned out to be a great day. He also added that he thinks we should be taking credit cards in advance for golf and pickleball and charging for no shows. He feels this is becoming an industry standard and thinks it will get people to be better about calling in to cancel. He thought the new intervals at the golf course were working well, and thanked Mr. Weaver for all the education on the Gallagher Amendment. He also said the food and service at the Grill on the Gore restaurant have been great. He also asked about the plan for the greens renovation this fall.

RECORD OF PROCEEDINGS

Vail Recreation District September 24, 2020 Meeting Minutes

- 15.3.1. Mr. Ortiz said that yes, the plan is to start the renovation on number 7 one week before the course closes. It will mean closing hole 7 for the final week of play, but we will open hole 19 at that time, so there will still be 18 holes in play for the final week of the season.
- 15.4. Director Plante thanked the whole staff for the amazing job done this year with all the difficulties and challenges and increased business. He also agreed with Director Kjesbo that VRD should start taking advance payments for golf and pickleball to discourage no shows. He also thanked Mr. Weaver for the great budgeting help and said he's proud to be on this Board.
- 15.5. Director Saalfeld asked if the greens closure could be communicated to golfers. He said he's volunteered for a couple of the races and witnessed firsthand how hard all the staff works. He said it's great to see all the other departments chipping in and how it runs like a well-oiled machine.
16. ADJOURNMENT
- 16.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted,
Jessie Klehfoth
Secretary to the Meeting



VAIL RECREATION
D I S T R I C T

VAIL RECREATION DISTRICT PROPOSED 2021 FEES

DEPARTMENT	PAGE
VAIL NORDIC CENTER	2
VAIL GYMNASTICS CENTER	2
VAIL GOLF CLUB	3
DOBSON ICE ARENA	4
SPORTS DEPARTMENT	5
LEAGUES	5
RACE SERIES	5
YOUTH SPORTS CAMPS	5
FACILITY RENTALS	6
VAIL TENNIS CENTER	7
PICKLEBALL	7
COMMUNITY PROGRAMMING	8
IMAGINATION STATION	8
PRESCHOOL PROGRAMS	8
SINGLE DAY PROGRAMS	8
KIDZONE	8
SUMMER DAY CAMPS	8
COMMUNITY ROOM	8

VAIL NORDIC CENTER

<u>PASSES</u>		<u>2020 RATES</u>	<u>2021 RATE</u>
DAY PASS ADULT/YOUTH		\$15/10	\$18/13
SEASON PASS		\$130	\$145
RESIDENT SEASON PASS		\$105	\$115
STUDENT PASS (AGES 13-17)		\$65	\$75
STUDENT PASS (AGES 6-12)		\$40	\$50
<u>RENTALS</u>			
RENTALS CLASSIC/SKATE		\$25/30	\$27/32
RENTALS CHILDREN CLASSIC OR SKATE		\$20	\$22
RENTALS SNOWSHOE		\$25	\$27
RENTALS FATBIKES		\$27 HALF DAY	\$30 HALF DAY
RENTALS PULL SLED		\$22	\$25
AT GEAR		\$59	\$65
<u>LESSONS</u>			
LESSONS GROUP		\$45/55	\$50/60
LESSONS PRIVATE		\$60/80	\$65/90
<u>CLINICS</u>			
CLINIC GROUP CHILD/ADULT		\$45/55	\$45/55
AT CLINIC CHILD/ADULT (INCULDES RENTAL)		\$75/85	\$75/90

VAIL GYMNASTICS CENTER

<u>SPRING/SUMMER CLASSES</u>		<u>JAN-AUG 2020 RATES</u>	<u>JAN-AUG 2021 RATES</u>
45 MINUTE CLASS		\$170 PER 10 WEEKS	\$170 PER 10 WEEKS
60 MINUTE CLASS		\$190 PER 10 WEEKS	\$190 PER 10 WEEKS
90 MINUTE CLASS		\$195 PER 10 WEEKS	\$195 PER 10 WEEKS
BOYS LEVEL 4		NA	NA
BOYS LEVEL 5+		NA	NA
GIRLS LEVEL 3, 9 HOURS PER WEEK		\$185	\$185
USGA GIRLS 4/5, 9 HOURS PER WEEK		\$190	\$190 for level 4 - \$200 for level 5 (added hours)
PRE-TEAM, 4 HOURS PER WEEK		\$200 PER 1 DAY A WEEK - 10 WEEKS	\$250 PER 1 DAY A WEEK -10 weeks (longer class)
USAG LEVEL 6+, 19 HOURS PER WEEK		\$275	\$275
SUMMER CAMP		\$240/WEEK	\$240/WEEK
<u>FALL CLASSES</u>	(FEES REVIEWED IN SEPT)	<u>SEPT-DEC 2020 RATES</u>	<u>SEPT-DEC 2021 RATES</u>
45 MINUTE CLASS		\$170 PER 10 WEEKS	\$170 PER 10 WEEKS
60 MINUTE CLASS		\$190 PER 10 WEEKS	\$190 PER 10 WEEKS
90 MINUTE CLASS		\$195 PER 10 WEEKS	\$195 PER 10 WEEKS
BOYS TEAM LEVEL 4		NA	NA
BOYS TEAM LEVEL 5+		NA	NA
PRE-TEAM, 4 HOURS PER WEEK		\$200 PER 1 DAY A WEEK - 10 WEEKS	\$250 PER 1 DAY A WEEK - 10 WEEKS (longer class)
GIRLS LEVELS 3, 9 HOURS PER WEEK		\$185	\$185
GIRLS LEVELS 4, 5		\$190	\$190 for level 4 - \$200 for level 5 (added hours)
USAG LEVELS 6+		\$275	\$275
<u>DROP-IN</u>		<u>DROP-IN</u>	<u>DROP-IN</u>
ADULT/TEEN DROP-IN		\$10/PER TIME	\$10/PER TIME
KIDS DROP-IN		\$10/PER TIME	\$10/PER TIME
45 MIN. DROP-IN CLASS		\$20/PER TIME	\$20/PER TIME
60 MIN. DROP-IN CLASS		\$25/PER TIME	\$25/PER TIME
90 MIN. DROP-IN CLASS		\$30/PER TIME	\$30/PER TIME
2 HOUR (PRE-TEAM)		\$30/PER TIME	\$30/PER TIME
TEAM DROP-IN		\$50/PER TIME	\$50/PER TIME

VAIL GOLF CLUB				
GREEN FEES - PEAK SEASON - GUEST				
GUEST 18 BETWEEN 9 A.M.-1 P.M.	\$105	\$129	\$105	\$129
FROM 1:10-3:20 P.M.	\$85	\$109	\$85	\$109
GUEST 9	\$70	\$87	\$70	\$87
GUEST TWILIGHT/3:30 P.M.	\$70	\$87	\$70	\$87
GUEST JUNIOR 18	\$55	\$79	\$55	\$79
GUEST JUNIOR 9 & TWI	\$35	\$52	\$35	\$52
CANCELLATION				
GREEN FEES - PEAK SEASON - COUNTY				
COUNTY 18	\$85	\$109	\$85	\$109
COUNTY 9	\$60	\$77	\$60	\$77
COUNTY TWILIGHT	\$60	\$77	\$60	\$77
COUNTY JUNIOR 18	\$45	\$57	\$45	\$57
COUNTY JUNIOR 9 & TWI	\$30	\$47	\$30	\$47
GREEN FEES - PEAK SEASON - RESIDENTS				
VRD 18	\$75	\$99	\$75	\$99
VRD 9	\$49	\$66	\$49	\$66
VRD TWILIGHT/3:30 P.M.	\$49	\$66	\$49	\$66
VRD JUNIOR 18	\$40	\$64	\$40	\$64
VRD JUNIOR 9 & TWI	\$30	\$47	\$30	\$47
HIGH SCHOOL TEAM PLAYER LOCAL RATE	\$25	\$49	\$25	\$49
GREEN FEES - EARLY SEASON				
GUEST/CTY/RESIDENT 18	\$50	\$74	\$50	\$74
GUEST 9	\$35	\$52	\$35	\$52
GUEST TWILIGHT/3:30 PM	\$35	\$52	\$35	\$52
JUNIOR 18	\$35	\$59	\$35	\$59
JUNIOR 9 & TWI	\$25	\$42	\$25	\$42
GREEN FEES - FALL SEASON				
GUEST/CTY/RESIDENT 18	\$60	\$84	\$60	\$84
GUEST 9	\$50	\$67	\$50	\$67
GUEST TWILIGHT/3:30 PM	\$50	\$67	\$50	\$67
JUNIOR 18	\$35	\$59	\$35	\$59
JUNIOR 9 & TWI	\$25	\$42	\$25	\$42
GREEN FEES - AERIFICATION RATE				
GUEST/CTY/RESIDENT 18	\$50	\$70	\$50	\$70
9 HOLE	\$40	\$55	\$40	\$55
CART 18		\$20		\$20
CART 9		\$15		\$15
LEAGUE FEES				
LEAGUE EARLY & FALL SEASON	\$48	\$3 INCREASE	\$48	\$3 INCREASE
LEAGUE PEAK SEASON	\$60	\$10 INCREASE	\$60	\$10 INCREASE
SEASON PASSES				
PLATINUM PASS (VAIL RESIDENTS ONLY) *NEW*			\$2,100	ONLY 25 AVAILABLE-10 DAY ADVANCE BOOKING
RESIDENT GOLD	\$2,000	5 DAY ADVANCE RESERVATION	\$1,700	7 DAY ADVANCE RESERVATION WINDOW
RESIDENT SILVER PRIOR TO MAY 15				
RESIDENT SILVER	\$1,100		\$1,000	
EAGLE COUNTY RESIDENT GOLD (NO RESTRICTIONS)	\$2,500		\$2,200	7 DAY ADVANCE RESERVATION WINDOW
EAGLE COUNTY RESIDENT SILVER PASS	\$1,400		\$1,400	
10 ROUND PUNCH VRD (FLEXIBLE - ABLE TO MAKE TEE TIME ON WEEKEND)	\$650		\$650	
10 ROUND PUNCH W/CART (FLEXIBLE)	\$850	\$25 INCREASE	\$850	
20 ROUND PUNCH VRD (FLEXIBLE)	\$700		\$700	
20 ROUND PUNCH VRD (GOOD ONLY AFTER 1 P.M.)	\$550		\$550	
10 ROUND PUNCH EAGLE COUNTY (FLEXIBLE)	\$700		\$700	
10 ROUND PUNCH W/CART EAGLE COUNTY (FLEXIBLE)	\$900	\$25 INCREASE	\$900	
20 9 HOLE PUNCH EAGLE COUNTY (FLEXIBLE)	\$750		\$750	
YOUNG ADULT PASS (18-29 YRS)	\$650		\$650	
YOUNG ADULT PASS W/CART (18-29 YRS)	\$1,100		\$1,100	
JUNIOR SILVER PASS	\$150		\$150	
JUNIOR GOLD PASS	\$300		\$300	
ADULT - JUNIOR PASS	\$250		\$250	
ADULT - JUNIOR PASS W/CART	\$450	\$50 INCREASE	\$450	
MERCHANT PASS - VAIL	\$1,100		\$1,100	
VAIL GOLF CLUB - CONTINUED				
CART RENTALS				
18 HOLES	\$24	\$21-W/SEASON PASS OR PUNCH CARD	\$24	\$21-W/SEASON PASS OR PUNCH CARD
9 HOLES	\$17	\$14-W/SEASON PASS OR PUNCH CARD	\$17	\$14-W/SEASON PASS OR PUNCH CARD
LEAGUE	\$19		\$19	
PULL CART				
PULL CART 9 HOLES	\$6		\$6	
PULL CART 18 HOLES	\$9		\$9	
GOLF BIKE 9 HOLES	\$12		\$12	
GOLF BIKE 18 HOLES	\$15		\$15	
RENTAL CLUBS				
18 HOLES	\$55	\$5 INCREASE	\$55	
9 HOLES	\$45	\$5 INCREASE	\$45	
RANGE				
SMALL	\$6		\$6	
MEDIUM	\$8		\$8	
LARGE	\$12		\$12	
RANGE CARD	\$150		\$150	
OTHER AMENITIES				
CLUB STORAGE	\$175		\$300	
CLUB STORAGE W/PULL CART	\$225		\$350	
LOCKER	\$200		\$200	

DOBSON ICE ARENA

MISC.	2020 RATES	2021 RATES
1 HR. ICE RENTAL - FULL RATE	\$235	\$235
1 HR. ICE RENTAL - ADULTS	\$214	\$214
1 HR. ICE RENTAL - SKATING CLUB AND VAIL EAGLE HOCKEY	\$214	\$214
1 HR. ICE RENTAL - HOCKEY NON-PRIMETIME	\$137	\$137
1 HR. ICE RENTAL - BEFORE NON-PRIMETIME	NA	NA
DAILY RENTAL/ICE ONLY	\$2,850	\$2,850
<u>PUBLIC SESSION FEES</u>		
ADULTS (13+)	\$7	\$7
YOUTH (5-12)	\$6	\$6
CHILD (4 & UNDER)	\$3	\$3
STICK AND PUCK	\$7	\$7
SKATE RENTAL	\$3	\$3
SKATE SHARP (OVERNIGHT)	\$7	\$7
SKATE SHARP (DAY OF)	\$10	\$10
<u>SEASON SKATING PASS</u>		
VRD FREESTYLE SESSIONS	\$14	\$14
10 PUNCH FREESTYLE CARD	\$126	\$126
10 PUNCH SKATE SHARPENING	\$63	\$63
10 PUNCH DROP-IN HOCKEY	NA	NA
10 PUNCH PUBLIC SKATING CARD (YOUTH)	NA	NA
10 PUNCH PUBLIC SKATING CARD (ADULT) (NOW ALL AGES)	\$54	\$54
<i>*BUY 9 AND GET 1 FREE</i>		
<u>VRD LEARN TO SKATE</u>		
STORY TIME (TODDLER SKATE)	\$10	\$10
VRD SQUIRT REC. HOCKEY (16 WEEKS)	NA	NA
VRD MITE/MINI (FALL SEASON) 8 WEEKS	\$160	\$160
VRD MITE/MINI (WINTER SEASON IF REGISTERED FOR FALL) 8 WEEKS	\$160	\$160
HOCKEY EQUIPMENT RENTAL (BOTH SEASONS)	\$50	\$50
VRD MITE/MINI (PRE-REGISTER BOTH SESSIONS)	\$270	\$270
<u>LOCKER RENTALS</u>		
FULL SIZE - SEASON	\$95	\$95
HALF SIZE - SEASON	\$70	\$70
THIRD SIZE - SEASON	\$50	\$50
FULL SIZE - 6 MO.	\$50	\$50
HALF SIZE - 6 MO.	\$40	\$40
THIRD SIZE - 6 MO.	\$30	\$30
SPECIAL EVENT DAILY	\$3,700	\$3,700
<u>HOUSE SERVICES</u>		
FORKLIFT - 1 HOUR	\$50	\$50
MAN LIFT - 1 HOUR	\$60	\$60
CURTAIN/BACKDROP	\$50	\$50
ELECTRICAL OUTLETS	\$50	\$50
SPOTLIGHT/DAILY	\$80	\$80
<u>CONCESSION RENTAL/MONTH</u>		
BASE RENT	NA	NA

THESE FEES WOULD BE EFFECTIVE JUNE 1 AND/OR SEPTEMBER 1, 2021

SPORTS DEPARTMENT					
SPORTS DEPARTMENT LEAGUE FEES					
LEAGUES	2020 RATES	2020 RESIDENT	2021 RATES	2021 RESIDENT DISCOUNT	NOTES
SUMMER SOFTBALL	\$645	\$615	\$645	\$615	
FALL CO-REC SOFTBALL					
FALL FOOTBALL	\$435	\$400	\$435	\$400	
8V8 SUMMER SOCCER	\$550		\$550		
8V8 FALL SOCCER	\$300		\$300		
SAND VOLLEYBALL - 4 PERSON	\$140		\$140		
SAND VOLLEYBALL - 2 PERSON	\$70		\$70		
CORNHOLE	\$50		\$50		
FRED AMMER SOCCER TOURNAMENT	\$505/SILVER	\$565/GOLD	\$505/SILVER	\$565/GOLD	No change. Raised fees in 2020 No change. Raised fees in 2020 Don't think we can charge more for something people can
RED SANDSTONE ACTIVITIES					
OPEN GYM	\$5 DROP IN	10 DAY PASS - \$40	\$5 DROP IN	10 DAY PASS - \$40	
WINTER VOLLEYBALL	\$260	\$230	\$260	\$230	
FALL VOLLEYBALL	\$260	\$230	\$260	\$230	
BASKETBALL	\$500	\$470	\$500	\$470	
INDOOR SOCCER					
SPORTS DEPARTMENT RACE SERIES					
RUNNING RACES					
INDIVIDUAL RACE 6-11K	\$35 PRE/\$40 WEEK/\$47 DAY		\$35 PRE/\$40 WEEK/\$47 DAY	\$35 PRE/\$40 WEEK/\$47 DAY	
INDIVIDUAL RACE 5K	\$26 PRE/\$31 WEEK/\$38 DAY		\$26 PRE/\$31 WEEK/\$38 DAY	\$28/\$33/\$40	If in pandemic day of starts 24 hrs before reg closes
INDIVIDUAL RACE HALF MAR	\$48 PRE/\$53 WEEK/\$65 DAY		\$48 PRE/\$53 WEEK/\$65 DAY	\$48 PRE/\$53 WEEK/\$65 DAY	
STUDENT K-12	\$23 PRE/\$28 WEEK/\$35 DAY		\$23 PRE/\$28 WEEK/\$35 DAY	\$25/\$30/\$37	
5K SERIES	\$110		\$115	\$120	\$5 increase -no series price if in pandemic
RACE SERIES	\$215		\$220	\$225	\$5 increase. Still one race free - no series if in pandemic
WHITewater					
INDIVIDUAL RACE-KAYAK/SUP	\$14 PREREG	\$20 DAY OF	\$15 PREREG	\$20 DAY OF	\$1 increase
RACE SERIES-KAYAK/SUP	\$55		\$60		\$5 increase
INDIVIDUAL RACE-RAFT (2 PPL)	\$20 PREREG	\$28 DAY OF	\$20 PREREG	\$30 DAY OF	\$2 increase day of
RACE SERIES RAFT	\$80		\$80		no change
MOUNTAIN BIKE RACES					
ADULT	\$26 PREREG	\$37 DAY OF	\$27 PREREG	\$38 DAY OF	Increase of \$1
YOUTH (UNDER 16)	\$12 PREREG	\$17 DAY OF	\$12 PREREG	\$17 DAY OF	No change. Raised prices in 2020
SERIES ADULT	\$160		\$165		Increase \$5. Still gives one race free
SERIES YOUTH	\$70		\$72		Increase \$2. Still gives one race free
SHORT TRACK RACE SERIES					
ADULT	\$15 PREREG	\$20 DAY OF	\$16 PREREG	\$22 DAY OF	Increase of \$1/\$2
YOUTH	\$6 PREREG	\$8 DAY OF	\$6 PREREG	\$8 DAY OF	No change. Raised prices in 2020
ADULT SERIES	\$40		\$42		Increase of \$2
YOUTH SERIES	\$15		\$15		No change.
WINTER GRAIL RACES					
UPHILL & SKIMO	\$35 PREREG	\$45 DAY OF	\$36 PREREG	\$47 DAY OF	Increase of \$1/\$2
UPHILL STUDENT	\$25 PREREG	\$35 DAY OF	\$25 PREREG	\$35 DAY OF	No change. Raised prices in 2020
WINTER NORDIC/BIKE RACE	\$25 PREREG	\$35 DAY OF	\$25 PREREG	\$35 DAY OF	
WINTER NORDIC/BIKE RACE STUDENT	\$15 PREREG	\$20 DAY OF	\$15 PREREG	\$20 DAY OF	
SHAMROCK SHUFFLE	\$26 PREREG	\$36 DAY OF	\$30 PREREG	\$40 DAY OF	\$4 increase. Comparable to BC snowshoe entry fee same
SHAMROCK SHUFFLE STUDENT	\$16 PREREG	\$21 DAY OF	\$20 PREREG	\$30 DAY OF	Increase for adults. No change students
GRAIL SERIES	\$85 ADULT/\$65 STUDENT		\$90 ADULT/\$65 STUDENT		If 4 races: \$120/\$75
FAMILY MUD RUN - KIDS ADVENTURE GAMES					
FAMILY OF 4	\$65 PREREG	\$75 DAY OF	\$65 PREREG	\$75 DAY OF	No change. Raised prices for 2020
ADULT	\$25 PREREG	\$31 DAY OF	\$25 PREREG	\$31 DAY OF	
YOUTH	\$14 PREREG	\$20 DAY OF	\$14 PREREG	\$20 DAY OF	
YOUTH SPORTS					
LEAGUES					
SOCCER:					
MICRO	\$60		\$62		\$2/ increase uniforms keep going up
U8	\$65		\$67		
U10	\$70		\$72		
MIDDLE SCHOOL XC	\$75		\$75		
HIGH COUNTRY HOOPS	\$75		\$75		
YOUTH VOLLEYBALL	\$85		\$90		\$5 increase
T-BALL	\$75		\$75		
YOUTH FUTSAL	\$75		\$80		\$5 increase professional coaching
CAMPS					
BASEBALL	\$175 HALF DAY	\$230 FULL DAY	\$185 HALF DAY	\$235 FULL DAY	
INTERNATIONAL SOCCER	\$180 HALF DAY	\$250 FULL DAY	\$185	\$255	
GIRLS SOCCER ACADEMY		\$170		\$185	
BASKETBALL ACADEMY		\$180		\$175	
BASKETBALL SHOOTING		\$230	\$185	\$230	
LACROSSE			\$185		
MINI-HAWK	\$170	\$175	\$180		
CSU VOLLEYBALL		\$175			
NEXT LEVEL SOCCER	\$230 HALF DAY	\$330 FULL DAY	\$230 HALF DAY	\$330 FULL DAY	
FLAG FOOTBALL		\$230	\$185	\$235	
BRITNEY BROWN VB		\$75/\$100/\$150			
			\$180		

SPORTS DEPARTMENT - CONTINUED					
SPORTS DEPT FACILITY RENTAL					
	2020 RATES	2020 RESIDENT	2021 RATES	2021 RESIDENT DISCOUNT	NOTES
SOFTBALL					
1 DIAMOND	\$55 PER HOUR	\$35 PER HOUR	\$55 PER HOUR	\$35 PER HOUR	No rate change for 2021 help producers this year
OVER 4 HOURS	\$230 PER DAY	\$135 PER DAY	\$230 PER DAY	\$135 PER DAY	
3 DIAMONDS	\$550 PER DAY	\$375 PER DAY	\$550 PER DAY	\$375 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$550 PER DAY		\$550 PER DAY		
ATHLETIC FIELD					
HOURLY	\$65 PER HOUR	\$35 PER HOUR	\$65 PER HOUR	\$35 PER HOUR	
OVER 4 HOURS	\$260 PER DAY	\$135 PER DAY	\$260 PER DAY	\$135 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$545 DAY		\$545 DAY		
FIELD MARKING	\$175/Field		\$175/Field		
FENCE REMOVAL	\$400		\$400		
SPECIAL EVENTS					
FOR NON-ATHLETIC EVENTS CAUSING	TBD DEPENDING ON EVENT		TBD DEPENDING ON EVENT		
GYM RENTALS					
HOURLY	\$60 PER HOUR	\$35 PER HOUR	\$60 PER HOUR	\$35 PER HOUR	
OVER 4 HOURS	\$230 PER DAY	\$135 PER DAY	\$230 PER DAY	\$135 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$400 PER DAY		\$400 PER DAY		
VOLLEYBALL COURTS (SAND)					
RENTAL	\$35 PER HOUR	\$25 PER HOUR	\$40 PER HOUR	\$25 PER HOUR	increased non resident rate
OVER FOUR HOURS - 1 COURT	\$150 PER DAY	\$110 PER DAY	\$165 PER DAY	\$110 PER DAY	
3 COURTS	\$360 PER DAY	\$240 PER DAY	\$360 PER DAY	\$240 PER DAY	
TIMING SERVICES					
NON PROFIT	MINIMUM \$400 + \$1 RUNNER OVER 100 RUNNERS		MINIMUM \$400 + \$1 RUNNER OVER 100 RUNNERS		No change. TBD on chip timing system
FOR PROFIT	MINIMUM \$800 + \$2 RUNNER OVER 100 RUNNERS		MINIMUM \$850 + \$2 RUNNER OVER 100 RUNNERS		\$50 increase TBD on chip timing system

VAIL TENNIS CENTER				
PASSES	2020 RATES		2021 RATES	
RESIDENT	\$200	RAISING PRICIES \$20 IN 2020. DIDNT RAISE PASS LAST YEAR DUE TO ELIMINATING \$1 BALL FEE	\$230	
NON-RESIDENT	\$235		\$260	
PASS HOLDER GUEST	\$15		\$15	
Couple Price: \$420/ Family Price: \$500(2 kids) Couple Price: \$480/ Family Price: \$580 (2 kids)				
COURT FEES	PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSE		PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSE	
1 HOUR	\$25/20		\$25/20	
90 MINUTES	\$40/30		\$40/30	
LESSONS				
PRIVATE				
HOUR	\$75		\$80	
1/2 HOUR	\$45		\$45	
SEMI-PRIVATE LESSONS				
HOUR	\$95		\$100	
1/2 HOUR	\$60		\$65	
3 PEOPLE				
HOUR	\$115		\$120	
1/2 HOUR	\$80		\$85	
RAQUET				
STRINGING	\$20 PLUS STRING		\$20 PLUS STRING	
RENTAL	\$5 PER DAY		\$5 PER DAY	
TENNIS ACTIVITIES				
ALL PLAY DOUBLES	\$15 PER PERSON	NON-PASSHOLDERS PAY \$15 PASSHOLDERS ARE FREE	\$15 PER PERSON	
SR. MEN DOUBLES	\$15 PER PERSON		\$15 PER PERSON	
LADIES' DAY	\$15 PER PERSON		\$15 PER PERSON	
MEN'S NIGHT	\$15 PER PERSON		\$15 PER PERSON	
CLUB 50	\$15 PER PERSON		\$15 PER PERSON	
MEN'S DOUBLES	\$15 PER PERSON		\$15 PER PERSON	
MEN'S SINGLE LADDER	\$15 PER PERSON		\$15 PER PERSON	
MIXED DOUBLES	\$15 PER PERSON		\$15 PER PERSON	
LADIES' DOUBLES	\$15 PER PERSON		\$15 PER PERSON	
TUESDAY DOUBLES CLINIC				\$20 PER PERSON
SUNDAY MORNING DOUBLES	\$15 PER PERSON			\$20 PER PERSON
CARDIO	\$15/CLASS OR \$12.50/CLASS IF 10 PACK BOUGHT			\$20 PER PERSON
Non pass holders pay \$15 Pass holders are free				
BILL WRIGHT CHAMPIONSHIPS	TBD		TBD	
JUNIOR LESSONS				
ONE WEEK	\$100 PER WEEK		\$100 PER WEEK	
TWO WEEKS	\$100 PER WEEK		\$100 PER WEEK	
TENNIS CAMPS	\$250 PER CAMP		\$250 PER CAMP	
PICKLEBALL				
SUMMER SEASON JUN-SEPT	2020 RATES		2021 RATES	
RESIDENT	\$150		\$160	
NON-RESIDENT	\$210		\$220	
JUNIOR (17&UNDER) RES/NON	\$100		\$100	
WINTER SEASON OCT-MAY	STARTS OCT. 2020		STARTS OCT. 2021	
RESIDENT	\$150		\$160	
NON-RESIDENT	\$210		\$220	
JUNIOR (17&UNDER) RES/NON	\$100		\$100	
ANNUAL PASS YEAR-ROUND	STARTS OCT. 2020		STARTS OCT. 2021	
RESIDENT	\$200		\$210	
NON-RESIDENT	\$260		\$270	
JUNIOR (17&UNDER) RES/NON	\$150		\$150	
DAILY DROP-IN FEE				
RESIDENT	\$5		\$5	
NON-RESIDENT	\$8		\$8	
JUNIOR (17&UNDER) RES/NON	\$5		\$5	
COURT RESERVATION-RES	\$20/HOUR \$25/1.5 HOUR		\$25/HOUR	
COURT RESERVATION-NON	\$30/HOUR \$35/1.5 HOUR		\$35/HOUR	
PICKLEBALL CAMPS				
JUNIOR CAMPS	\$160 PER CAMP		\$160 PER CAMP	
PRIVATE LESSONS				
PRIVATE LESSONS-PASS HOLD	\$65/HR \$45/HALF HOUR		\$70/HR \$45/HALF HOUR	
SEMI-PRIVATE LESSONS-PASS	\$80/HR \$60/HALF HOUR		\$90/HR \$60/HALF HOUR	
SEMI-PRIVATE LESSONS-PASS	\$90/HR \$70/HALF HOUR		\$100/HR \$70/HALF HOUR	
CLINIC PASS HOLDER-MINIMUM	\$25/PERSON/HOUR		\$30/PERSON/HOUR	
PRIVATE LESSONS-NON-PASS	\$70/HR \$50/HALF HOUR		\$75/HR \$50/HALF HOUR	
SEMI-PRIVATE LESSONS-NON-P	\$90/HR \$65/HALF HOUR		\$100/HR \$65/HALF HOUR	
SEMI-PRIVATE LESSONS-NON-P	\$100/HR \$75/HALF HOUR		\$110/HR \$75/HALF HOUR	
CLINIC NON-PASS HOLDER-MIN	\$30/PER PERSON/HOUR		\$35/PER PERSON/HOUR	
BALL MACHINE RENTAL	\$15/HOUR PLUS APPLICABLE COURT FEE		\$15/HOUR PLUS APPLICABLE COURT FEE	

YOUTH SERVICES

IMAGINATION STATION		2020 RATES		2021 RATES	
DAILY ADMISSION		\$8/CHILD		\$8/CHILD	
10 PUNCH CARD					
ANNUAL MEMBERSHIP		CHILD: \$20/WK, \$40/MONTH, \$60/YEAR, \$40/YEAR VRD FAMILY: \$60/MONTH, \$100/YEAR, \$60/YEAR VRD		CHILD: \$20/WK, \$40/MONTH, \$60/YEAR, \$40/YEAR VRD FAMILY: \$60/MONTH, \$100/YEAR, \$60/YEAR VRD	
DROP OFF		\$10/CHILD/HOUR		\$10/CHILD/HOUR	
PARTIES (2 HOURS) UP TO 10 CHILDREN		\$150		\$150	
ADDITIONAL CHILDREN BEYOND 10	\$7			\$7	
SINGLE DAY PROGRAMS					
ARTS, CRAFTS, COOKING (2 TO 3 HOURS) 5 OR MORE SESSIONS					
FITNESS (1 HR) DROP-IN					
KIDZONE AFTER SCHOOL PROGRAM					
REGISTRATION FEE PER FAMILY					
AFTERNOON DROP-IN	\$21			\$21	
AFTERNOON PRE-PAY	\$16			\$16	
SCHOOL'S OUT CAMP RATE	\$45 PRE PAY; \$50 WITHIN 10 DAYS			\$45 PRE PAY; \$50 WITHIN 10 DAYS	
EAGLE COUNTY STUDENT RATE					
PRE KAMP VAIL		2020 RATES	ECSD & VRD	2021 RATES	ECSD & VRD
REGISTRATION (INCLUDES T-SHIRT)					
DAILY	\$73		\$63	\$73	\$63
5 DAY PASS	\$63		\$53	\$63	\$53
10 DAY PASS	8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSHIP")			8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSHIP")	
RESIDENTS	\$5 OFF DAYS PAID BY 5/22			\$5 OFF DAYS PAID BY 5/22	
CAMP VAIL					
REGISTRATION (INCLUDES T-SHIRT)					
DAILY	\$68		\$58	\$68	\$58
FOURTH OF JULY PARADE					
5 DAY PASS	\$58		\$48	\$58	\$48
10 DAY PASS					
RESIDENTS	8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSHIP") \$3 OFF DAYS PAID BY 5/22			8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSHIP") \$3 OFF DAYS PAID BY 5/22	
CAMP ECO FUN					
REGISTRATION (INCLUDES T-SHIRT)					
2 DAY SESSION	\$110		\$90	\$110	\$90
5 OR MORE SESSIONS (RATES IF PURCHASED BY MAY 1)	\$5 OFF SESSIONS PAID BY 5/22			\$5 OFF SESSIONS PAID BY 5/22	
COMMUNITY ROOM					
FITNESS: YOGA, TRX DROP-IN					
PUNCH CARD/SESSION MEMBERSHIP					
ART SESSION	\$20 TO \$25/CLASS COCKTAILS & CANVAS			\$20 TO \$25/CLASS COCKTAILS & CANVAS	
PUNCH CARD					
CHILDREN'S ART DROP-IN	\$8			\$8	
PAINT YOUR OWN POTTERY	\$10 TO \$40 FOR POTTERY			\$10 TO \$40 FOR POTTERY	
BIRTHDAY PARTIES	\$150/10 + \$7/CHILD UP TO 20			\$150/10 + \$7/CHILD UP TO 20	

Vail Recreation District

2020 Preliminary Budget Overview

General Overview

The following is a brief summary of the condensed preliminary budget found on page 2 of the September 30, 2020 financial report. In regard to the impact of COVID19, the District has assumed that we will continue to have to deal with the effects much like we are currently, with limited indoor programs and functions possible but increased demand for outdoor programs.

Revenues

- **Taxes-** The assessed valuation of the District, after deduction for the Lionshead TIFF, increased 0.8% for 2021 due to new construction as this is not a revaluation year by the County assessor. Additionally, the multiple hotels within the District that were disputing their valuations for 3 years have now been resolved, heavily in favor of the County Assessor meaning little to no impact to the District. The operations mill levy of the District will remain adjusted to 3.778 mills due to the decline in the state-wide residential assessment rate from 7.20% to 7.15% in 2020. For operations there will also be an abatements mill levy of 0.009 mills imposed to recoup prior year abatements. With the Dobson Bonds now paid off the District will eliminate the 0.235 mills previously levied. Specific ownership taxes on motor vehicles are also included in the tax amounts, which are estimated to be 5% of property taxes. Deducted from these revenues is the 3% fee for collections withheld by the Eagle County treasurer.
- **Other Non-Departmentalized-** This includes interest revenues and funds received from lottery ticket sales. 2021 shows a decline due to the reduction in interest rates earned on invested funds.
- **Sports-** 2021 revenues will be relatively comparable to 2020 forecast with limited capacities and many indoor programs not able to be held.
- **Gymnastics-** As long we are able to keep the gym open under Eagle County protocols, we expect 2021 revenues to be above 2020 due to the gym closing for several months in 2020. We are seeing an increase in demand for the programs offered but are not budgeting to be able to hold the meet at Dobson.
- **Community Programming-** Revenues are expected to rebound as we plan for increased capacity numbers for state licensing. Imagination Station and other programs at the Lionshead facility are budgeted to largely remain closed.
- **Nature Center-** This program was transferred to the Town and as such there are no revenues or expenses for 2021.
- **Nordic-** We are planning for the facility to be in high demand and have budgeted for increased revenue to due both price and participation increases.
- **Golf-** Revenues are expected to be in-between what we saw in 2019 and 2020 as there may not quite as much demand as we are hopeful the nation will not be completely shut down coming into spring like it was last year. The main budgeted decrease is in pass and punch card sales, as we had off the chart increases in 2020.
- **Tennis-** Like golf, revenues are expected to be in-between 2019 and 2020 forecast.
- **Pickleball-** Revenues are expected to be consistent with 2020, no tournament is budgeted at this time.
- **Dobson-** We are budgeting for continued significant limitations on programming and participation, coupled with little to no event revenues (effects both rink rental and F&B). Overall revenues are consistent with 2020 forecast.
- **Golf F&B / Banquet Room-** Revenues are largely expected to remain consistent with 2020 forecasts under the assumption that events will continue to be largely limited in 2021. Should protocols change we are planning in the background to be able to ramp up quickly as bookings, should the events be able to be held, are very high.

Operating Expenses

- **Personnel**- Continued increases in hourly wages are budgeted for 2021 to keep up with the labor shortages previously experienced. Year-round salaries staff are budgeted to receive an average of a 1.8% pay increase well, weighted more heavily towards employees at the lower end of the pay scale. Additional merit bonuses for outstanding performance, if given, would be funded through a portion of the contingency line item if available.
- **Administration**- 2021 will include a full year of wages for our Human Resource Manager. Not having any election costs in 2021 is offset by anticipated increase in insurance and other costs.
- **Public Relations**- Generally consistent with 2020 budget as 2020 forecast shows savings for not advertising during the spring when we weren't sure we would be able to open programs due to COVID19.
- **Park Maintenance**- 2020 saw extra costs as we transitioned department heads. Although no events are planned at this time the fields will continue to receive great care to prepare them for when events return.
- **Facilities Maintenance** - 2021 budget is consistent with 2020 as there is little room for change due to the majority of expenses being payroll and benefit driven.
- **Sports**- Most items generally consistent with 2020 with many programs and events not budgeted to be able to be held.
- **Gymnastics** – With anticipated increased participation comes additional costs, primarily in staffing as well as travel and registration costs for meets.
- **Community Programming** – Costs will increase as we are offering Wednesday schools out camps which increases staffing costs. Additional capacity during the summer also increases staffing costs.
- **Nature Center**– This program was transferred to the Town and as such there are no revenues or expenses for 2021.
- **Nordic**- Budgeting for increased staff due to the anticipated high demand. Expenses also include continued expenses for rental fleet replacements.
- **Golf Operations** – Most increases are related to being fully staffed in 2021, plus the addition of a third year-round staff position who will also work in the Nordic Center during the winter months.
- **Golf Maintenance**- Most items generally consistent with 2020, with the addition of top-dressing several of the fairways to attempt to remediate the bumps in some sections of the fairways.
- **Tennis**- Expenses largely in line with the 2020.
- **Pickleball**- Planning to increase staffing levels to handle the demand and additional time needed to handle the reservation system.
- **Dobson** –Expenses remain lower, similar to 2020 forecast, due to limited programs and events. Expenses include events, food and beverage, and general operations.
- **Golf F&B / Banquet Room**- Budgeting to hire back some positions due to restructuring. Although we are not budgeting for the banquet room to be back in full swing, we have to be prepared for when it does as the calendar is already heavily booked should the events be able to be held.

Debt Service and Capital

- **Debt Service-** The Dobson bonds were paid off in March of 2020, meaning that the District is now debt free.
- **Capital-** 2021 projects include but are not limited to:
 - Chip timing system for races
 - Replacement of unrepairable Imagination Station exhibit
 - Replacing equipment/vehicles
 - Routine building maintenance
 - Golf course cart path overlays
 - Tennis center interior remodel
 - Golf maintenance interior facility remodel
 - Athletic field irrigation system replacement (contingent on TOV cost sharing)
 - Completion of replacement of first 6 greens and starting of second 6
 - Laser leveling and deep clay replacement at tennis center
 - Costs also include 15% for contingency.

Contingency- A contingency line item of \$300,000 has been included for unforeseen swings in operating revenues or expenses.

Fund Balance- The 2021 budget calls for revenues to be \$380,000 short of expenses, due to capital spending in 2021 deferred from 2020. Fund balance is estimated to end 2021 at roughly \$4,700,000, allowing the District to maintain \$1.5 Million for operations, \$305,000 restricted for emergencies by TABOR, and \$175,000 for non-spendable items such as prepaid insurance and golf/Nordic/food & beverage inventory. A capital reserve fund of \$2,730,000 will be carried forward for spending on projects in future years.

**VAIL RECREATION DISTRICT
COMBINED BALANCE SHEET
FOR THE PERIODS INDICATED BELOW**

	12/31/19					09/30/20				
	General Fund	Enterprise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total	General Fund	Enterprise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total
ASSETS										
CASH- UNRESTRICTED	4,073,870	11,900			4,085,770	7,078,942	2,500			7,081,442
INVESTMENTS- RESTRICTED		304,803			304,803		-			0
ACCOUNTS RECEIVABLE	153,157	22,883			176,040	46,892	4,094			50,986
PROPERTY TAXES RECEIVABLE	4,656,289	288,334			4,944,623	95,967	(15,848)			80,118
PREPAIDS, DEPOSITS & INVENTORY	166,330	305,927			472,257	86,907	94,798			181,705
DUE (TO) FROM OTHER FUND	53,011	(53,011)			0	165,175	(165,175)			0
LOAN DUE (TO) FROM OTHER FUND	9,412	(9,412)			0	9,412	(9,412)			0
BUILDINGS			552,671	13,340,515	13,893,186			552,671	13,340,515	13,893,186
EQUIPMENT			940,511	1,587,309	2,527,820			940,511	1,587,309	2,527,820
ACCUM DEPR			(840,534)	(8,520,526)	(9,361,060)			(840,534)	(8,520,526)	(9,361,060)
TOTAL ASSETS	9,112,069	871,424	652,648	6,407,298	17,043,439	7,483,295	(89,044)	652,648	6,407,298	14,454,198
LIABILITIES AND FUND EQUITY										
ACCOUNTS PAYABLE	190,016	161,584			351,599	31,664	31,960			63,624
DEFERRED PROPERTY TAXES	4,656,289	288,334			4,944,623	95,979	(15,848)			80,130
DEFERRED REVENUE	16,767	85,089			101,856	1,747	102,807			104,554
ACCRUED COMPENSATED ABSENCES			72,242	43,131	115,373			72,242	43,131	115,373
ACCRUED INTEREST PAYABLE				4,637	4,637				4,637	4,637
DOBSON BONDS PAYABLE				265,000	265,000				0	0
TOTAL LIABILITIES	4,863,071	535,006	72,242	312,768	5,783,088	129,390	118,918	72,242	47,768	368,318
NET ASSETS										
INV IN FIXED ASSETS, NET OF DEBT			580,406	6,094,530	6,674,936			580,406	6,359,530	6,939,936
RESTRICTED	472,284	271,956			744,240	391,697	-			391,697
COMMITTED & ASSIGNED FOR CAPITAL	2,340,000	-			2,340,000	3,460,000	-			3,460,000
UNASSIGNED	1,436,713	64,462			1,501,175	3,502,209	(207,962)			3,294,247
TOTAL NET ASSETS	4,248,997	336,418	580,406	6,094,530	11,260,351	7,353,906	(207,962)	580,406	6,359,530	14,085,880
TOTAL LIAB & NET ASSETS	9,112,069	871,424	652,648	6,407,298	17,043,439	7,483,295	(89,044)	652,648	6,407,298	14,454,198

= = = = = = = = = = =

VAIL RECREATION DISTRICT
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

Printed: 10/15/20
 Modified Accrual Basis

	2019 Audited Actual	2020 Forecast	2020 Adopted Budget	Variance Favorable (Unfavor)	9 Months Ended 09/30/20 Actual	9 Months Ended 09/30/20 Budget	Variance Favorable (Unfavor)	2021 Prelim Budget	Budget Comments
COMBINED REVENUES									
PROPERTY AND OTHER TAXES, NET OF FEES	4,527,346	5,054,195	4,724,665	329,530	4,896,169	4,774,220	121,949	4,766,648	No Dobson Levy in 2021
OTHER NON-DEPARTMENTALIZED REVENUES	175,510	68,418	114,000	(45,582)	60,432	88,128	(27,696)	43,000	Interest Rate Decrease
SPORTS	412,112	233,816	423,890	(190,074)	221,569	385,861	(164,292)	243,670	Similar to 2020 Forecast
GYMNASTICS	244,162	190,213	282,620	(92,407)	134,679	216,599	(81,920)	244,720	If we can stay open, will do great
COMMUNITY PROGRAMMING	403,861	304,914	431,200	(126,286)	270,020	381,553	(111,533)	373,500	Wednesdays & Full Camps
NATURE CENTER	-	-	-	-	-	-	-	-	Now run by the Town
NORDIC CENTER	468,403	439,050	472,050	(33,000)	245,058	242,388	2,669	475,935	Expecting to be busy
GOLF COURSE	1,381,314	1,519,625	1,377,600	142,025	1,507,668	1,356,233	151,435	1,463,650	More than 2019 but less than 2020
TENNIS	41,685	65,989	41,854	24,135	65,426	41,914	23,513	58,000	More than 2019 but less than 2020
PICKLEBALL	126,827	96,377	98,720	(2,343)	94,013	89,150	4,863	97,335	Similar to 2020 Forecast, no tournament
DOBSON	882,654	491,382	911,435	(420,053)	429,938	760,692	(330,753)	512,419	Minimal events/ F&B
GOLF F&B / BANQUET ROOM, NET OF COGS	712,240	267,858	777,961	(510,103)	249,349	498,933	(249,584)	299,148	Minimal events
TOTAL REVENUES	9,376,112	8,731,836	9,655,994	(924,158)	8,174,321	8,835,670	(661,349)	8,578,025	
OPERATING EXPENSES									
ADMINISTRATION	(739,169)	(856,284)	(907,102)	50,818	(643,139)	(730,277)	87,138	(876,351)	Similar to 2020 Forecast
PUBLIC RELATIONS/MARKETING	(374,457)	(360,897)	(398,588)	37,691	(199,546)	(290,040)	90,495	(407,619)	Similar to 2020 Budget
PARK MAINTENANCE	(226,558)	(303,044)	(295,677)	(7,367)	(223,045)	(228,264)	5,219	(291,399)	Similar to 2020 Forecast
FACILITIES MAINTENANCE	(141,521)	(139,463)	(141,899)	2,436	(101,173)	(108,119)	6,946	(142,001)	Similar to 2020 Forecast
SPORTS	(521,874)	(460,964)	(559,204)	98,241	(343,035)	(459,862)	116,827	(471,699)	Similar to 2020 Forecast
GYMNASTICS	(331,728)	(316,940)	(359,010)	42,070	(321,504)	(279,338)	57,833	(355,365)	Similar to 2020 Budget
COMMUNITY PROGRAMMING	(532,390)	(519,182)	(605,956)	86,774	(380,483)	(541,950)	161,468	(573,880)	Similar to 2020 Budget
NATURE CENTER	(480)	-	-	-	-	-	-	-	Now run by Town
NORDIC CENTER	(394,633)	(368,792)	(374,618)	5,826	(223,687)	(261,180)	37,494	(416,987)	Staffing increase
GOLF OPERATIONS	(681,015)	(729,611)	(765,094)	35,483	(451,924)	(519,743)	67,819	(831,857)	Back at full staffing for full season
GOLF MAINTENANCE	(881,242)	(931,795)	(951,986)	20,191	(650,927)	(737,882)	86,955	(986,369)	Back at full staffing for full season
TENNIS	(102,399)	(115,336)	(112,133)	(3,204)	(102,469)	(110,457)	7,988	(112,922)	Similar to 2020 Forecast
PICKLEBALL	(142,623)	(81,807)	(114,684)	30,628	(54,972)	(98,515)	43,543	(96,772)	Back at full staffing for full season
DOBSON	(959,547)	(756,909)	(985,351)	228,442	(537,957)	(763,749)	225,792	(732,743)	Similar to 2020 Forecast
GOLF F&B / BANQUET ROOM	(782,681)	(652,915)	(820,825)	167,910	(492,896)	(666,551)	173,655	(712,105)	Restaff after restructuring
TOTAL EXPENSES	(6,812,317)	(6,593,941)	(7,392,128)	795,937	(4,626,757)	(5,795,928)	1,169,171	(7,008,069)	
CHANGE IN FUND BAL BEFORE DS & CAP	2,563,795	2,137,896	2,263,867	(128,221)	3,547,564	3,039,742	507,822	1,569,955	
DEBT SERVICE	(270,975)	(272,456)	(272,456)	-	(271,956)	(271,956)	(0)	-	All Paid Off
DONATIONS, LOANS, & SALE OF ASSETS	122,000	-	-	-	-	-	-	-	
CAPITAL EXPENDITURES	(1,941,173)	(1,063,809)	(1,695,755)	631,946	(715,079)	(1,500,463)	785,383	(1,651,772)	See memo for project list
LESS UNFUNDED CAPITAL PROJECTS	-	-	-	-	-	-	-	-	
CONTINGENCY	-	(300,000)	(200,000)	(100,000)	-	(170,000)	170,000	(300,000)	COVID unknowns
TOTAL NET CAPITAL EXPENSES	(2,090,148)	(1,636,265)	(2,168,211)	531,946	(987,036)	(1,942,419)	955,383	(1,951,772)	
CHANGE IN FUND BALANCE	473,648	501,631	95,656	403,725	2,560,528	1,097,323	1,463,205	(381,817)	
BEGINNING FUND BALANCES	4,111,768	4,585,415	4,296,338	289,077	4,585,415	4,296,338	289,077	5,087,046	
ENDING FUND BALANCES	4,585,415	5,087,046	4,391,994	692,802	7,145,944	5,393,661	1,752,283	4,705,229	

SUMMARY OF SIGNIFICANT VARIANCES:

PROPERTY TAX REVENUES- Hotel protests largely resolved, remaining assumed to be resolved in 2021.
 SPORTS REVENUES- Facility rental and some summer programs hit hard by COVID19.
 COMMUNITY PROGRAMMING REV- After school stopped in the Spring and Summer Camps at reduced capacity
 GOLF REVENUES- Record pass sales and daily fees still holding up. Pro shop will be down due to reduced inventory.
 DOBSON REVENUES- Still many unknowns going into the winter season. Now forecasting Ski Swap as the only remaining event to be held in 2020.
 GOLF F&B/ BANQUET REVENUES- Summer and fall events expected to minimal.
 ADMINISTRATION EXPENSES- Savings in delayed hiring HR position, no election, insurance, and other costs where possible.
 PUBLIC RELATIONS EXPENSES- Savings while facilities closed and delays in marketing due to phased reopening timeline unknown.
 COMMUNITY PROGRAMMING EXPENSES- Savings from temporary closures and reductions in programming.
 DOBSON EXPENSES- Savings in utilities, cost of goods, and other areas. Not reflected is that Dobson staff worked at the golf course, which saved in golf maintenance labor.
 GOLF BANQUET/ F&B EXPENSES- Savings in labor, cost of goods, and other areas with Gore Range Room revenues expected to be down significantly.
 CAPITAL- Most projects that can be deferred pushed to next year. New fleet of golf carts and starting on 6 additional greens the majority for 2020.
 CONTINGENCY- Increased from \$200K to \$300K for additional unknowns due to COVID19.
 FUND BALANCE- Savings at end of 2019 rolled forward to 2020.

VAIL RECREATION DISTRICT DIRECTOR REPORTS

October 16, 2020

MARKETING

- Marketing has been busy working with each department on content for the all-VRD winter brochure. We are in the final review stage and hope to have these printed and ready for distribution by early November.
- Marketing has also been coordinating with Dan Timm on winter Nordic plans and a new Nordic Center brochure that is almost complete. We are pleased to announce that in addition to buying Nordic passes online, guests will now be able to buy day passes and schedule group and private lessons online. Clinic registration will also be sold online. The benefits of this are fewer in-person financial transactions to adhere to COVID-19 protocols and keep staff and guests safer, while also allowing peace of mind to guests who want to make their reservations in advance. We will also have a better count of how many visitors and rentals to expect each day, which should ease some daily burdens on the staff. Nordic season passes are already available for purchase online at www.vailrec.com/register, and the rest of the options will follow shortly.
- Numerous press releases and email newsletters have gone out recently, including promotion for open gym and adult league volleyball, a Vail Golf Club greens project update, Trick or Treat Trot, Dobson Arena programming, details on the final few races of the season, and more.
- Jessie has been involved in the interviews for the Group Sales Manager position and is very excited by all of the great prospects.
- We continue daily ads on local radio stations, weekly interview on KZYR radio and thrice-weekly ads in the Vail Daily promoting all the great programs and activities across the VRD.
- Jessie and Nell are working on new 15-second teaser videos for many of the VRD departments and programs that will be added to the new website when it is launched, as well as for use in social media ads. We're excited to be able to showcase the VRD offerings in a more dynamic way. We just completed one for tennis and are working on pickleball next.
- While COVID-19 is keeping us from attending our annual marketing conference in person, we're excited to be able to join in virtually to the Adobe Max creativity conference from October 20-22. We're looking forward to still being able to participate in many of the educational sessions and learn about the new software releases coming up.
- Last week we said goodbye to Bobby Cornwell, our summer marketing coordinator. Bobby was a great addition to the marketing team for the summer and is a very talented photographer who was able to capture new photo and video assets for all of our VRD programs and events. If you have a need for a family photographer, please keep Bobby Cornwell Photography in mind.

GOLF

- Business at the golf course has continued to be busy through the fall and through closing weekend on October 18.
- Three of our PGA staff competed in the West Chapter Championship on October 5 and 6 at Aspen Glen Golf Club. Nathan Mead, Trey Johnson and Ethan Neumann competed. We were the only course in the state who had three PGA professionals from one golf course playing. Nathan Mead and Trey Johnson also competed in Denver at Valley Country Club for the Colorado PGA Chapter Championship.

- Our 2020 Women's Club Champion is Meg Christensen. Men's Club Champion is Todd Mossa and our Senior Division Champion is Bob Essen. Our Senior Club Champions are Beverly Roble and Jerry Oliver.
- 394 kids participated in the Vail Junior Golf Program during the course of the summer. This is a huge increase from our past season but solely due to an increase in available junior programming as a response to the pandemic. With a huge demand for junior golf, we decided to expand our program offerings to include a Monday Play Day, Wednesday Beginning Camp, Thursday Intermediate Camp, and Friday Advanced Camp on top of the originally planned First Tee Junior Camps. Each day of clinics had three separate time slots to allow for a 4-to-1, student-to-teacher ratio. Although it was difficult to maintain organization and staffing for this additional junior programming, it was greeted with very positive feedback as golf was an oasis for many during a tough year in the world. This fall, Trey Johnson put together a Vail Mountain High School golf instructional program. This was offered to boys and girls who wanted to learn the game, as well as kids who missed the cut for the high school team. The program ran from September 16 to October 16.
- Our fall tournaments were successful. Because of COVID-19 we were able to offer tee times for the events versus having a shotgun. This included the Vail Mountain School Invitational on September 15. The VMS team had their most successful season in school history. They qualified as a team for the first time in the history of the golf program and finished fifth overall in the state tournament. The BB&B was well received, and we had a full field with 32 teams on September 24. Many teams dressed up this year, following the theme of golf movies. The most popular costume was Carl Spackler from Caddyshack.
- Staff has been meeting with our merchandise sales representatives and placing retail orders for 2021. We have met with Callaway, Cobra/Puma, Bridgestone, Adidas, FootJoy, Levelwear and PRG. We plan to bring in a couple new accessory vendors for 2021 as well as some new women's fashion lines.
- Our Vail Golf Club operations staff has been stellar this year with all the challenges we faced throughout this season. They continue to have a positive attitude every day and provide great customer service. Thank you to all our staff at the Vail Golf Club this year!

GOLF MAINTENANCE

- The golf course has remained in good condition over the last month despite dry, warm weather and a long spell without natural precipitation.
- We entered into irrigation restrictions per our agreement with ERWSD in late September when Gore Creek flows went below 20 cfs at the Red Sandstone station. Cooler temperatures and shorter days are here, so this is not a concern for the remainder of the season unless we encounter unseasonably warm weather for the remainder of October.
- Greens renovation on holes 1, 5, 6, 7, 11 and 14 will commence the week of Oct. 19, following the last day of golf on Oct. 18. Total Turf Golf Services was the contractor selected. Their resume of work is one of the best in the business.
- Once excavation of 5 green commences, some of the excavated material will be taken to the blue tee and gold/green tee sites on hole 6 for us to reorient the blue tee and expand the gold/green tee.
- We will begin aerating and deep-tining the greens the week of Oct. 19.
- Following greens aeration, we will monitor the weather for application timing of snow mold fungicides, overseeding with bentgrass, and sand topdressing to put them to bed for the winter.

- With tees and fairways having been aerated already and fertilized, the only remaining item left to complete on them is to apply snow mold fungicides. We will also apply sand topdressing to a couple of fairways in a start to a new program that will be expanded in 2021. The topdressing will smoothen the fairways, as well as help protect the turf from winter damage.
- A compressor will arrive on Oct. 26 for winterization of the irrigation system. The process takes two to three days depending on the weather and course conditions.
- Following the closure of the golf course, at some point soon after, the safety net at 5 tee complex will be removed and replaced.
- The lower driving range nets will be removed the week of Oct. 19, and a new lower net that has already been purchased for the south side will be installed in the spring of 2021.
- We are working on a tree removal plan for greens 3, 7, 13, 16, 19 and the practice green. These are the greens that are shaded in the spring and fall resulting in extended frost delays, greater winter damage potential, and overall weaker turf susceptible to a variety of stresses.
- COVID-19 protocols continue to be emphasized with staff, with social distancing, face coverings, and frequent hand washing and disinfecting of our common areas leading the most important procedures.

COMMUNITY PROGRAMMING

- KidZone After School is open and busy Monday, Tuesday, Thursday and Friday. We did not see a drop in our participation when PwrHrs began on September 21.
- KidZone Wednesday 5th Day Camp is open and has been successful from the beginning. We were the only program in Eagle County for three or more weeks. We continue to be the busiest program with 30 to 35 participants every week. We are successfully helping the children get through their schoolwork in the mornings and have great adventures and craft time in the afternoons.
- KidZone hosted five days of School's Out Camp the week of October 12-16. Participation was light (as expected) as many parents are able to take time off during October. Still, we had mid-teens to low-twenties every day of the week.
- We will offer one Cocktails & Canvas on November 13. Lauren of Alpine Arts Center will lead the evening and she will have her staff host. We will not have VRD staff present in order to protect our staff and our Red Sandstone Elementary School community.
- We do not plan to open Imagination Station for the 2020-21 winter season. Because Imagination Station staff work in essential programming at Red Sandstone Elementary School, Imagination Station will remain closed in order to protect Imagination Station staff and especially Red Sandstone Elementary School staff, children and families.

SPORTS

- We would like to send our sincere gratitude to our participants, partners and staff for a successful summer. Amidst a global pandemic, we were able to safely put on three whitewater races, seven trail running races, fifteen mountain bike races, ten youth sports camps and six adult leagues, and we couldn't have done it without the support of these groups. While challenging at times, we are so proud of what we accomplished together for this community.
- We are working on recaps, thanking all of our partners, and already working on a 2021 summer calendar.

- We have produced two high school mountain bike invitational races in partnership with VSSA. The first race on October 10 was very successful and included teams from the surrounding area (Vail, Cycle Effect, Glenwood, Summit and Leadville). The upcoming race on October 24 will include all the aforementioned teams, as well as several additional teams from around the state. Thank you to the Town of Eagle for the support in making these races happen. We are quite proud to be entrusted to produce a couple of races for these youth who had their regular season cancelled.
- Our last outdoor adult league, 8v8 soccer, will be wrapping up on Monday with the championship game. Our first adult indoor programs offered will be drop-in volleyball at Red Sandstone Elementary School on Friday nights from 6:15 to 9:15 p.m. and adult co-ed volleyball league which will take place coming up on Wednesday evenings at Homestake Peak School. These programs will adhere to strict protocols including mask wearing and limited numbers. Open gyms will be limited to the first 20 people arriving at the gym. After launching volleyball, we hope to add basketball and soccer to the offerings in the coming weeks.
- Youth outdoor soccer will end next week with very good participation and enthusiasm, numbers were up significantly from last fall. We are working with the school and their different timing of athletic offerings to come up with youth offerings that will work in the gyms around their sports. We are hopeful to offer High County Hoops, youth futsal and youth volleyball programs.
- We are working with land managers and Vail Resort's staff on coming up with a winter racing program, that include several new ideas. Hopefully, we will have final approval soon and can announce to the public.
- We have begun work on the Ugly Sweater Run that will benefit the food bank and toys for tots. We are looking at either December 5 or 12, more information coming soon.

PARKS

- Ford Park, the athletic field and Donovan Park have been aerated, fertilizer and seed have also been applied. Irrigation blow out is completed on all fields. Justin will be applying fungicide to the fields on Tuesday.

PICKLEBALL

- The Golden Peak Pickleball Center reopened for outdoor play May 2, and despite operational changes due to COVID-19, had a very successful summer season.
- The reservation system has worked well and there has been an average of 139 players per day or 16,906 total player reservations for the four months from June 1 to September 30 at Golden Peak. Now that we are past the peak summer season and there are more courts available, we are adding weekly round robin sessions to the programming at Golden Peak.
- Annual and winter VRD pickleball passes are currently on sale and can be purchased online at the VRD website. So far, we have sold 60 new 2020/21 annual passes for the season that began October 1, 2020 and ends on September 30, 2021. We sold 156 summer passes for the 2020 outdoor season that runs from June 1 to September 30, nearly five times the number of summer passes sold last year.
- We had 156 juniors registered for our summer junior pickleball clinics compared to 14 juniors last summer.
- When the weather dictates an end to the outdoor season at Golden Peak, we will play indoors at Red Sandstone Elementary School on Wednesday and Thursday nights from 6 to

10 p.m. and on Saturday and Sunday from 10 a.m. to 3 p.m. Indoor play will be allowed by reservation only and with strict adherence to COVID-19 guidelines, including face covering and social distancing requirements.

GYMNASTICS

- The first fall recreational class session has been a huge success with full after-school class programs and a high number of individual class drop-ins.
- A new ski and snowboard class has been added on Thursday evenings with Justin Holder, an aerial ski coach who has spent time coaching Olympic athletes both on skis and on trampolines. This class was full during our first 10-week session.
- The competitive team has increased its numbers this fall. Competition is set to begin in January at the Sweetheart Invitational in Loveland, CO.