VAIL PARK AND RECREATION DISTRICT d/b/a VAIL RECREATION DISTRICT BOARD OF DIRECTORS

5:00 P.M. Thursday, November 11, 2021 Town of Vail, Council Chambers AGENDA REGULAR MEETING

<u>Agenda</u>

- 1. Call to Order
- 2. Changes to Agenda;
- 3. Approval of Minutes;
 - a. October 28, 2021
- 4. Public Input (for matters not otherwise on agenda/three-minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
- 5. New Business and Special Orders;
 - a. Review and Adoption of Proposed 2022 Program Fees Mr. Mike Ortiz
 - b. Public Hearing and Adoption of Proposed 2022 Budget Mr. Eric Weaver and Mr. Mike Ortiz
 - c. Engagement Letter with Collins Cole Flynn Winn Ulmer Mr. Eric Weaver
 - d. Amilia Tutorial-How to Create an Account-How to Reserve a Pickleball Court – Mrs. Jessie Klehfoth
- 6. Unfinished Business;
 - a. None
- 7. Officers, Committees, Staff, and Professional Consultants;
 - a. Executive Director Report Mr. Mike Ortiz
 - b. Board Member Input
- 8. Adjournment

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Minutes of the Regular Meeting Of the Board of Directors

Vail Park and Recreation District dba Vail Recreation District October 28, 2021

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on October 28, 2021, at 5:00 p.m. at the Vail Town Council Chambers, Town of Vail, Eagle County, Colorado, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

1.1. Tom Saalfeld, Jason Plante, Kim Rediker, Roland Kjesbo, Kirk Hansen

2. MEMBERS ABSENT AND EXCUSED

2.1. None

3. STAFF PRESENT

3.1. Mike Ortiz, Jessie Klehfoth, Alice Plain, April Heredia, Chad Young, Dan Timm, Alice Plain, Jared Biniecki, Scott O'Connell, Jerry Stevens, Justin Gompf

4. OTHERS PRESENT

4.1. Doug Talbot, Reggie O'Brien, Lance Haeberle, Juli Young, Anne Ekstrom, Sheila Sullivan

5. CONSULTANTS PRESENT

5.1. Eric Weaver

6. CALL TO ORDER

6.1. Director Saalfeld called the meeting to order at 5:05 p.m.

7. CHANGES TO AGENDA

7.1. Will add Sponsorship for BMHS Cross Country to unfinished business.

8. APPROVAL OF MEETING MINUTES

8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the September 30 special meeting.

Vail Recreation District October 28, 2021, Meeting Minutes

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

- 9.1. Mr. Lance Haeberle wanted to thank Jerry Stevens and the VRD Board of Directors for the outstanding quality of the Pickleball program. He shared with the board that he has played at many venues and Vail is by far the best experience.
- 9.2. Ms. Reggie O'Brien wanted to say ditto to all the Mr. Haeberle shared.

10. REVIEW OF PROPOSED 2022 PROGRAM FEES

- 10.1. Mr. Ortiz shared with the board that this year's fees reflect the districts efforts to make a bigger price difference between residents and non-residents.
- 10.2. Ms. Alice Plain shared with the board some corrections to the proposed 2022 junior golf fees. She also briefly explained the new pass structure that Nate Mead put together to simplify the pass matrix. She shared that the new pass structure for each type of pass allows for a bigger window to book tee times.
- 10.3. Mr. Kjesbo asked that the season pass prices be reviewed for Tennis and Pickleball, saying that he thought the proposed Pickleball fees to be too low.
- 10.4. Ms. Rediker asked that the verbiage explaining fees for community programming activities be further clarified when they are for multiple people. She also asked that we consider adding a "Platinum Pass" for 2023 for the district that would allow access to all programs.

11. REVIEW OF PRELIMINARY PROPOSED 2022 BUDGET

- 11.1. Mr. Eric Weaver shared that in terms of revenue the assessed values of commercial property have declined and residential has increased. This overall will translate into a "flat" condition of revenues generated. Mr. Weaver reminded the board that we no longer have the mill levy for Dobson.
- 11.2. Mr. Weaver shared that the forecast for how we will finish 2021 will basically be what is budgeted for 2022 except for Dobson. Dobson is slowly making a return and we are hopeful that will continue to decrease its subsidy level in 2022.
- 11.3. Expenses will show an increase mostly all in personnel wages. We ran our summer season understaffed in all departments. We hope to be fully staffed with increases in wages.
- 11.4. Insurance rates are expected to increase anywhere from 10-15 percent.
- 11.5. Capital: We are debt free and are projecting to spend 2.6 million in 2022 replacing vehicles, much needed remodels at the tennis center and golf maintenance. Community programming is replacing its "Thoughts Flow Water display and routine maintenance from the Borne report.
- 11.6. Mr. Weaver summed up the 2022 proposed budget detailing that the district would be finishing the 2022 year with a 880K deficit based on capital spending however this deficit will be offset by 2021 reserves. We will be

Vail Recreation District October 28, 2021, Meeting Minutes

sitting at 6.6-million-dollar fund balance with 2.7 for operations which leaves 3.5 million to move forward in 2023 and future year.

12. ENGAGEMENT LETTER WITH MCMAHAN AND ASSOCIATES

- 12.1. Mr. Weaver proposed an engagement letter with McMahan and Associates to conduct this year's audit. They have proposed a slight fee increase.
- 12.2. After some discussion, and by motion duly made and seconded it was unanimously RESOLVED to select McMahan and Associates as the audit firm for the fiscal year 2021 audit.

13. UNFINISHED BUSINESS-BMHS CROSS COUNTRY SPONSORSHIP

- 13.1. Mr. Ortiz said he was approached by Kira Howard a member of the Battle Mountain High School cross country team going to the Nike regionals. He asked the Board if they would be interested in funding them \$1,500.
- 13.2. By motion duly made and seconded it was unanimously RESOLVED to approve a \$1,500 donation to the Battle Mountain High School cross country team to help fund this annual trip.

14. SEPTEMBER 2021 FINANCIALS

- 14.1. Mr. Eric Weaver gave a high-level overview of the September financials. He shared that we are doing amazing considering we thought COVID was going to affect us again this year. He shares we are currently favorable in revenues by 1.2 million compared to budget while expenses are over by 132K.
- 14.2. Mr. Weaver gave kudos to the F&B department for doing a great job this year and presenting a thorough budget and is excited about the quality team we now have in place.

15. EXECUTIVE DIRECTOR INPUT

15.1. Mr. Ortiz gave a quick update on the green's renovation. He shared their progress and that they are on task to get done what they need to before snow makes it impossible.

16. BOARD MEMBER INPUT

- 16.1. Director Plante wanted to thank the F&B department for an outstanding job this summer and it was great to see the improvements.
- 16.2. Director Hansen shared that he was impressed with the ad in the Vail Daily for the VRD rec sports. He said it was well done and commended Jessie.
- 16.3. Ms. Rediker shared that at the special events funding meeting is grateful to have Joel Rabinowitz help every year. She stated that his insight was very valuable. She shared that the VRD were funded, and that Yeti Hockey Club was also funded.

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- 16.4. Mr. Kjesbo wanted to recognize the excellent work Total Turf is doing on the greens.
- 16.5. Mr.Saalfeld gave a good luck shout out to our board members Kim Rediker and Kirk Hansen as they are running for Vail Town Council.

17. ADJOURNMENT

17.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Special Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted, April Heredia Secretary to the Meeting

VAIL RECREATION DISTRICT

VAIL RECREATION DISTRICT 2022 FEES

DEPARTMENT	PAGE
VAIL NORDIC CENTER	2
VAIL GYMNASTICS CENTER	2
VAIL GOLF CLUB	3
DOBSON ICE ARENA	4
SPORTS DEPARTMENT	5
LEAGUES	5
RACE SERIES	5
YOUTH SPORTS CAMPS	5
FACILITY RENTALS	6
VAIL TENNIS CENTER	7
PICKLEBALL	7
COMMUNITY PROGRAMMING	8
IMAGINATION STATION	8
PRESCHOOL PROGRAMS	8
SINGLE DAY PROGRAMS	8
KIDZONE	8
SUMMER DAY CAMPS	8
COMMUNITY ROOM	8

VAIL NORDIC CENTER			
PASSES		2021 RATE	2022 RATE
DAY PASS ADULT/YOUTH		\$18/13	\$20/\$15
SEASON PASS NON-RES		\$145	\$150
RESIDENT SEASON PASS			\$120
STUDENT PASS (AGES 13-17)			\$80
		\$50	\$55
STUDENT PASS (AGES 6-12)		\$ 0	<mark>\$22</mark>
RENTALS			
RENTALS CLASSIC/SKATE		\$27/32	\$29/34
RENTALS CHILDREN CLASSIC OR SKATE		\$22	\$24
RENTALS SNOWSHOE		\$27	\$29
RENTALS FATBIKES		\$30 HALF DAY	\$32 HALF DAY
RENTALS PULL SLED			\$27
AT GEAR		\$65	\$69
AT GEAR		\$05	<u>409</u>
LESSONS			
LESSONS GROUP CHILD/ADULT		\$50/60	\$52/62
LESSONS PRIVATE CHILD/ADULT		\$65/90	\$67/92
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VAIL GYMNASTICS CENTER			· · · · · · · · · · · · · · · · · · ·
SPRING/SUMMER CLASSES		JAN-AUG 2021 RATES	JAN-AUG 2022 RATES
45 MINUTE CLASS		\$170 PER 10 WEEKS	\$180 PER 10 WEEKS
		\$190 PER 10 WEEKS	
60 MINUTE CLASS		• • • •	\$195 PER 10 WEEKS
90 MINUTE CLASS		\$195 PER 10 WEEKS	\$205 PER 10 WEEKS
BOYS LEVEL 4		NA	NA
BOYS LEVEL 5+		NA	NA
GIRLS LEVEL 3, 9 HOURS PER WEEK		\$185	\$185
USGA GIRLS 4/5, 9 HOURS PER WEEK		\$190 for level 4 - \$200 for level 5 (added hours)	\$190 for level 4 - \$200 for level 5 (added hours)
PRE-TEAM, 4 HOURS PER WEEK		\$250 PER 1 DAY A WEEK -10 weeks (longer class)	\$250 PER 1 DAY A WEEK -10 weeks (longer class)
USAG LEVEL 6+, 19 HOURS PER WEEK		\$275	\$275
SUMMER CAMP		\$240/WEEK	\$245/WEEK
FALL CLASSES	(FEES REVIEWED IN SEPT)	SEPT-DEC 2021 RATES	SEPT-DEC 2022 RATES
45 MINUTE CLASS		\$170 PER 10 WEEKS	\$180 PER 10 WEEKS
60 MINUTE CLASS		\$190 PER 10 WEEKS	\$195 PER 10 WEEKS
90 MINUTE CLASS		\$195 PER 10 WEEKS	\$205 PER 10 WEEKS
BOYS TEAM LEVEL 4			NA
BOYS TEAM LEVEL 5+		NA	NA
PRE-TEAM, 4 HOURS PER WEEK		\$250 PER 1 DAY A WEEK - 10 WEEKS (longer class	\$250 PER 1 DAY A WEEK - 10 WEEKS (longer class)
GIRLS LEVELS 3, 9 HOURS PER WEEK		\$185	\$195
GIRLS LEVELS 4, 5		\$190 for level 4 - \$200 for level 5 (added hours)	Level 4 \$195 - Level 5 \$200
USAG LEVELS 6+		\$275	\$280
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ADULT/TEEN DROP-IN		\$10/PER TIME	\$12/PER TIME
KIDS DROP-IN		\$10/PER TIME	\$12/PER TIME
45 MIN. DROP-IN CLASS		\$20/PER TIME	\$20/PER TIME
60 MIN. DROP-IN CLASS			\$25/PER TIME
90 MIN. DROP-IN CLASS		\$30/PER TIME	\$30/PER TIME
2 HOUR (PRE-TEAM)		\$30/PER TIME	\$30/PER TIME
TEAM DROP-IN		\$50/PER TIME	\$50/PER TIME

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Rental CLUBS Image: Club State	GOLF BIKE 18 HOLES					
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9 HOLES\$45\$45\$45\$45RANGEImage: Constraint of the second of the	RENTAL CLUBS					
RANGE MALLS6S6S6SMALLS6S6S6MEDUIMS8S12ARGE\$12\$12Stander\$150S150DTHER AMENITIESS400S150SEASON CLART\$150\$150SEASON CLUB STORAGE\$150\$150STANGE CARD\$150\$150	18 HOLES					
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SMALL \$6 \$6 \$6 MEDIUM \$8 \$8 ARGE \$12 \$12 RANGE CARD \$150 \$150 DTHER AMENITIES \$400 \$400 SEASON CART \$400 \$150 SEASON PUSH CART \$150 \$150 SEASON CLUB STORAGE \$300 \$350 ANGE CARD \$150 \$150	PANCE					
WEDIUM \$8 ARGE \$12 \$12 \$150 DTHER AMENITIES \$400 SEASON CART \$400 SEASON PUSH CART \$150 SEASON CLUB STORAGE \$300 XANGE CARD \$150		86			9 6	
ARGE RANGE CARD\$12 \$150\$12 \$150\$12 \$150OTHER AMENITIESImage: CarD of the second seco						
RANGE CARD \$150 \$150 OTHER AMENITIES \$400 \$400 SEASON CART \$400 \$400 SEASON PUSH CART \$150 \$150 SEASON CLUB STORAGE \$300 \$350 TANGE CARD \$150 \$150						
State State <th< td=""><td>RANGE CARD</td><td></td><td></td><td></td><td></td><td></td></th<>	RANGE CARD					
SEASON CART \$400 \$400 \$400 SEASON PUSH CART \$150 \$150 \$150 SEASON CLUB STORAGE \$300 \$350 \$150 RANGE CARD \$150 \$150 \$150						
SEASON PUSH CART \$150 \$150 SEASON CLUB STORAGE \$300 \$350 RANGE CARD \$150 \$150	OTHER AMENITIES					
SEASON CLUB STORAGE \$300 \$350 RANGE CARD \$150 \$150	SEASON CART					
RANGE CARD \$150 \$150						
			I			I I
UUCKER RENTAL "RESERVED FOR PLATINUM PASS ONLY" \$200 PLATINUM PASS ONLY			1			,
	LUCKER RENTAL *RESERVED FOR PLATINUM PASS ONLY*	\$200	1		PLATINUM PASS ONLY	

Season Pass Structure - Vail Residents Persons attempting purchase of passes or punchcards must prove residency in Vail.

	Season-Pass = Unlimited Golf	Punch-Card = 20 rounds of 9 holes (10 rounds of 18)
	-non-transferrable -can play space available (avoids restrictions)	-transferrable -can play space available (avoids restrictions)
Platinum Tier Pass \$2,600	-Can book tee times 14 days in advance -Can book tee times anytime of day -Includes cart, range, club storage, locker *Available to Vail Residents Only	NO PUNCH CARD OFFERED AT THIS TIER
Gold Tier	**Limited Quantity of 25 passes to be sold Can book tee times 10 days in advance	-Can book tee times 10 days in advance
Pass \$1,700	-Can book tee times anytime of day	-Can book tee times anytime of day
Punch \$900	-Includes cart and range	-Includes cart and range
	-Can add a la carte options	-Can add a la carte options
		**Paying \$90 per 18-hole round (cart included) **Savings of \$9 per 18-hole round in peak season (cart included)
	-Can book tee times 7 days in advance	-Can book tee times 7 days in advance
Silver Tier	-Cannot book tee times before 12pm on Fri-Sat-Sun and holidays	-Cannot book tee times before 12pm on Fri-Sat-Sun and holidays
Pass \$1,000	-can add a la carte options	-Can add a la carte options
Punch \$700		
		**Paying \$70 per 18-hole round (walking)
		**Savings of \$5 per 18-hole round in peak season (walking)
	-Can book tee times 3 days in advance	-Can book tee times 3 days in advance
Bronze Tier	-Cannot book tee times before 2pm	-Cannot book tee times before 2pm
Pass \$800	-Can add a la carte options	-Can add a la carte options
Punch \$500		ttDevice 650 and 18 halo sound (uniting)
		**Paying \$50 per 18-hole round (walking)
		**Savings of \$25 per 18-hole round in peak season (walking)

Season Pass Structure - Eagle County Residents

All pass privileges and restrictions are the same as Vail Resident, however the prices are different. Pass sales require proof of residency.

	Season-Pass = Unlimited Golf	Punch-Card = 20 rounds of 9 holes (10 rounds of 18)
	-non-transferrable	-transferrable
	-can play space available (avoids restrictions)	-can play space available (avoids restrictions)
	AVAILABLE TO VAIL RESIDENTS ONLY	
Platinum Tier		
Pass \$2,600		NO PUNCH CARD OFFERED AT THIS TIER
	*Available to Vail Residents Only	
	**Limited Quantity of 25 passes to be sold	
	-Can book tee times 10 days in advance	-Can book tee times 10 days in advance
Gold Tier	-Can book tee times anytime of day	-Can book tee times anytime of day
Pass \$2,000	-Includes cart and range	-Includes cart and range
Punch \$1,100	-Can add a la carte options	-Can add a la carte options
		**Paying \$110 per 18-hole round (cart included)
		**Savings of \$19 per 18-hole round in peak season (cart included)
	-Can book tee times 7 days in advance	-Can book tee times 7 days in advance

Silver Tier	-Cannot book tee times before 12pm on Fri-Sat-Sun and holidays	-Cannot book tee times before 12pm on Fri-Sat-Sun and holidays
Pass \$1,300	-can add a la carte options	-Can add a la carte options
Punch \$900		
		**Paying \$90 per 18-hole round (walking)
		**Savings of \$15 per 18-hole round in peak season (walking)
	-Can book tee times 3 days in advance	-Can book tee times 3 days in advance
Bronze Tier	-Cannot book tee times before 2pm	-Cannot book tee times before 2pm
Pass \$1000	-Can add a la carte options	-Can add a la carte options
Punch \$700		
		**Paying \$70 per 18-hole round (walking)
		**Savings of \$35 per 18-hole round in peak season (walking)

Special Pass Offerings - Available to Vail and Eagle County Residents

Proof of residency required.	-Can book tee times 7 days in advance
	-Cannot book tee times before 12pm on Fri-Sat-Sun and holidays
Young-Adult Pass (ages 18-29)	-Restricted to individuals ages 18-29 as of May 1st of purchase year
	-can add a la carte options
Pass \$700	
	-Can book tee times 7 days in advance
	-Play is only allowed after 3:30pm (cannot play space available earlier in the day)
Adult-Junior Pass	-Pass is only valid when parent and junior are both present (same parent, same junior)
-covers both an adult and junior	-Cart and range balls included
Pass \$650	
	*Additional juniors can be "added" with the purchase of a separate junior pass

Junior Pass Offerings

Available to all junior golfers under the age of 18 by May 1st of the purchase year. All juniors must pass a rules and etiquette test and provide a non-family reference to be eligible for purchase.

The Junior Gold	-Can book tee times 3 days in advance
	-Cannot book tee times before 12pm on Fri-Sat-Sun and holidays
Pass \$600	-Includes range
The Junior Silver	-Can book tee times 3 days in advance
	-Cannot book tee times before 12pm any day of week
Pass \$400	-Includes range
The Junior Bronze	-Can book tee times 3 days in advance
	-Cannot book tee times before 2pm any day of week
Pass \$200	

A La Carte Options

Available as add-ons to any pass or punch card purchase.

Season Cart \$400	-Unlimited cart use for the summer -Does not cover guests, only the single seat used by the passholder **Without a season cart pass, the daily cart fee for a single seat for 18 holes is \$24.00
Season Push-Cart \$150	-Unlimited push-cart use for the summer **Without a season push-cart pass, the daily rental cost for 18 holes is \$9.00
Season Club Storage \$350	-Your golf clubs are stored and cared for in our bag storage for the duration of the summer **There is no daily fee option for club storage. **Club storage is first-come first-serve, space is limited!
Range Card \$150	-For a purchase of \$150 you will receive a range card pre-loaded with \$200 worth of range balls (\$50 bonus)You may re-load your card at anytime during the summer

Another way to understand the pass options:

Platinum Pass	For Vail Residents who want it all, price doesn't matter
Gold Pass	Best value for a cart rider, someone who plays a lot
Silver Pass	The walking pass, if you don't take a cart this will be your best value option!
Bronze	The super saver for evening warriors. Price point matters most.
Gold Punch Card	Best value for a cart rider who plans to play up to 10 rounds and possibly wants to bring along non-passholders to play with them.
Silver Punch Card	The punch card for walkers. People who plan to play up to 10 rounds and possibly want to bring along non-passholders to play with them.
Bronze Punch Card	The super duper saver for evening warriors who will play a limited number of times and possibly want to bring along non-passholders to play with them.
Young-Adult Pass	Exceptional deal for golfers between the ages of 18-29 still paying off student loans.
Adult-Junior Pass	Perfect for the parent introducing their kid(s) to the game and wants to do it in the evenings.

Additional information:

How to prove residency?

- To prove residency you must show proof one of two ways:
 - License and property or
 - License, utility bill, and proof of current lease

What does it mean to play "space available"?

To play space available means that you didn't book a tee time. Instead, you showed up to the course, checked in with the proshop,

and then waited at the first tee waiting upon a "space" to become "available". If/when the starter has a cancellation or someone drops off after 9 holes it's very likely you will be able

to play! Using the space available option allows restricted passes to play when they are otherwise forbidden from making tee times.

Can someone with a greater booking window book a tee time for me? (Platinum pass booking out 14 days for a Silver Passholder)

• Yes they can, but the person with the higher level of pass has to be there on that day to play with the tee time they booked or else the tee time will not be valid.

DOBSON ICE ARENA	
MISC. 2021 RATE	S 2022 RATES
1 HR. ICE RENTAL - FULL RATE \$235	\$242.00
1 HR. ICE RENTAL - ADULTS \$214	\$220.00
1 HR. ICE RENTAL - SKATING CLUB AND VAIL EAGLE HOCKEY \$214	\$220.00
1 HR. ICE RENTAL - HOCKEY NON-PRIMETIME \$137	\$141.00
1 HR. ICE RENTAL - BEFORE NON-PRIMETIME NA	NA
DAILY RENTAL/ICE ONLY \$2,850	\$2,850
PUBLIC SESSION FEES	
ADULTS (13+) \$7	\$8
YOUTH (5-12) \$6	\$7
CHILD (4 & UNDER) \$3	\$5
STICK AND PUCK \$7	\$8 \$8
SKATE RENTAL \$3	\$0 \$5
SKATE SHARP (OVERNIGHT) \$7	\$9 \$10
SKATE SHARP (DAY OF) \$10	\$12
BUMPER CAR PRIVATE PARTY -	<mark>\$360/hr</mark>
BUMPER CAR RENTALS -	\$10/ride
SEASON SKATING PASS	
VRD FREESTYLE SESSIONS \$14	\$14
10 PUNCH FREESTYLE CARD \$126	\$126
10 PUNCH SKATE SHARPENING \$63	\$63
10 PUNCH DROP-IN HOCKEY NA	NA
10 PUNCH PUBLIC SKATING CARD (YOUTH) NA	NA
10 PUNCH PUBLIC SKATING CARD (ADULT) (NOW ALL AGES) \$63	\$63
*BUY 9 AND GET 1 FREE	
VRD LEARN TO SKATE	
STORY TIME (TODDLER SKATE) \$10	\$10
VRD SQUIRT REC. HOCKEY (16 WEEKS) NA	NA
VRD MITE/MINI (FALL SEASON) 8 WEEKS \$160	\$160
	\$160
HOCKEY EQUIPMENT RENTAL (BOTH SEASONS) \$50	\$50
VRD MITE/MINI (PRE-REGISTER BOTH SESSIONS) \$270	\$270
LOCKER RENTALS	
FULL SIZE - SEASON \$95	\$95
HALF SIZE - SEASON \$70	\$70
THIRD SIZE - SEASON \$50	\$50
FULL SIZE - 6 MO. \$50	\$50
HALF SIZE - 6 MO. \$40	\$40
THIRD SIZE - 6 MO. \$30	\$30
······ ······ ····· ···· ···· ···· ·····	
SPECIAL EVENT DAILY \$3,700	\$3,700
HOUSE SERVICES	
FORKLIFT - 1 HOUR \$50	\$50
MAN LIFT - 1 HOUR \$60	\$60
CURTAIN/BACKDROP \$50	\$50
ELECTRICAL OUTLETS \$50	\$50
SPOTLIGHT/DAILY \$80	\$80
CONCESSION RENTAL/MONTH	
BASE RENT NA	NA

SPORTS DEPARTMENT						
SPORTS DEPARTMENT LEAGUE FEES						
LEAGUES	2021 RATES	2021 RESIDENT DISCOUNT	NOTES	2022 RATES		NOTES
SUMMER SOFTBALL	\$645	\$615		\$670	\$640	
	\$435	\$400		\$460	\$430	
	\$550 \$300			\$565		
	\$300 \$140			\$315 \$160		
SAND VOLLEYBALL - 4 PERSON SAND VOLLEYBALL - 2 PERSON	\$70		No change. Raised fees in 2020 No change. Raised fees in 2020	\$160		
CORNHOLE	\$50		Don't think we can charge more for something people			
FRED AMMER SOCCER TOURNAMENT	\$505/SILVER	\$565/GOLD	Don't mink we can charge more for something people	\$530/SILVER	\$590/GOLD	
THED AMMER SOCCER TOURIAMENT	\$503/SIEVER	\$303/GOED		3030/SIEVEN	\$3501GOED	
RED SANDSTONE ACTIVITIES						
OPEN GYM	\$5 DROP IN	10 DAY PASS - \$40		\$5 DROP IN	10 DAY PASS - \$40	
WINTER VOLLEYBALL	\$260	\$230		\$270	\$240	
FALL VOLLEYBALL	\$260	\$230		\$270	\$240	
BASKETBALL	\$500	\$470		\$530	\$500	
INDOOR SOCCER						
SPORTS DEPARTMENT RACE SERIES						
RUNNING RACES	2021 RATES	2021 RESIDENT DISCOUNT	NOTES	2022 RATES	2022 RESIDENT DISCOUNT	NOTES
INDIVIDUAL RACE 6-11K	\$35 PRE/\$40 WEEK/\$47 DAY	\$35 PRE/\$40 WEEK/\$47 DAY		\$36 PRE/\$42 WEEK/\$50 DAY		
INDIVIDUAL RACE 5K	\$26 PRE/\$31 WEEK/\$38 DAY	\$28/\$33/\$40	If in pandemic day of starts 24 hrs before reg closes	\$29 PRE/\$35 WEEK/\$42 DAY		
INDIVIDUAL RACE HALF MAR	\$48 PRE/\$53 WEEK/\$65 DAY	\$48 PRE/\$53 WEEK/\$65 DAY		\$48 PRE/\$53 WEEK/\$65 DAY		
STUDENT K-12	\$23 PRE/\$28 WEEK/\$35 DAY	\$25/\$30/\$37		\$25 PRE/\$30 WEEK/\$37 DAY		
5K SERIES	\$115	\$120	\$5 increase -no series price if in pandemic	\$125		
RACE SERIES	\$220	\$225	\$5 increase. Still one race free - no series if in pandem	\$230		
WHITEWATER						
INDIVIDUAL RACE-KAYAK/SUP	\$15 PREREG	\$20 DAY OF	\$1 increase	\$16 PREREG	\$22 DAY OF	
	\$60		\$5 increase	\$64		
	\$20 PREREG	\$30 DAY OF	\$2 increase day of	\$22 PREREG	\$34 DAY OF	
RACE SERIES RAFT	\$80		no change	\$88		
MOUNTAIN BIKE RACES	\$27 PREREG	\$38 DAY OF		\$29 PREREG	\$40 DAY OF	
YOUTH (UNDER 16)	\$27 PREREG \$12 PREREG	\$38 DAY OF \$17 DAY OF	Increase of \$1 No change. Raised prices in 2020	\$29 PREREG \$15 PREREG	\$20 DAY OF	
SERIES ADULT	\$12 PREREG \$165	\$17 DAY OF		\$15 PREREG \$175	S20 DAY OF	
	\$72		Increase \$5. Still gives one race free Increase \$2. Still gives one race free	\$175		
SERIES YOUTH	\$72		Increase \$2. Still gives one race free	\$80		
SHORT TRACK RACE SERIES						
ADULT	\$16 PREREG	\$22 DAY OF	Increse of \$1/\$2	\$16 PREREG	\$22 DAY OF	
	\$6 PREREG	\$8 DAY OF	No change. Raised prices in 2020	\$6 PREREG	\$8 DAY OF	
ADULT SERIES	\$6 PREREG \$42	SO DAT OF	Increse of \$2	NO SERIES	SO DAT OF	No series prices
	\$15		No change.	NO SERIES		No series prices
TOOTTISERIES	\$15		No change.	NO SERIES		
WINTER GRAIL RACES						
UPHILL & SKIMO	\$36 PREREG	\$47 DAY OF	Increase of \$1/\$2	\$36 PREREG	\$47 DAY OF	
UPHILL STUDENT	\$25 PREREG	\$35 DAY OF	No change. Raised prices in 2020	\$25 PREREG	\$35 DAY OF	
WINTER NORDIC/BIKE RACE	\$25 PREREG	\$35 DAY OF	5 1 1	\$25 PREREG	\$35 DAY OF	
	\$15 PREREG	\$20 DAY OF		\$15 PREREG	\$20 DAY OF	
SHAMROCK SHUFFLE	\$30 PREREG	\$40 DAY OF	\$4 increase. Comparable to BC snowshoe entry fee		\$40 DAY OF	
SHAMROCK SHUFFLE STUDENT	\$20 PREREG	\$30 DAY OF	same	\$20 PREREG	\$30 DAY OF	
GRAIL SERIES	\$90 ADULT/\$65 STUDENT		Increase for adults. No change students	NO SERIES		no series prices
			If 4 races: \$120/\$75		1	
FAMILY MUD RUN - KIDS ADVENTURE GAME	S					
FAMILY OF 4	\$65 PREREG	\$75 DAY OF	No change. Raised prices for 2020	\$65 PREREG	\$75 DAY OF	
ADULT	\$25 PREREG	\$31 DAY OF	- · · · · · · · · · · · · · · · · · · ·	\$25 PREREG	\$31 DAY OF	
YOUTH	\$14 PREREG	\$20 DAY OF		\$14 PREREG	\$20 DAY OF	
YOUTH SPORTS						
LEAGUES	2021 RATES	2021 RESIDENT DISCOUNT	NOTES	2022 RATES	2022 RESIDENT DISCOUNT	NOTES
SOCCER:						
MICRO	\$62		\$2/ increase uniforms keep going up	\$62		
U8	\$67			\$67		
	\$72			\$72		
MIDDLE SCHOOL XC	\$75					now a middle school sport
	\$75			\$80		based on a 6 week program
	\$90		\$5 increase	\$80		based on a 6 week program
	\$75			\$80		based on a 6 week program
YOUTH FUTSAL	\$80		\$5 increase professional coaching	\$80		based on a 6 week program
CAMPS						Added Housing fee to most camps, unshared with open
	\$185 HALF DAY	\$235 FULL DAY		\$215 HALF DAY	\$275 FULL DAY	
BASEBALL	STOUTIALT DAT			\$205 HALF DAY	\$290 FULL DAY	
INTERNATIONAL SOCCER	\$185	\$255				
INTERNATIONAL SOCCER BASKETBALL ACADEMY	\$185	\$185			\$215 HALF DAY	if I can do it easily on the new reg software \$20 discou
INTERNATIONAL SOCCER BASKETBALL ACADEMY BASKETBALL SHOOTING	\$185	\$185 \$175			\$215 HALF DAY \$205 HALF DAY	If I can do it easily on the new reg software \$20 discou
INTERNATIONAL SOCCER BASKETBALL ACADEMY BASKETBALL SHOOTING LACROSSE	\$185	\$185		\$215 HALF DAY	\$215 HALF DAY \$205 HALF DAY	If I can do it easily on the new reg software \$20 discou
INTERNATIONAL SOCCER BASKETBALL ACADEMY BASKETBALL SHOOTING LACROSSE MINI-HAWK	\$185 \$185 \$180	\$185 \$175 \$230		\$215 HALF DAY \$215 HALF DAY	\$205 HALF DAY	if I can do it easily on the new reg software \$20 discou
INTERNATIONAL SOCCER BASKETBALL ACADEMY BASKETBALL SHOOTING LACROSSE MINI-HAWK FLAG FOOTBALL	\$185 \$185 \$180 \$185	\$185 \$175		\$215 HALF DAY	\$215 HALF DAY \$205 HALF DAY \$275 FULL DAY	if I can do it easily on the new reg software \$20 discou
INTERNATIONAL SOCCER BASKETBALL ACADEMY BASKETBALL SHOOTING LACROSSE MINI-HAWK FLAG FOOTBALL	\$185 \$185 \$180	\$185 \$175 \$230			\$205 HALF DAY	If I can do it easily on the new reg software \$20 discou

SPORTS DEPARTMENT - CONTINUED						
SPORTS DEPT FACILITY RENTAL						
SOFTBALL	2021 RATES	2021 RESIDENT DISCOUNT	NOTES	2022 RATES	2022 RESIDENT DISCOUNT	NOTES
1 DIAMOND	\$55 PER HOUR	\$35 PER HOUR		\$55 PER HOUR	\$35 PER HOUR	
OVER 4 HOURS	\$230 PER DAY	\$135 PER DAY	No rate change for 2021 help producers this year	\$230 PER DAY	\$135 PER DAY	
3 DIAMONDS	\$550 PER DAY	\$375 PER DAY		\$550 PER DAY	\$375 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$550 PER DAY			\$550 PER DAY		
ATHLETIC FIELD						
HOURLY	\$65 PER HOUR	\$35 PER HOUR		\$65 PER HOUR	\$35 PER HOUR	
OVER 4 HOURS	\$260 PER DAY	\$135 PER DAY		\$260 PER DAY	\$135 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$545 DAY			\$545 DAY		
FIELD MARKING	\$175/Field			\$175/Field		
FENCE REMOVAL	\$400			\$400		
SPECIAL EVENTS						
FOR NON-ATHLETIC EVENTS CAUSING	TBD DEPENDING ON EVENT			TBD DEPENDING ON EVENT		
GYM RENTALS						
HOURLY	\$60 PER HOUR	\$35 PER HOUR		\$60 PER HOUR	\$35 PER HOUR	
OVER 4 HOURS	\$230 PER DAY	\$135 PER DAY		\$230 PER DAY	\$135 PER DAY	
NATIONAL EVENT/TOURNAMENT	\$400 PER DAY			\$400 PER DAY		
VOLLEYBALL COURTS (SAND)						
RENTAL	\$40 PER HOUR	\$25 PER HOUR	increased non resident rate	\$40 PER HOUR	\$25 PER HOUR	
OVER FOUR HOURS - 1 COURT	\$165 PER DAY	\$110 PER DAY		\$165 PER DAY	\$110 PER DAY	
3 COURTS	\$360 PER DAY	\$240 PER DAY		\$360 PER DAY	\$240 PER DAY	
TIMING SERVICES						
NON PROFIT	MINIMUM \$400 + \$1 RUNNER OVER 100 RUNNERS		No change. TBD on chip timing system	MINIMUM \$450 + \$1 RUNNER OVER 100 RUNNERS (org		
FOR PROFIT	MINIMUM \$850 + \$2 RUNNER OVER 100 RUNNERS		\$50 increase TBD on chip timing system	MINIMUM \$900 + \$2 RUNNER OVER 100 RUNNERS (org	pays for bibs and chips)	

VAIL TENNIS CENTER PASSES				
ROUED	2021 RATES		2022 RATES	
RESIDENT	\$230		\$260	
NON-RESIDENT	\$260		\$300	
PASS HOLDER GUEST				
COURT FEES	PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSE		PRIME TIME: 8 A.M. TO 1 P.M./ 1 P.M. TO CLOSI	
1 HOUR	\$25/20		\$25/20	
90 MINUTES	\$40/30		\$40/30	
LESSONS				
PRIVATE				
HOUR	\$80		\$80	
1/2 HOUR SEMI-PRIVATE LESSONS	\$45		\$45	
HOUR	\$100		\$100	
1/2 HOUR	\$65		\$65	
3 PEOPLE	6400		\$120	
HOUR 1/2 HOUR	\$120 \$85		\$85	
12 110 OIL	\$55		\$ 00	
RAQUET				
STRINGING RENTAL	\$20 PLUS STRING \$5 PER DAY		\$20 PLUS STRING \$5 PER DAY	
	er Er Brit			
TENNIS ACTIVITIES				
ALL PLAY DOUBLES SR. MEN DOUBLES	\$15 PER PERSON \$15 PER PERSON	Non pass holders pay \$15 Pass holders are free	\$20 PER PERSON \$20 PER PERSON	
LADIES' DAY	\$15 PER PERSON \$15 PER PERSON		\$20 PER PERSON \$20 PER PERSON	
MEN'S NIGHT	\$15 PER PERSON		\$20 PER PERSON	
CLUB 50	\$15 PER PERSON		\$20 PER PERSON	
MEN'S DOUBLES MEN'S SINGLE LADDER	\$15 PER PERSON \$15 PER PERSON		\$20 PER PERSON \$20 PER PERSON	
MIXED DOUBLES	\$15 PER PERSON		\$20 PER PERSON	
LADIES' DOUBLES	\$15 PER PERSON		\$20 PER PERSON	
TUESDAY DOUBLES CLINIC	\$20 PER PERSON	\$15 PER PERSON SEASON PASS HOLDERS	\$20 PER PERSON	\$15 PER PERSON SEASON PASS HOLDERS
SUNDAY MORNING DOUBLES CARDIO	\$20 PER PERSON \$20 PER PERSON	\$15 PER PERSON SEASON PASS HOLDERS \$15 PER PERSON SEASON PASS HOLDERS	\$20 PER PERSON \$20 PER PERSON	\$15 PER PERSON SEASON PASS HOLDERS \$15 PER PERSON SEASON PASS HOLDERS
CARDIO	\$20 FER FERSON	\$15 FER FERSON SEASON FASS HOLDERS	\$20 FER FERSON	\$13 PER PERSON SEASON FASS HOLDERS
BILL WRIGHT CHAMPIONSHIPS	TBD		TBD	
JUNIOR LESSONS				
ONE WEEK	\$100 PER WEEK		\$100 PER WEEK	
TWO WEEKS	\$100 PER WEEK		\$100 PER WEEK	
TENNIS CAMPS	\$250 PER CAMP			
TENNIS CAMPS				
			\$300 PER CAMP	
			\$300 PER CAMP	
SUMMER SEASON JUN-SEPT	2021 RATES		2022 RATES	
SUMMER SEASON JUN-SEPT RESIDENT	2021 RATES \$165		2022 RATES \$180	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT	2021 RATES \$165 \$225		2022 RATES \$180 \$240	
RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON	2021 RATES \$165 \$225 \$100		2022 RATES \$180 \$240 \$100	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY	2021 RATES \$165 \$225 \$100 STARTS OCT. 2021		2022 RATES \$180 \$240 \$100 STARTS OCT. 2021	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT	2021 RATES \$185 \$225 \$100 STARTS OCT. 2021 \$165		2022 RATES \$180 \$240 \$100 \$100 \$TARTS OCT. 2021 \$180	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT NON-RESIDENT	2021 RATES \$165 \$225 \$100 STARTS OCT. 2021 \$165 \$225		2022 RATES \$180 \$240 \$100 STARTS OCT. 2021	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON	2021 RATES \$165 \$225 \$100 STARTS OCT. 2021 \$165 \$225 \$100		2022 RATES \$180 \$240 \$100 \$TARTS OCT. 2021 \$180 \$240 \$100	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON ANNUAL PASS YEAR-ROUND	2021 RATES \$165 \$225 \$100 STARTS OCT. 2021 \$165 \$225 \$100 STARTS OCT. 2021		2022 RATES \$180 \$240 \$100 STARTS OCT. 2021 \$180 \$240 \$100 STARTS OCT. 2021	
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON ANNUAL PASS YEAR-ROUND RESIDENT NON-RESIDENT	2021 RATES \$165 \$225 \$100 STARTS OCT. 2021 \$165 \$225 \$100 STARTS OCT. 2021 \$215 \$275 \$275		2022 RATES \$180 \$240 \$100 STARTS OCT. 2021 \$180 \$240 \$100 STARTS OCT. 2021 \$250 \$310	
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SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON ANNUAL PASS YEAR-ROUND RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON DALY DROP-IN FEE RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON DALY DROP-IN FEE RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON COURT RESERVATION-RES COURT RESERVATION-RES COURT RESERVATION-NON PICKLEBALL CAMPS PRIVATE LESSONS-PASS HOLLS SEMI-PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS	2021 RATES \$185 \$225 \$100 STARTS OCT. 2021 \$185 \$225 \$100 STARTS OCT. 2021 \$225 \$100 STARTS OCT. 2021 \$215 \$275 \$150 \$5 \$8 \$5 \$25/HOUR \$35/HOUR \$35/HOUR \$160 PER CAMP \$160 PER CAMP \$30/PERSON/HOUR \$30/PERSON/HOUR \$75/HR \$50/HALF HOUR \$75/HR \$50/HALF HOUR \$75/HR \$50/HALF HOUR \$100/HR \$50/HALF HOUR		2022 RATES \$180 \$240 \$100 STARTS OCT. 2021 \$180 \$240 \$100 STARTS OCT. 2021 \$240 \$100 STARTS OCT. 2021 \$250 \$310 \$150 \$5 \$25/HOUR \$40/HOUR \$180 PER CAMP \$80/HR \$50/HALF HOUR \$100/HR \$70/HALF HOUR \$100/HR \$50/HALF HOUR \$100/HR \$50/HALF HOUR	Removed separate prices for non-passholders. Same lesson fees for everyone
SUMMER SEASON JUN-SEPT RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON WINTER SEASON OCT-MAY RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON ANUAL PASS YEAR-ROUND RESIDENT NON-RESIDENT JUNIOR (17&UNDER) RES/NON DAILY DROP-IN FEE RESIDENT JUNIOR (17&UNDER) RES/NON COURT RESERVATION-RES COURT RESERVATION-RES COURT RESERVATION-NON PICKLEBALL CAMPS PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS SEMI-PRIVATE LESSONS-NON-PASS	2021 RATES \$165 \$225 \$100 STARTS OCT. 2021 \$165 \$225 \$100 STARTS OCT. 2021 \$215 \$225 \$100 STARTS OCT. 2021 \$215 \$275 \$150 \$5 \$25/HOUR \$35/HOUR \$160 PER CAMP \$100/HR \$45/HALF HOUR \$30/PERSON/HOUR \$75/HR \$45/HALF HOUR \$30/PERSON/HOUR \$75/HR \$50/HALF HOUR \$100/HR \$55/HALF HOUR \$100/HR \$55/HALF HOUR \$100/HR \$55/HALF HOUR \$100/HR \$55/HALF HOUR		2022 RATES \$180 \$240 \$100 STARTS OCT. 2021 \$180 \$240 \$100 STARTS OCT. 2021 \$240 \$100 STARTS OCT. 2021 \$250 \$310 \$150 \$5 \$25/HOUR \$40/HOUR \$180 PER CAMP \$80/HR \$50/HALF HOUR \$100/HR \$70/HALF HOUR \$100/HR \$50/HALF HOUR \$100/HR \$50/HALF HOUR	
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YOUTH SERVICES				
			2022 BATES	
IMAGINATION STATION	2021 RATES		2022 RATES	
	\$8/CHILD		\$25/Family	
10 PUNCH CARD				
ANNUAL MEMBERSHIP	CHILD: \$20/WK, \$40/MONTH, \$60/YEAR, \$40/YEAR VRD			
	FAMILY: \$60/MONTH, \$100/YEAR, \$60/YEAR VRD		FAMILY: \$60/MONTH, \$100/YEAR, \$60/YEAR VRD	
DROP OFF	\$10/CHILD/HOUR		\$10/CHILD/HOUR	
PARTIES (2 HOURS)	\$150		\$150	
UP TO 10 CHILDREN				
ADDITIONAL CHILDREN BEYOND 10	\$7		\$7	
SINGLE DAY PROGRAMS				
ARTS, CRAFTS, COOKING (2 TO 3 HOU	RS)			
5 OR MORE SESSIONS				
FITNESS (1 HR)				
DROP-IN				
KIDZONE AFTER SCHOOL PROGRAM				
REGISTRATION FEE PER FAMILY				
AFTERNOON DROP-IN	\$21		\$21	
AFTERNOON PRE-PAY	\$16		\$16	
	\$10		\$10	
SCHOOL'S OUT CAMP				
RATE	\$45 PRE PAY; \$50 WITHIN 10 DAYS		\$47 PRE PAY; \$52 WITHIN 10 DAYS	
EAGLE COUNTY STUDENT RATE				
PRE KAMP VAIL	2021 RATES	ECSD & VRD	2022 RATES	ECSD & VRD
REGISTRATION (INCLUDES T-SHIRT)				
DAILY	\$73	\$63	\$75	\$65
5 DAY PASS	\$63	\$53	\$65	\$55
10 DAY PASS	8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERS	HIP")	10-DAY DISCOUNT SUNSETS 5/21 (UNLESS "MEMBER	SHIP")
RESIDENTS	\$5 OFF DAYS PAID BY 5/22		\$5 OFF DAYS PAID BY 5/21\$50 lowest price	
CAMP VAIL				
REGISTRATION (INCLUDES T-SHIRT)				
DAILY	\$68	\$58	\$70	\$60
FOURTH OF JULY PARADE				
5 DAY PASS	\$58	\$48	\$60	\$50
10 DAY PASS				
RESIDENTS	8-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBERSI	HIP")	10-DAY DISCOUNT SUNSETS 5/22 (UNLESS "MEMBER	SHIP")
	\$3 OFF DAYS PAID BY 5/22		\$3 OFF DAYS PAID BY 5/21\$47 lowest price	
CAMP ECO FUN				
REGISTRATION (INCLUDES T-SHIRT)				
2 DAY SESSION	\$110	\$90	\$120	\$100
5 OR MORE SESSIONS	\$5 OFF SESSIONS PAID BY 5/22	φuu	\$5 off 5 or more sessionssunsets 5/21	φισσ
	\$5 OFF SESSIONS FAID BT 5/22			
(RATES IF PURCHASED BY MAY 1)			\$5 OFF SESSIONS PAID BY 5/21\$90 lowest price	
COMMUNITY ROOM				
FITNESS: YOGA, TRX				
PUNCH CARD/SESSION				
MEMBERSHIP				
ART	\$20 TO \$25/CLASS COCKTAILS & CANVAS		\$20 TO \$25/CLASS COCKTAILS & CANVAS	
SESSION				
PUNCH CARD				
CHILDREN'S ART DROP-IN	\$8		\$8	
PAINT YOUR OWN POTTERY	\$10 TO \$40 FOR POTTERY		\$10 TO \$40 FOR POTTERY	
BIRTHDAY PARTIES	\$150/10 + \$7/CHILD UP TO 20		\$150/10 + \$7/CHILD UP TO 20	
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Vail Recreation District 2022 Preliminary Budget Overview

General Overview

The following is a brief summary of the condensed preliminary budget found on page 2 of the September 30, 2021 financial report.

Revenues

- **Taxes-** The assessed valuation of the District, after deduction for the Lionshead TIFF, actually decreased by 0.21% for 2022 despite new construction and being a revaluation year by the County assessor. Residential and vacant values increased from the prior year, but a 20% decrease in the valuation of commercial properties offset those increases. The operations mill levy of the District will adjust from 3.778 to 3.780 mills and there will also be an abatements mill levy of 0.035 mills imposed to recoup prior year abatements. Specific ownership taxes on motor vehicles are also included in the tax amounts, which are estimated to be 5% of property taxes. Deducted from these revenues is the 3% fee for collections withheld by the Eagle County treasurer.
- **Other Non-Departmentalized** This includes interest revenues and funds received from lottery ticket sales.
- **Sports** 2022 revenues will be relatively comparable to 2021 with some programs expected to have minimal increased rates and participation.
- **Gymnastics** 2022 revenues will be relatively comparable to 2021 with some increased participation. Both years show an increase in revenues due to hosting a meet.
- **Community Programming** 2022 revenues will be relatively comparable to 2021 with some programs expected to have minimal increased rates and participation. Bike and other camps will continue to grow in 2022.
- **Nature Center-** This program was transferred to the Town and as such there are no revenues or expenses for 2022.
- **Nordic-** 2022 revenues will be relatively comparable to 2021 with minimal increases in rates and similar participation levels.
- **Golf-** Revenues are expected to increase in 2022 as we are planning to go back to peak season rates for daily fees in 2022, but pass prices will discounted for returning pass holders.
- **Tennis-** 2022 revenues will be relatively comparable to 2021 with minimal increases in rates and similar participation levels.
- **Pickleball-** 2022 revenues will be relatively comparable to 2021 with minimal increases in rates and similar participation levels.
- **Dobson-** We are hopeful that events and programs that were not able to happen in the first portion of 2021 will be back for 2022, resulting in an increase in revenues.
- **Golf F&B / Banquet Room-** After a dramatic rebound in revenues from the operation of the banquet room, 2022 is budgeted at similar levels.

Operating Expenses

- **Personnel** Continued significant increases in hourly wages are budgeted for 2022 to keep up with the labor shortages being experienced. Year-round salaries staff are budgeted to receive an average of a 4.16% pay increase well, weighted more heavily towards employees at the lower end of the pay scale. Additional merit bonuses for outstanding performance, if given, would be funded through a portion of the contingency line item if available.
- Administration- 2022 will include the return of a full-time Human Resource Manager. Insurance rates are expected to increase between 12%-15% based on state-wide increases as well as increased property replacement values. The ongoing costs of the new registration system will also be billed entirely to administration.
- Public Relations- Generally consistent with 2022.
- **Park Maintenance** Increases in labor hours and wages are budgeted for 2022 after being shorthanded in 2021.
- **Facilities Maintenance** 2022 budget is consistent with 2021 as there is little room for change due to the majority of expenses being payroll and benefit driven.
- Sports- Most items generally consistent with 2021.
- **Gymnastics** In 2021 we ran short-staffed so replaced positions are budgeted for 2022. Most other items generally consistent with 2021, with increase expense for the meet as CSE funding may not be available like it was in 2021.
- **Community Programming** Expense increases for 2022 primarily driven by increased labor costs and Imagination Station being open for the full year in 2022.
- **Nature Center** This program was transferred to the Town and as such there are no revenues or expenses for 2022.
- Nordic- Expense increases for 2022 primarily driven by increased labor costs
- **Golf Operations** Expense increases due to wage increases and hope to stay fully staffed, additional cart maintenance costs, and general price increases in materials and services.
- **Golf Maintenance-** Most items generally consistent with 2021, planning to increase hourly wages but hope to have decreased costs related to the greens replacement issues.
- **Tennis-** Expenses largely in line with the 2021, with the exception of a significant increase in costs for our contractor to prep the courts in the spring.
- Pickleball- Expenses largely in line with the 2021.
- **Dobson** –Dramatic increase in 2022 due to planning for the return of events (drives up cost of goods as well as the return of an additional full-time position)), utility price increases, labor increases, and maintenance costs continue to rise on the aging facility
- Golf F&B / Banquet Room- Grill on the Gore expenses expected to actually decrease, but Banquet Room expense increase dramatically due to having all full-time positions for the full year as well as additional hourly staff wages and hours.

Debt Service and Capital

- Debt Service- The District is debt free!
- Capital- 2022 will include a number of items including but not limited to:
 - Replacing equipment/vehicles
 - Routine building maintenance
 - Replacement of Imagination Station exhibit
 - Irrigation system replacement at the Athletic field (Split 50/50 with TOV)
 - o Carpet and outdoor furniture replacement at the Golf/Nordic clubhouse
 - Golf course cart path sealcoating / overlays
 - Remodel of the hole #13 restrooms
 - Completion of 2nd 6 greens in the spring and start of final 6 greens in fall
 - Fall start to bunker project, to be completed in the spring of 2023
 - Rebuild hole #6 lightning shelter
 - Dobson rink chiller system overhaul
 - Tennis center interior remodel
 - Golf maintenance interior facility remodel
 - Costs also include 15% for contingency.

Contingency- A contingency line item of \$300,000 has been included for unforeseen swings in operating revenues or expenses.

Fund Balance- The 2022 budget calls for a \$880,000 deficit due to capital spending. Fund balance is estimated to end 2022 at roughly \$6,625,000, allowing the District to maintain \$2,700,000 for operations, \$275,000 restricted for emergencies by TABOR, and \$200,000 for non-spendable items such as prepaid insurance and golf/Nordic/food & beverage inventory. The capital reserve fund of \$3,450,000 will be carried forward for spending on projects in future years.

VAIL RECREATION DISTRICT COMBINED BALANCE SHEET FOR THE PERIODS INDICATED BELC

			12/31/20					09/30/21		
	General <u>Fund</u>	Enter- prise <u>Fund</u>	General Fixed Assets <u>& LTD</u>	Ent. Fund Fixed Assets <u>& LTD</u>	<u>Total</u>	General <u>Fund</u>	Enter- prise <u>Fund</u>	General Fixed Assets <u>& LTD</u>	Ent. Fund Fixed Assets <u>& LTD</u>	<u>Total</u>
ASSETS										
CASH- UNRESTRICTED	6,105,605				6,105,605	9,091,753				9,091,75
INVESTMENTS- RESTRICTED					0					
ACCOUNTS RECEIVABLE	221,938				221,938	119,103				119,10
PROPERTY TAXES RECEIVABLE	4,663,735				4,663,735	9,360				9,36
PREPAIDS, DEPOSITS & INVENTORY	196,210				196,210	235,399				235,39
DUE (TO) FROM OTHER FUND	0				0	(0)				(
LOAN DUE (TO) FROM OTHER FUND	0				0	0				
BUILDINGS			14,112,183	0	14,112,183			14,112,183	0	14,112,18
EQUIPMENT			2,928,402	0	2,928,402			2,928,402	0	2,928,402
ACCUM DEPR			(10,156,998)	0	(10,156,998)			(10,156,998)	0	(10,156,998
TOTAL ASSETS	11,187,487		- 6,883,587	0	18,071,074	9,455,614		- 6,883,587	0	16,339,20 ⁻
LIABILITIES AND FUND EQUITY										
ACCOUNTS PAYABLE	133,563				133,563	202,561				202,56
DEFERRED PROPERTY TAXES	4,663,735				4,663,735	9,360				9,36
DEFERRED REVENUE	158,278				158,278	183,679				183,67
ACCRUED COMPENSATED ABSENCES			133,202	0	133,202			133,202	0	133,20
ACCRUED INTEREST PAYABLE				0	0				0	
DOBSON BONDS PAYABLE				0	0				0	
TOTAL LIABILITIES	4,955,575		- 133,202	0	5,088,777	395,600		- 133,202	0	528,802
NET ASSETS										
INV IN FIXED ASSETS, NET OF DEBT			6,750,385	0	6,750,385			6,750,385	0	6,750,38
RESTRICTED	494.274		-	0	494,274	482.027		-	0	482,02
COMMITTED & ASSIGNED FOR CAPITAL	3,640,000		_		3,640,000	6,120,000		_		6,120,00
UNASSIGNED	2,097,638		-		2,097,638	2,457,987		-		2,457,98
TOTAL NET ASSETS	6,231,912		- 6,750,385	0	12,982,297	9,060,014		- 6,750,385	0	15,810,40
TOTAL LIAB & NET ASSETS	11,187,487		- 6,883,587	0	18,071,074	9,455,614		- 6,883,587	0	16,339,20

VAIL RECREATION DISTRICT STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

Printed: 10/24/21 Modified Accrual Basis

					Percentage	9 Month	9 Month		Percentage	
	2020	2021	2021	Variance	Variance	Ended	Ended	Variance	Variance	2022 Decline
	Audited Actual		Adopted	Favorable	Favorable	09/30/21	09/30/21 Developed	Favorable	Favorable	Prelim
	Actual	Forecast	Budget	(Unfavor)	(Unfavor)	Actual	Budget	(Unfavor)	(Unfavor)	Budget
COMBINED REVENUES										
PROPERTY AND OTHER TAXES, NET OF FEES	5,030,159	4,762,336	4,743,685	18,650	0%	4,695,839	4,605,499	90,340	2%	4,797,398
OTHER NON-DEPARTMENTALIZED REVENUES	139,159	67,500	43,000	24,500	57%	54,194	32,255	21,939	68%	40,500
SPORTS	240,653	388,190	243,670	144,520	59%	375,214	219,247	155,967	71%	390,874
GYMNASTICS COMMUNITY PROGRAMMING	179,525	245,890	244,720	1,170	0% 14%	195,935	184,435 335,948	11,500	6%	261,840 441,095
NATURE CENTER	311,928	426,005	373,500	52,505	14%	401,560	335,948	65,612	20% 0%	441,095
NORDIC CENTER, NET OF COGS	608,704	- 687,480	475,935	- 211,545	44%	407.060	- 215,342	- 191,718	89%	704,750
GOLF COURSE, NET OF COGS	1,601,586	1,464,830	1,463,650	1,180	44 % 0%	1,435,274	1,369,660	65,614	5%	1,560,550
TENNIS	67,008	65,930	58,000	7,930	14%	60,227	56.771	3,456	5 % 6%	65,700
PICKLEBALL	118,006	133,868	97,335	36,533	38%	115,502	79,159	36,342	46%	143,668
DOBSON	536,306	494,738	512,419	(17,681)	-3%	431,299	388,062	43,237	11%	798,525
GOLF F&B / BANQUET ROOM, NET OF COGS	287,343	893,986	299,148	594,839	199%	816,518	264,727	551,792	208%	934,615
TOTAL REVENUES	9,120,377	9,630,753	8,555,062	1,075,691	13%	8,988,623	7,751,106	1,237,517	16%	10,139,515
OPERATING EXPENSES		, ,	, ,	, ,		, ,	, ,	, ,	1	
ADMINISTRATION	(830,250)	(844,382)	(876,351)	31,969	4%	(671,831)	(706,723)	34,892	5%	(949,281)
PUBLIC RELATIONS/MARKETING	(292,782)	(396,620)	(407,619)	10,999	3%	(236,512)	(298,240)	61,728	21%	(405,533)
PARK MAINTENANCE	(283,730)	(300,253)	(291,399)	(8,853)	-3%	(227,020)	(243,121)	16,101	7%	(326,212)
FACILITIES MAINTENANCE	(139,078)	(139,393)	(142,001)	2,609	2%	(105,751)	(108,537)	2,786	3%	(146,754)
SPORTS	(428,842)	(523,357)	(471,699)	(51,658)	-11%	(419,519)	(378,095)	(41,424)	-11%	(562,543)
GYMNASTICS	(335,847)	(336,205)	(355,365)	19,160	5%	(240,184)	(271,162)	30,978	11%	(408,641)
COMMUNITY PROGRAMMING	(470,564)	(627,873)	(573,880)	(53,993)	-9%	(487,039)	(495,093)	8,054	2%	(677,743)
NATURE CENTER	-	-	-	-	0%	(412)	-	(412)	0%	-
NORDIC CENTER	(367,395)	(459,850)	(416,987)	(42,864)	-10%	(321,778)	(290,863)	(30,915)	-11%	(481,814)
GOLF OPERATIONS	(731,692)	(789,146)	(831,857)	42,710	5%	(506,704)	(567,852)	61,149	11%	(889,494)
GOLF MAINTENANCE	(892,232)	(1,064,056)	(986,369)	(77,686)	-8%	(845,675)	(767,527)	(78,148)	-10%	(1,043,437)
TENNIS	(111,854)	(108,578)	(112,922)	4,344	4%	(100,935)	(108,794)	7,858	7%	(123,932)
PICKLEBALL	(79,589)	(112,798)	(96,772)	(16,027)	-17%	(93,190)	(78,426)	(14,764)	-19%	(118,258)
DOBSON	(709,173)	(776,534)	(732,743)	(43,791)	-6%	(572,092)	(538,081)	(34,011)	-6%	(1,005,833)
GOLF F&B / BANQUET ROOM	(633,918)	(899,028)	(712,105)	(186,923)	-26%	(726,794)	(570,690)	(156,104)	-27%	(986,772)
TOTAL EXPENSES	(6,306,946)	(7,378,073)	(7,008,070)	(370,003)	-5%	(5,555,434)	(5,423,202)	(132,232)	-2%	(8,126,248)
CHANGE IN FUND BAL BEFORE DS & CAP	2,813,431	2,252,680	1,546,992	705,687		3,433,189	2,327,904	1,105,286		2,013,267
DEBT SERVICE	(271,956)	-	-	-	0%	-	-	-	0%	-
DONATIONS, LOANS, & SALE OF ASSETS	11,000	-	-	-	0%	-	-	-	0%	-
CAPITAL EXPENDITURES	(905,978)	(824,692)	(1,407,513)	582,822	41%	(605,087)	(1,060,846)	455,759	43%	(2,594,835)
LESS UNFUNDED CAPITAL PROJECTS		-	-	-						-
CONTINGENCY	-	(150,000)	(300,000)	150,000	50%	-	(225,000)	225,000	100%	(300,000)
TOTAL NET CAPITAL EXPENSES	(1,166,934)	(974,692)	(1,707,513)	732,822	43%	(605,087)	(1,285,846)	680,759	53%	(2,894,835)
CHANGE IN FUND BALANCE	1,646,496	1,277,988	(160,521)	1,438,509		2,828,103	1,042,058	1,786,045		(881,568)
BEGINNING FUND BALANCES	4,585,415	6,231,912	5,211,677	1,020,234		6,231,912	5,211,677	1,020,234		7,509,900
ENDING FUND BALANCES	6,231,912	7,509,900	5,051,156	2,458,744		9,060,014	6,253,735	2,806,279		6,628,332
	=	=	=	=		=	=	=		=

SUMMARY OF SIGNIFICANT VARIANCES:

SPORTS REVENUES- Facility rental, whitewater, bike & running races, and camp registrations all seeing high demand.

COMMUNITY PROGRAMMING REV-\$18,000 in unbudgeted grants and high demand for camps and programs.

NORDIC REVENUES- Truly an amazing 2020/2021 season with incredible increases in participation

GOLF REVENUES- High demand for early season pass sales, refunds to pass holders decreased revenues.

PICKLEBALL REVENUES- Increase in retail sales, also results in increased cost of goods in expenses.

GOLF F&B/ BANQUET REVENUES- The Banquet Room is seeing dramatically higher revenues and expenses than budget, with a large net positive impact overall.

PUBLIC RELATIONS EXPENSES- Savings due to high demand, plus some timing of spending of expenses.

NORDIC EXPENSES- Overages in equipment maintenance and credit card fees from higher revenues.

GOLF MAINTENANCE EXPENSES- Overages in labor and materials for repair to damaged area.

GOLF BANQUET/ F&B EXPENSES- Since we're in full swing, both revenues and expenses and over, but net to a positive net effect.

CAPITAL- Mostly timing on projects still planned to be completed later in the year or push into early 2022.

CONTINGENCY-Decreased forecast as we work through the year and reduce likelihood of additional needed funds.

FUND BALANCE- Savings at end of 2020 rolled forward to 2021.

RESOLUTIONS OF VAIL PARK AND RECREATION DISTRICT

TO ADOPT 2022 BUDGET

A RESOLUTION SUMMARIZING EXPENDITURES AND REVENUES FOR EACH FUND AND ADOPTING A BUDGET FOR THE VAIL PARK AND RECREATION DISTRICT, COLORADO, FOR THE CALENDAR YEAR BEGINNING ON THE FIRST DAY OF JANUARY 2022 AND ENDING ON THE LAST DAY OF DECEMBER 2022.

WHEREAS, the Board of Directors of the Vail Park and Recreation District has appointed a budget committee to prepare and submit a proposed 2022 budget at the proper time; and

WHEAREAS, such committee has submitted a proposed budget to this governing body at the proper time, for its consideration, and;

WHEREAS, upon due and proper notice, published or posted in accordance with the law, said proposed budget was open for inspection by the public at a designated place, and a public hearing was held on November 11, 2021 and interested taxpayers were given the opportunity to file or register any objections to said proposed budget; and;

WHEREAS, whatever increases may have been made in the expenditures, like increases were added to the revenues or planned to be expended from reserves/fund balances so that the budget remains in balance, as required by law.

NOW, THEREFORE, BE IT RESOLVED by the Board of directors of the Vail Park and Recreation District, Eagle County, Colorado:

- Section 1. That the budget as submitted, amended, and summarized by fund, hereby is approved and adopted as the budget of the Vail Park and Recreation District for the year stated above, as adjusted for immaterial changes in the final certified assessed value of the District as certified by the county assessor and corresponding adjustments resulting from such changes to the assessed value. In the event there are material changes to the assessed value then a subsequent meeting of the Board shall be called to consider such changes. Furthermore, to the extent capital or significant operating expenditures forecasted for the current year are anticipated to be extended into the following year, the expenditures and offsetting change in the budgeted beginning fund balance shall be updated to reflect management's best estimate at the time the budget is to be filed with the Colorado Division of Local Affairs.
- Section 2. That the budget hereby approved and adopted shall be certified by any officer, the District Administrator, or Finance Director of the District and made a part of the public records of the District.

TO SET MILL LEVIES

A RESOLUTION LEVYING PROPERTY TAXES FOR THE YEAR 2021, TO HELP DEFRAY THE COSTS OF GOVERNMENT FOR THE VAIL PARK AND RECREATION DISTRICT, EAGLE COUNTY, COLORADO, FOR THE 2022 BUDGET YEAR.

WHEREAS, the Board of Directors of the Vail Park and Recreation District, has adopted the annual budget in accordance with the Local Government Budget Law, on November 11, 2021 and;

WHEREAS, the amount of money necessary to balance the budget for general operating expenses and capital expenditure purposes from property tax revenue is \$4,645,250.13 and;

WHEREAS, the Vail Park and Recreation District finds that it is required to temporarily lower the general operating mill levy to render a refund for \$0.00, and;

WHEREAS, the amount of money necessary to balance the budget for capital expenditure purposes from property tax revenue approved by voters or at public hearing is \$0.00, and;

WHEREAS, the amount of money necessary to collect refund/abatement revenues for prior year abatements is \$46,698.28; and

WHEREAS, the amount of money necessary to balance the budget for voter approved bonds and interest is \$0.00, and;

WHEREAS, the 2021 net valuation for assessment after removal of TIFF valuation for assessment for the Vail Park and Recreation District, as certified by the County Assessor is \$1,228,902,150.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the VAIL PARK AND RECREATION DISTRICT, EAGLE COUNTY, COLORADO:

- Section 1. That for the purposes of meeting all general operating expenses of the Vail Park and Recreation District during the 2022 budget year, there is hereby levied a tax of 3.780 mills upon each dollar of the total valuation for assessment of all taxable property within the District for the year 2021.
- Section 2. That for the purposes of rendering a refund to its constituents during budget year 2022 there is hereby levied a temporary tax credit/mill levy reduction of 0.000 mills.

TO SET MILL LEVIES (CONTINUED)

- Section 3. That for the purpose of meeting all capital expenditures of the Vail Park and Recreation District during the 2022 budget year, there is hereby levied a tax of 0.000 mills upon each dollar of the total valuation for assessment of all taxable property within the District for the year 2021.
- Section 4. That for the purpose of offsetting prior year refunds and abatements of the Vail Park and Recreation District as identified by the Eagle County Assessor on the Certification of Assessed values for the year 2022, there is hereby levied a tax of 0.038 mills upon each dollar of the total valuation for assessment of all taxable property within the District for the year 2021.
- Section 5. That for the purpose of meeting all payments for bonds and interest of the Vail Park and Recreation District during the 2022 budget year, there is hereby levied a tax of 0.000 mills upon each dollar of the total valuation for assessment of all taxable property within the District for the year 2021.
- Section 6. That any officer, the District Executive Director, or Finance Director is hereby authorized and directed to either immediately certify to the County Commissioners of Eagle County, Colorado, the mill levies for the Vail Park and Recreation District as hereinabove determined and set, or be authorized and directed to certify to the County Commissioners of Eagle County, Colorado, the mill levies for the Vail Park and Recreation District as hereinabove determined and set, or be authorized and directed to certify to the County Commissioners of Eagle County, Colorado, the mill levies for the Vail Park and Recreation District as hereinabove determined and set based upon the final (December) certification of valuation from the county assessor.

TO APPROPRIATE SUMS OF MONEY

(PURSUANT TO SECTION 29-1-108, C.R.S.)

A RESOLUTION APPROPRIATING SUMS OF MONEY TO THE VARIOUS FUNDS AND SPENDING AGENCIES, IN THE AMOUNT AND FOR THE PURPOSE AS SET FORTH BELOW, FOR THE VAIL PARK AND RECREATION DISTRICT, EAGLE COUNTY, COLORADO, FOR THE 2022 BUDGET YEAR.

WHEREAS, the Board of Directors has adopted the annual budget in accordance with the Local Government Budget Law, on November 11, 2021, and;

WHEREAS, the Board of Directors has made provision therein for revenues in an amount equal or greater to the total proposed expenditures as set forth in said budget, and;

WHEREAS, it is not only required by law, but also necessary to appropriate the revenues and reserves or fund balances provided in the budget to and for the purposes described below, thereby establishing a limitation on expenditures for the operations of the District.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE VAIL PARK AND RECREATION DISTRICT, EAGLE COUNTY, COLORADO:

Section 1. That the following sums are hereby appropriated from the revenues of each fund, to each fund, for the purposes stated:

GENERAL FUND:

Current Operating Expenditures	\$ 9,100,641
Capital Expenditures	2,594,838
Contingency	300,000
TOTAL GENERAL FUND:	\$ 11,995,476

TO ADOPT 2022 BUDGET, SET MILL LEVIES AND <u>APPROPRIATE SUMS OF MONEY</u> (CONTINUED)

The above resolutions to adopt the 2022 budget, set the mill levies and to appropriate sums of money were adopted this 11th day of November, 2021.

Attest:

Title:

COLLINS | COLE FLYNN | WINN | ULMER

November 4, 2021

Board of Directors Vail Park and Recreation District 700 S. Frontage Road Vail, CO 81657

Re: New Firm Announcement

Dear Board Members:

We are so pleased to announce the formation of our new law firm, Collins Cole Flynn Winn & Ulmer, PLLC, which will open its doors on January 1, 2022. The five partners, Jim Collins, Bob Cole, Tim Flynn, Kathryn Winn, and Allison Ulmer, will be joined by an experienced and knowledgeable team. Our core team includes Bart Miller, Of Counsel, retired from the Colorado General Assembly's Office of Legislative Legal Services and former Centennial City Councilman; paralegals Peggy Rupp and Crystal Schott, who have a combined 35+ years with the group, and legal assistant Jamie Stowers. This team has served you for many years and we will continue to provide highly competent, client-oriented legal services to our special district and local government clients.

As we establish our new office in Lakewood, we are recommitting ourselves to providing the most responsive, experienced and up-to-date legal services with modernized systems and an innovative and collaborative approach.

In the years we have represented Vail Park and Recreation District, we have worked hard to earn your trust. You have relied upon us to provide straightforward, effective and strategic legal advice on routine legal issues as well as the most sensitive of matters. We appreciate that you always have a choice in selecting your legal counsel, and as we start this exciting new venture, we ask for your support and continued reliance on our personal integrity and experience.

Sincerely,

allizon Ul

Allison C. Ulmer

COLLINS | COLE FLYNN | WINN | ULMER

November 4, 2021

Board of Directors Vail Park and Recreation District 700 S. Frontage Road Vail, CO 81657

Re: Letter of Engagement

Dear Board Members:

We understand that the Vail Park and Recreation District (the "Client") desires to appoint Collins Cole Flynn Winn & Ulmer, PLLC, a Colorado professional limited liability company (the "Law Firm"), as the Client's general counsel pursuant to Section 32-1-1001(1)(i), C.R.S., for certain matters as further described below. This letter is intended to outline the terms governing our representation of the Client effective January 1, 2022.

1. <u>Scope of Services</u>.

The Law Firm will advise the Client on all Client-related matters referred to the Law Firm by the Client. We will take our direction from the Board of Directors ("Board") and the President and/or Secretary of the Board, or such other person as is designated by the Board to be its representative and spokesperson for purposes of communication with the Law Firm. We do not represent (i) any person or entity (except the Client itself); (ii) individual members of the Board; or (iii) employees or agents of the Client (collectively, the "Other Persons"), and all services are provided only for the benefit of the Client and not for the Other Persons. The Law Firm owes professional responsibilities only to the Client itself. In all matters involving the Client, such Other Persons should retain their own legal counsel.

2. Designation of Attorneys and Assistants.

I, Allison C. Ulmer, a Partner in the firm, am designated as the Attorney primarily responsible for the legal services rendered to the Client. Other qualified Attorneys and paralegals may perform services for the Client under my supervision in order to most effectively provide a particular service or to minimize costs.

3. <u>Compensation</u>.

The Law Firm shall provide to the Client a monthly billing statement detailing the services rendered and the amount of time spent in performance thereof. The Client shall pay for the total time of all attorneys, paralegals and law clerks at the current rates in effect for the services rendered.

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Secretarial and legal assistance services are not routinely billed to the Client, but out-of-theordinary use of a secretarial or legal assistance person's time may be billed in the attorney's reasonable discretion. Paralegals and law clerks are utilized when their skills are commensurate with a particular project, so as to minimize the costs billed to the Client. The attorney supervises the work product of associate attorneys, paralegals and law clerks.

The Client shall pay for Services within thirty days of the date of the invoice. The Law Firm shall not be obligated to perform any Services if payment of fees is sixty days overdue.

The Law Firm's current billing rates are subject to adjustment, but not by more than ten percent collectively at any time without written notice.

4. <u>Expenses</u>.

Expenses for which the Law Firm will or will not receive reimbursement are as follows, along with the rates for such reimbursement:

(a) <u>Mileage</u>.

No charge, unless lengthy travel distance.

(b) <u>Out-of-Town Travel</u>.

Expenses at cost without mark-up. Travel time by attorneys and staff will be billed at current billing rates. Trips will be coordinated with other clients, to the extent possible, to minimize travel costs.

(c) Long-Distance Telephone Service.

No charge.

(d) <u>Teleconferencing</u>.

Billed at cost without mark-up.

(e) <u>Computer Expenses</u>.

No charge, except for computer research, Lexis/Nexis or other special costs; billed at actual cost without mark-up.

(f) <u>Photocopies</u>.

No charge for in-house copying, unless large volume of copying. Outside copying and printing billed at actual cost without mark-up.

(g) Postage.

No charge for usual first-class mailings, such as mailings to the Client, courts, counsel of record and other consultants. Mass mailings, such as election notices, and overnight and special delivery mailings billed at actual cost without mark-up.

(h) <u>Couriers</u>.

Courier service will be used on an as-needed basis with the cost thereof being billed to the Client without mark-up.

(i) <u>Other Reimbursables</u>.

Other reimbursables include our payment of filing fees, costs for service of process and related services, expert witness fees (only as pre-authorized by the Client), court reporter fees for transcript of testimony, court reporter appearance fees, county clerk and recorder's fees for recording of documents, title company's fees for reports of title, publication fees, election materials and other related expenses. All such reimbursables will be billed to the Client at cost without mark-up.

(j) <u>Other Expenses</u>.

Certain services and expenses not otherwise documented herein (e.g., private investigator, special counsel, etc.) may become necessary under certain circumstances. To the extent that such services are required, the Law Firm will first obtain authorization from the Client before incurring such costs. As such expenses are incurred, they will be billed to the Client.

5. <u>Communications between Law Firm and Client</u>.

Written and oral communication between the Law Firm and the Client on the Client's matters shall be made using all current forms of technology including mail, courier, email, POTS, VoIP and cellular telephone, and other electronic means of communication as such technology becomes available. The security of such means of communication, particularly electronic means such as e-mail and cellular telephone cannot be guaranteed, and therefore a risk exists that privileges such as the attorney-client privilege may be waived if a communication is inadvertently received by persons other than the Client. If the Client desires to avoid the risk of inadvertent disclosure by any particular means of communication, the Client must contact the Law Firm and instruct the Law Firm as to any unacceptable means of communication for Client matters.

6. <u>Cloud Services</u>.

During and/or after termination of our engagement we may use cloud services. Where we do so, or where we use a subcontractor to provide cloud services, we will ensure an appropriate level of security.

7. <u>Disclaimer of Warranties</u>.

There can be no warranties as to the success of any matter undertaken by the Law Firm in the representation of the Client. All expressions made by the Law Firm relative thereto are solely matters of the Law Firm's opinion.



Vail Park and Recreation District November 4, 2021 Page 4

8. <u>Power of Attorney to Execute Documents.</u>

The Client grants to the Law Firm the power to execute documents connected with the representation of the Client, which have been generally approved by the Client, including pleadings, applications, protests, contracts, commercial papers, settlement agreements and releases, verifications, dismissals, orders, and all other documents associated with the services provided hereunder.

9. <u>Document Retention/Destruction</u>.

Files created and compiled by the Law Firm for work on Client matters, including correspondence, pleadings, research and any other documents prepared by the Law Firm, will not be retained indefinitely. Law Firm will retain files for sixty days following conclusion of a matter or conclusion of representation, at which time Client may retrieve the file(s), so long as the Client has paid all fees and costs, or the file(s) may be disposed of at the discretion of the Law Firm, except that we will not destroy (i) original documents entrusted to us for continued representation as part of our services; and (ii) any documents that the Client is obligated by law to retain.

10. Worker Without Authorization Certification.

Pursuant to the requirements of H.B. 06-1343, the Law Firm certifies that the Law Firm will comply with the provisions of Section 8-17.5-101 et seq., C.R.S., and the Law Firm will not knowingly employ or contract with a worker without authorization to perform work for the Client. The Law Firm has verified that the Law Firm (i) has confirmed or attempted to confirm the employment eligibility of all employees who are newly hired for employment in the United States through participation in the E-Verify Program administered by the Department of Labor and Employment; and (ii) otherwise will comply with the requirements of Section 8-17.5-102(1), C.R.S., regarding such verification. The Law Firm agrees to comply with all reasonable requests made in the course of an investigation by the Colorado Department of Labor and Employment. If we do not comply with any requirement of Section 8-17.5-101 et seq., C.R.S., regarding worker without authorization verification, the Client may immediately terminate the Law Firm's Services, subject to payment for work performed prior to the termination date as described herein.

11. Entire Agreement.

The terms herein represent the entire agreement of the parties concerning the representation of the Client by the Law Firm. The agreement represented by this letter may not be amended or modified except in writing and signed by both parties hereto.



12. <u>Term</u>.

The agreement represented by this letter shall commence on January 1, 2022 and remain in effect until terminated by written notice of either party.

Collins Cole Flynn Winn & Ulmer, PLLC, a professional limited liability company

Vail Park and Recreation District

Uson Ul

By: Allison C. Ulmer

Tom Saalfeld, President



BILLING RATES

Effective 1/2022

Name	2022 Rates
James P. Collins, Partner	\$450
Robert G. Cole, Partner	\$405
Timothy J. Flynn, Partner	\$410
Kathryn G. Winn, Partner	\$390
Allison C. Ulmer, Partner	\$390
Bart W. Miller, Of Counsel	\$300
Peggy Rupp, Paralegal	\$235
Crystal Schott, Paralegal	\$220