

VAIL PARK AND RECREATION DISTRICT
d/b/a VAIL RECREATION DISTRICT
BOARD OF DIRECTORS

5:00 P.M.
Thursday, January 25, 2018
Town of Vail, Council Chambers
AGENDA
REGULAR MEETING

1. Call to Order
2. Changes to Agenda;
3. Approval of Minutes;
 - a. January 11, 2018
4. Public Input (for matters not otherwise on Agenda/3 minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
5. New Business and Special Orders;
 - a. Resolution of Support For the Re-Authorization of Lottery Proceeds by the General Assembly in 2018- Mr. Mike Ortiz
 - b. Recap of Battle Mountain High School Nordic Race January 20, 2018-Mr. Dan Timm and Mr. Mike Ortiz
6. Unfinished Business;
7. Officers, Committees, Staff, and Professional Consultants;
 - a. December 2017 Financials-Mr. Eric Weaver
 - b. Executive Director Input
 - c. Board Member Input
8. Adjournment

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RECORD OF PROCEEDINGS

Minutes of the Regular Meeting Of the Board of Directors

Vail Park and Recreation District
dba Vail Recreation District
January 11, 2018

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on January 11, 2018 at 5:00 p.m. at the Vail Town Council Chambers, Town of Vail, Eagle County, Colorado, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

- 1.1. Tom Saalfeld, Kim Newbury Rediker, Kevin Foley, Roland Kjesbo, Bill Suarez (via phone)

2. MEMBERS ABSENT AND EXCUSED

- 2.1. None

3. STAFF PRESENT

- 3.1. Mike Ortiz, Jessie Klehfoth, Scott O'Connell, Bernie McManus, Carolyn Israel, Dan Timm, Chad Young

4. OTHERS PRESENT

- 4.1. Greg Clifton

5. CONSULTANTS PRESENT

- 5.1. Eric Weaver

6. CALL TO ORDER

- 6.1. Director Saalfeld called the meeting to order at 5:07 p.m.

7. CHANGES TO AGENDA

- 7.1. None

8. APPROVAL OF MEETING MINUTES

- 8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the November 16, 2017 special meeting.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

- 9.1. None

10. 2018 MEETING DATES

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- 10.1. Mr. Weaver said the first meeting of the year is used to set the Board of Directors meeting dates and designate the posting locations. The Board is scheduled to meet the second and fourth Thursday of every month, except the fourth Thursdays of November and December, due to the holidays.
- 10.2. Director Foley asked if a date could be set for the Board retreat. Mr. Ortiz will look into potential dates.
- 10.3. By motion duly made and seconded it was unanimously RESOLVED to approve the 2018 meeting schedule as presented.

11. 2018 MEETING NOTICE POSTING LOCATIONS

- 11.1. Mr. Weaver stated that Colorado law requires that meeting notices be posted in three locations. Those three locations are currently the Town of Vail Municipal Building, the Vail Golf & Nordic Clubhouse and the Vail Recreation District Administration Office. The VRD also does a courtesy fourth post at the Dobson Ice Arena.
- 11.2. By motion duly made and seconded it was unanimously RESOLVED to approve the 2018 meeting notice posting locations as presented.

12. INTRODUCTION OF NEW FOOD AND BEVERAGE EMPLOYEES

- 12.1. Mr. Scott O'Connell, VRD Director of Operations and Facilities introduced some new members of the VRD food and beverage department. Bernie McManus is the new restaurant and banquet manager for the Vail Recreation District, and Carolyn Israel is the new group sales manager. The Board welcomed them to the VRD.

13. PICKLEBALL MASTER PLANNING COMMITTEE

- 13.1. Mr. Ortiz asked for two members of the Board to serve on a new pickleball master planning committee due to the rapid growth of the sport in Vail. He stated the sport is very popular with locals and guests, and he wants to be looking ahead and planning for the future of the sport in Vail. The committee would be charged with getting input on new locations for play, pricing, and working with the Town. Directors Saalfeld and Foley volunteered to serve on the committee.

14. UPDATE ON NORDIC OPERATIONS

- 14.1. Mr. Dan Timm, VRD Nordic Center Director, gave a presentation to the Board on happenings at the Vail Nordic Center. He stated the Nordic Center is open daily from 9 a.m. to 5 p.m. and offers 10K of snowshoe track, 17K of classic and skate ski track and, new for 2018, 13K of fat-tire bike track. The Nordic Center offers a fully-stocked pro shop, which has seen excellent sales of hard and soft goods. Mr. Timm said that rentals of skis, snowshoes and bikes have been strong, and they've averaged two to six lessons per day. He

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also said over 600 season passes have been distributed. Guests have been enjoying the Grill on the Gore restaurant and high service and food quality, where a soup buffet is served every day from 10:30 a.m. to 2:30 p.m. and an expanded menu is served Friday through Sunday until 6:30 p.m. Mr. Timm talked about a successful first town series race on Dec. 27 that drew a large attendance at over 90 racers, and featured an after-party in the Grill on the Gore. He also spoke about upcoming events including a Demo Day on Sat, Jan. 13 and the first race in the Vail Grail Winter Race Series, a citizens 5K skate, on Jan. 20 in conjunction with the Battle Mountain High School home invitational.

15. UPDATE ON IMAGINATION STATION

- 15.1. Mr. Chad Young, VRD Community Programming Director, gave a presentation about the Imagination Station. Located on the second floor of the Lionshead Welcome Center, and open 9 a.m. to 5 p.m. Sunday through Tuesday and until 8 p.m. Wednesday through Saturday, the Imagination Station offer activities for all ages. Mr. Young talked about the different features of the educational play area, including a Thoughts Flow water table, play wall, hyperbolic funnel, light table and builder boards, and pretend veterinarian and baby clinic. New this year, Mr. Young and staff have added a rotating schedule of art and science projects for children, in addition to daily paint your own pottery and art studio offerings. Mr. Young also spoke about the new virtual reality experience at the Imagination Station where kids and adults can engage in active and creative virtual adventures like playing Fruit Ninja and painting in three dimensions. Mr. Young said the Imagination Station continues to host a semi-monthly adult art series called Cocktails & Canvas and is available for private parties.

16. AFFIRM RECREATION SUBCOMMITTEE MEMBERS

- 16.1. Mr. Ortiz stated a desire to convene the Recreation Subcommittee with the Vail Town Council on the day of the first council meeting in February. In 2017, Directors Saalfeld and Suarez served on the committee for the VRD. Both directors volunteered to serve on the committee again for 2018, with Director Newbury Rediker offering to sit in for Director Suarez if he's unable to attend the first meeting. The purpose of the committee is to discuss many different topics, ranging from town planning of facilities, parking, pickleball, events and more.

17. EXECUTIVE DIRECTOR INPUT

- 17.1. Mr. Ortiz talked about Ms. Alice Plain and staff going to the PGA Merchandise Show in Orlando the week of January 22. Ms. Plain is also writing an article for the PGA Magazine on merchandising.

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- 17.2. Mr. Ortiz said the golf maintenance staff is working on their recertification Audubon International toward the Cooperative Sanctuary status. They have also been helping with Nordic track grooming.
- 17.3. The sports department recently produced a Holiday Sweater Run with Vail Holidays and a contingent of the gymnastics team even participated.
- 17.4. Mr. Ortiz said the first race of the Vail Grail Winter Race Series is Jan. 20, a 5K Nordic Citizens Race at noon at the Vail Nordic Center. They are looking for help with parking and timing if members of the community would like to volunteer.
- 17.5. Mr. Ortiz said there were 1200 people at the most recent Vail Yeti game at Dobson Ice Arena, and there will be games again this weekend. He said the skating show also had about 400 people in attendance each night.
- 17.6. Mr. Ortiz talked about projects the marketing department is working on, including the summer brochure, year in review, Vail Daily ads and more.
- 17.7. Mr. Ortiz reiterated that the Vail Nordic Center hosted a Town Race Series event on Dec. 27 with 90 racers.
- 17.8. Mr. Ortiz mentioned that the Vail Gymnastics Center competitive team has their first meet of the season this weekend in Denver. They also had camps over the holiday breaks with over 70 kids.
- 17.9. Gymnastics has also hired a new assistant coach, Allyson Pancott, who is a former Level 10 gymnast and whose parents own a gym in Pennsylvania.
- 17.10. Finally, Mr. Ortiz wished Director Foley a happy birthday.
- 17.11. Mr. Ortiz thanked Mr. Greg Clifton, Vail Town Manager, for hiring an owner's rep for clubhouse construction to hold contractors in check.

18. BOARD MEMBER INPUT

- 18.1. Director Foley asked about the Vail Yeti games and security. Mr. Ortiz stated that security has been increased this year to help with crowd control and Director Newbury Rediker stated that she attended the game on Friday and said the crowd was well behaved and security presence was noticed.
- 18.2. Director Saalfeld thanked Director Suarez for calling in and sent him best wishes for a speedy recovery.

19. ADJOURNMENT

- 19.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted,
Jessie Klehfoth
Secretary to the Meeting

VAIL RECREATION DISTRICT
 COMBINED BALANCE SHEET
 December 31, 2016 and December 31, 2017

	12/31/16					12/31/17				
	General Fund	Enter-prise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total	General Fund	Enter-prise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total
ASSETS										
CASH- UNRESTRICTED	3,398,381	9,965			3,408,346	3,380,342	11,565			3,391,907
INVESTMENTS- RESTRICTED		294,507			294,507		296,656			296,656
ACCOUNTS RECEIVABLE	84,970	11,087			96,057	73,511	11,004			84,515
PROPERTY TAXES RECEIVABLE	2,782,872	273,246			3,056,117	4,107,551	285,125			4,392,676
PREPAIDS, DEPOSITS & INVENTORY	348	36,490			36,838	192,807	31,185			223,992
DUE (TO) FROM OTHER FUND	(222,361)	222,361			0	(179,004)	179,004			0
LOAN DUE (TO) FROM OTHER FUND	1,974	(1,974)			0	54	(54)			0
BUILDINGS			559,718	11,390,689	11,950,407			559,718	11,390,689	11,950,407
EQUIPMENT			820,463	1,547,845	2,368,308			820,463	1,547,845	2,368,308
ACCUM DEPR			(823,553)	(7,378,168)	(8,201,721)			(823,553)	(7,378,168)	(8,201,721)
TOTAL ASSETS	6,046,184	845,682	556,628	5,560,366	13,008,859	7,575,261	814,486	556,628	5,560,366	14,506,741
LIABILITIES AND FUND EQUITY										
ACCOUNTS PAYABLE	76,940	230,753			307,693	74,941	181,399			256,340
DEFERRED PROPERTY TAXES	2,782,872	273,246			3,056,117	4,107,551	285,125			4,392,676
DEFERRED REVENUE	19,491	15,001			34,492	8,402	20,647			29,049
ACCRUED COMPENSATED ABSENCES			49,245	30,589	79,834			49,245	30,589	79,834
ACCRUED INTEREST PAYABLE				17,238	17,238				17,238	17,238
DOBSON BONDS PAYABLE				985,000	985,000				755,000	755,000
TOTAL LIABILITIES	2,879,303	519,000	49,245	1,032,827	4,480,375	4,190,894	487,171	49,245	802,827	5,530,137
NET ASSETS										
INV IN FIXED ASSETS, NET OF DEBT			507,383	4,527,539	5,034,922			507,383	4,757,539	5,264,922
RESTRICTED	119,133	278,913			398,046	120,575	278,913			399,488
COMMITTED & ASSIGNED FOR CAPITAL	2,000,000	-			2,000,000	2,200,000	-			2,200,000
UNASSIGNED	1,047,747	47,769			1,095,516	1,063,792	48,402			1,112,194
TOTAL NET ASSETS	3,166,880	326,682	507,383	4,527,539	8,528,484	3,384,366	327,315	507,383	4,757,539	8,976,603
TOTAL LIAB & NET ASSETS	6,046,184	845,682	556,628	5,560,366	13,008,859	7,575,261	814,486	556,628	5,560,366	14,506,741

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STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE Modified Accrual Basis

ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

	2016 Audited Actual	2017 Forecast	12 Months Ended 12/31/17 Actual	12 Months Ended 12/31/17 Budget	Variance Favorable (Unfavor)	Percentage Variance Favorable (Unfavor)	2018 Adopted Budget
COMBINED REVENUES							
PROPERTY AND OTHER TAXES, NET OF FEES	3,126,207	3,124,233	3,149,823	3,116,518	33,305	1%	4,289,046
OTHER NON-DEPARTMENTALIZED REVENUES	77,073	63,345	72,243	66,545	5,698	9%	51,045
SPORTS	379,490	414,357	412,315	398,336	13,979	4%	418,896
GYMNASTICS	204,670	185,337	194,477	216,320	(21,843)	-10%	210,085
COMMUNITY PROGRAMMING	404,966	397,853	401,865	399,833	2,032	1%	395,573
NATURE CENTER	13,574	13,734	16,374	10,750	5,624	52%	14,750
NORDIC CENTER	100,223	255,529	255,303	98,600	156,703	159%	565,000
GOLF COURSE	1,140,767	1,317,245	1,346,445	1,304,947	41,498	3%	1,344,405
TENNIS & PICKLEBALL	52,516	78,925	79,230	42,885	36,345	85%	68,750
DOBSON	671,962	693,156	739,875	647,679	92,196	14%	725,608
GOLF F&B / BANQUET ROOM, NET OF COGS	95,501	521,243	554,096	374,162	179,933	48%	599,747
TOTAL REVENUES	6,266,948	7,064,957	7,222,046	6,676,576	545,470	8%	8,682,904
OPERATING EXPENSES							
ADMINISTRATION	(632,957)	(790,516)	(771,692)	(681,989)	(89,702)	-13%	(776,303)
PUBLIC RELATIONS/MARKETING	(244,157)	(255,671)	(247,793)	(271,038)	23,245	9%	(271,611)
PARK MAINTENANCE	(198,735)	(223,671)	(219,526)	(217,163)	(2,363)	-1%	(240,902)
FACILITIES MAINTENANCE	(131,413)	(137,257)	(138,678)	(136,700)	(1,978)	-1%	(140,978)
SPORTS	(507,169)	(543,072)	(531,945)	(544,567)	12,622	2%	(569,918)
GYMNASTICS	(245,877)	(259,628)	(256,997)	(268,111)	11,114	4%	(283,769)
COMMUNITY PROGRAMMING	(482,619)	(496,501)	(485,863)	(520,482)	34,619	7%	(541,426)
NATURE CENTER	(66,275)	(66,882)	(67,491)	(62,660)	(4,831)	-8%	(66,779)
NORDIC CENTER	(13,276)	(287,177)	(280,736)	(12,810)	(267,926)	-2092%	(489,968)
GOLF OPERATIONS	(647,331)	(727,022)	(729,410)	(694,872)	(34,538)	-5%	(761,130)
GOLF MAINTENANCE	(833,387)	(853,016)	(836,278)	(859,228)	22,949	3%	(897,421)
TENNIS & PICKLEBALL	(93,236)	(135,160)	(134,394)	(97,918)	(36,476)	-37%	(135,441)
DOBSON	(700,430)	(809,124)	(806,795)	(789,486)	(17,309)	-2%	(846,809)
GOLF F&B / BANQUET ROOM	(156,325)	(619,379)	(642,985)	(487,423)	(155,562)	-32%	(660,027)
TOTAL EXPENSES	(4,953,187)	(6,204,074)	(6,150,583)	(5,644,446)	(506,137)	-9%	(6,682,482)
CHANGE IN FUND BAL BEFORE DS & CAP	1,313,761	860,882	1,071,463	1,032,130	39,334		2,000,422
DEBT SERVICE	(277,988)	(276,176)	(276,175)	(276,176)	1	0%	(273,838)
CHANGE IN FUND BAL BEFORE CAP	1,035,773	584,706	795,288	755,954	39,335		1,726,584
DONATIONS, LOANS, & SALE OF ASSETS	-	-	-	-	-	0%	-
CAPITAL EXPENDITURES	(831,202)	(750,137)	(577,170)	(884,718)	307,548	35%	(2,558,130)
LESS UNFUNDED CAPITAL PROJECTS	-	-	-	-	-		-
CONTINGENCY	-	(25,000)	-	(100,000)	100,000	100%	(150,000)
TOTAL NET CAPITAL EXPENSES	(831,202)	(775,137)	(577,170)	(984,718)	407,548	41%	(2,708,130)
CHANGE IN FUND BALANCE	204,571	(190,431)	218,119	(228,764)	446,883		(981,545)
BEGINNING FUND BALANCES	3,288,991	3,493,562	3,493,562	3,199,651	293,911		3,303,131
ENDING FUND BALANCES	3,493,562	3,303,131	3,711,681	2,970,887	740,794		2,321,586

SUMMARY OF SIGNIFICANT VARIANCES:

NORDIC REVENUES- Took over the operations for 2017/2018 Season- Revenues & Expenses will Be Significant going forward
 TENNIS & PICKLEBALL REVENUES- Pickleball doing well, mostly offset with additional expenses though
 GOLF F&B/ BANQUET REVENUES- Nordic, golf, and Banquets all running favorable to budget, largely offset by additional expenses
 ADMINISTRATION EXPENSES- Overage for financial planning and studying/ conducting November election
 NORDIC EXPENSES- Took over the operations for 2017/2018 Season- Revenues & Expenses will Be Significant going forward
 TENNIS & PICKLEBALL- Pickleball revenues and expenses both running higher than budget.
 GOLF BANQUET/ F&B EXPENSES- Additional revenues required additional staffing and operating costs
 CAPITAL- Combination of deferred projects and projects/acquisitions coming in under budget
 FUND BALANCE- Savings at end of 2016 rolled forward to 2017.

VAIL RECREATION DISTRICT DIRECTOR REPORTS

January 25, 2018

GOLF

- Alice is heading to the PGA Show next week. She has several meetings set up including an interview with a former PGM intern from two years ago to come back to the Vail Golf Club as a full PGA golf professional.
- The Nordic center has been quite busy! The lack of snow has spurred business here at Nordic. We continue to sell Nordic season passes and have heard positive feedback on the customer service and helpful staff at the Nordic Center.
- We continue to book corporate groups including shotgun events for spring and fall of this season. Currently we have three shotguns in June scheduled and a tentative event in September, in addition to the High Fives (not scheduled) and the BBB (not scheduled).
- Met with Molly Eppard from the Town of Vail for the artwork in the new clubhouse. We have been able to track down three Ford posters and several black and white photographs from the Ford tournament. We have reserved several spaces on walls for these photos. I am excited to showcase the Vail Golf Club history in our new facility!

GOLF MAINTENANCE

- The grooming of Nordic trails has alternated between being done with the new Prinoth snowcat and our tracked utility vehicle and ginzu groomer. The new snowcat has been able to groom following some of our better snow events but has been parked on other days due to the continued lack of snow and base depth.
- Current settled snow depth at our measuring station next to 3 green is 16", up 8" from the reading two weeks ago.
- Storm forecasted this Saturday/Sunday is calling for 4-10". If we receive something toward the higher end of that range we may be able to permanently groom with the snowcat.
- Items that golf course maintenance staff is working on this winter for next season:
 - Acquisition of new equipment: placed purchase order for a new hybrid-powered fairway mower, a new rough mower, two new walk tee mowers, as well as a tire-mounting machine for equipment manager Kirk Hower.
 - Recertification with Audubon International toward our Cooperative Sanctuary status. We recertify every two years to maintain our status that the club first achieved in 1994.
 - We are studying beginner Spanish through an online program from Rosetta Stone so that we can reach out to an additional pool of applicants for next golf season that we have not been able to attract in the last several years.
 - Scott and Justin will be attending the annual Golf Industry Show, with seminars and trade show on the week of February 5.
 - Webinars and seminars on agronomics and management topics.

SPORTS REPORT

- Partnered with BMHS to produce a Nordic high school, middle school and citizens race at the Nordic Center. Thanks to VMS and the Town of Vail for their parking support. The citizens race is the first in a four-race winter series, the Vail Grail.
- Winter adult and youth sports leagues started with adult basketball league (eight teams), adult volleyball league (12 teams), and youth futsal (significant increase in participants over 2017).
- Adult open gyms continue to be busy at RSES. Schedule is as follows: Basketball – Monday, Indoor Soccer – Tuesday, Volleyball – Friday and Pickleball – Thursday, Saturday, Sunday
- Upcoming races in the Vail Grail series are:
 - Feb. 10 – Vail Derail fat bike race at the Nordic Center - 4 p.m.
 - Feb. 18 - Winter Uphill on Vail Mountain - 7 a.m.
 - March 17 - Krueger Family Shamrock Shuffle at the Nordic Center – 4 p.m.
- We are nearly set with a summer schedule including races, tournaments, leagues and camps.
- Had an initial meeting with Vail Valley Foundation on an expanded role with the GoPro Mountain Games, we are exploring and contemplating some options.
- Met with Town of Eagle regarding our help in producing the Eagle Outside Festival.
- Met with the Town of Minturn who have allocated funding for the MeadowGold trail run and the youth mountain bike kickoff race.
- Met with the US Forest Service on their initial feedback on some new ideas for races. We will be submitting our permit shortly.
- Beth will be attending Outdoor Retailer at the end of the month to meet with existing and potential partners for the race series.

DOBSON

- We had 815 people attend the Yeti game on Jan. 13. The Yeti have been growing in popularity as time goes on. They are currently averaging 800 people a game.
- Learn to Skate started back up with Session 2. We have 40 skaters registered. Theater on Ice has 18 skaters registered. Jr. Prep Jumps and Spins has 14.
- Adult League also started back up with the 12-game winter season. We have four A division teams, five B Division and seven C Division, which is by far our largest winter adult league ever. We have usually maxed out around 13 in the past. We worked out the ice times this year to help us maximize our leagues. The only ice slot left during the week is 11 p.m. on Wednesday.

MARKETING

- Marketing is putting together the VRD Year in Review with assistance from all directors and will have it ready for distribution at the annual town community meeting in March.
- Marketing is also working on the new “everything VRD” summer guide and will begin distribution March 1.
- Marketing continues regular KZYR, Vail Daily and Vail Daily Weekly ads and will also be featured prominently in the upcoming Vail Daily Olympics section.

- Jessie continues her review of the VRD website and cleaning up pages and adding photos and content. She is also reviewing and updating all digital listings on Trip Advisor, Yelp and mapping sites.
- Marketing is working on a new Whitewater Race Series logo, new whitewater race jerseys for athletes to wear, gift cards for the Vail Golf Club/Nordic Center, a new rack card for the Imagination Station, Cocktails and Canvas promotions, Facebook advertising, an updated wedding brochure, and a number of other projects.

PARKS

- Parks is in winter mode; setting for Nordic operations and snow removal, which isn't much. Also doing snow dancing.

NORDIC

- Nordic Center has been doing well, track is holding up and conditions have been very good.
- Sales of hard goods and soft goods have been very steady.
- Rentals (skis, snowshoes and bikes) have been very busy.
- Pass sales have exceeded 600 season passes and are still going strong.
- Guests have really enjoyed having the restaurant open, great food and service.
- High school and middle school race scheduled for Jan. 20 has 436 registered racers.
- First race in Vail Grail Series (5K Nordic race) is also scheduled for Jan. 20.

GYMNASTICS

- A Backhandpsring Day Camp was offered on January 3, which hosted 25 gymnasts both recreational and competitive. Gymnasts learned new tumbling elements in a full day camp.
- Anna Bumgardner, level 7 placed first in the uneven bars at our first competition at Gymnastics Unlimited last weekend. Riley Bellm took second place overall in her respective age group as a level 8.
- Vail Gymnastics team will travel to Boulder for their second competition on January 20. The next two competitions will take place at the Broadmoor in Colorado Springs followed by our largest competition of the season in Las Vegas.
- We have welcomed a new assistant coach, Allyson Pancott who will be working with all programs from toddlers through to the competitive program. We are excited to have Allyson join our team!

BUILDING MAINTENANCE / CAPITAL PROJECTS / F&B

Vail Golf & Nordic Clubhouse Construction

- TOV conducted 1-year warranty punch walk, several cosmetic issues were identified as well as one leak, possibly from hydronic snow melt on mechanical deck. Leak was visible in the upstairs catering kitchen.
- Climate Control has been on-site to resolve HVAC issues, TOV has hired a second HVAC company to verify that all HVAC items listed in the commissioning report are corrected.

- Commissioning agent will be back to test and provide feedback to corrected items.
- Phase 2 of interior sign package is installed. Working on track signage enhancements based on feedback from track guests and staff.
- CO₂ alarm in mechanical room still an issue, will follow up with Climate Control and Evans/Chaffee to resolve.
- Lightning detection system now mounted on building, however needed “plan B” to install due to issues found with construction not meeting plans. Additional modifications required.

F&B

- Weekend business has been steady but not yet busy. Midweek business through first two weeks of January has been consistent to 2017 but soft.
- Saw strong sales over the holidays.
- Hosted high school race and saw happy athletes and parents.
- Summer bookings look very strong, all Saturdays from June through mid-October are booked.
- Yeti hockey F&B revenue has been strong and shown growth year over year.
- Prepping for large events at Dobson, Operation Altitude (375 people), Project Funway (approx. 400), Burton after-party (2000).

Golf Maintenance

- Working with architect and local engineer to prepare construction plans for replacing west garage door to accommodate snowcat parking, coordinated effort with TOV.
- Plans progressing for civil parking lot work.

Other Capital Items

- VRD preparing for a very busy capital year with projects including but not limited to:
 - Starter building
 - Driving range
 - Bridges #14 & 15
 - Golf hole #15 retaining wall project
 - Golf maintenance windows, doors and asphalt
 - Golf maintenance exterior storage building
 - Tennis and Admin interior remodel
 - Golf maintenance staff area and restroom remodel
 - Dobson cooling tower replacement
 - VRD storage plans

COMMUNITY PROGRAMMING

Community Programming

- Traffic in Imagination Station has slowed to 4-10 families per day. Still, families are staying longer, coming back more often and (sometimes) spending more during their visits to Imagination Station. People love the space and appreciate our service. “Imagination Station made our visit great,” said one mother of four from age 2 to 10. “There was something for every age.” Virtual reality is getting

some business and revenue; Paint Your Own Pottery continues to be popular with visitors. We need to continue to market virtual reality, it has great potential as a revenue stream along with the art options. We also need to continue to market our evening hours from Wednesday through Saturday. We are open 7 days per week: open every morning at 9 a.m., and close at 5 p.m. on Sun-Tue and open until 8 p.m. on Wed-Sat.

- The fourth Cocktails & Canvas of the winter season on Thursday, Jan. 18 was canceled due to lack of registrations. This class was produced by Lauren with Alpine Arts Center who was renting the room from VRD. While we want to see this partnership and her classes succeed, this was her class to market and sell.
- A family has hired us to host 40 children at Imagination Station the night of Saturday, Jan. 20 from 6 to 10 p.m. We will offer pottery, virtual reality, and all the other activities at Imagination Station; we'll wrap up the night with a movie about 8:30 or 9 p.m.

Summer Camps

- We have approval from Golden Peak Children's Center to host PreKamp, Camp Eco Fun and Camp Vail in this space. Meanwhile, I am working with state licensing to prepare ourselves for the process of moving KidZone/Camp Vail three times in one year: from Red Sandstone to Golden Peak, from Golden Peak to Maloit Park, then from Maloit Park to Red Sandstone. Each of these moves will require opening a brand-new license in a new location.

KidZone

- We hosted one day of School's Out Camp on Monday, Jan. 15. We have another camp on Monday, Jan. 29. These camps tend to have about 20 children.
- PwrHrs will resume Jan. 24; we are thankful for the new snow and we look forward to getting the children Nordic skiing Wednesday and Thursday afternoons.
- Chad toured the Maloit Park campus with Marcie, VSSA and the construction crew. Chad then toured with Mike and the licensing inspector to make sure we are prepared for our many moves this upcoming year. We have excellent cooperation from VSSA; we will see how receptive SSCV is to our requests.

PICKLEBALL

- Jerry is making plans for the Second Annual Vail Western Slope Regional Tournament and is considering a five-day event in August 2018.
- US Open and Tournament of Champions Gold Medalists, Ben John and Christine McGrath, conducted two clinics at Red Sandstone Elementary School with 24 participants on January 13.
- So far 51 2017/18 winter season (Oct. 1-May 31) and annual pickleball passes (Oct. 1-Sept. 30) have been purchased. 57 players purchased 2016/17 annual and winter passes last year.
- Drop-in pickleball play at Red Sandstone Elementary School is organized and supervised by VRD pickleball staff on Thursday evenings and Saturday and Sunday mornings. So far this year, indoor drop-in pickleball at Red Sandstone Elementary School has had an average of 35 participants per session.