

VAIL PARK AND RECREATION DISTRICT
d/b/a VAIL RECREATION DISTRICT
BOARD OF DIRECTORS

5:00 P.M.
Thursday, August 24, 2017
Town of Vail, Council Chambers
AGENDA
REGULAR MEETING

1. Call to Order
2. Changes to Agenda;
3. Approval of Minutes;
 - a. July 27, 2017
4. Public Input (for matters not otherwise on Agenda/3 minute time limit/no disrupting, pursuant to § 18-9-108, C.R.S.);
5. New Business and Special Orders;
 - a. None
6. Unfinished Business;
 - a. Update on possible November TABOR Election-Mr. Eric Weaver and Mr. Mike Ortiz
7. Officers, Committees, Staff, and Professional Consultants;
 - a. July 2017 Financials-Mr. Eric Weaver
 - b. Executive Director Input
 - c. Board Member Input
8. Adjournment

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RECORD OF PROCEEDINGS

Minutes of the Regular Meeting
Of the Board of Directors

Vail Park and Recreation District
dba Vail Recreation District
July 27, 2017

A Regular Meeting of the Board of Directors of the Vail Recreation District, Town of Vail, Eagle County, Colorado, was held on July 27, 2017 at 5:00 p.m. at the Vail Town Council Chambers, Town of Vail, Eagle County, Colorado, in accordance with the applicable statutes of the State of Colorado.

1. MEMBERS PRESENT

1.1. Tom Saalfeld, Bill Suarez, Kim Newbury Rediker

2. MEMBERS ABSENT AND EXCUSED

2.1. Kevin Foley, Roland Kjesbo

3. STAFF PRESENT

3.1. Mike Ortiz, Jessie Klehfoth, Nell Davis

4. OTHERS PRESENT

4.1. Zach Bloom

5. CONSULTANTS PRESENT

5.1. Eric Weaver

6. CALL TO ORDER

6.1. Director Saalfeld called the meeting to order at 5:05 p.m.

7. CHANGES TO AGENDA

7.1. Director Saalfeld and Mr. Ortiz announced that the marketing presentation (5.a) would move before the Nature Center discussion (5.c).

8. APPROVAL OF MEETING MINUTES

8.1. By motion duly made and seconded it was unanimously RESOLVED to approve the minutes of the June 22, 2017 meeting.

9. PUBLIC INPUT FOR MATTERS NOT OTHERWISE ON AGENDA

9.1. Zach Bloom, the new director of Vail Mountaineers Hockey Club, wanted to introduce himself since he is a tenant at Dobson Ice Arena. He stated his desire to build a stronger relationship between the Vail Mountaineers and the VRD, and wanted to make himself available in whatever capacity he can. Mr. Bloom

RECORD OF PROCEEDINGS

Vail Recreation District July 27, 2017 Meeting Minutes

said he grew up in Denver, and then moved to the Vail Valley in high school to join the elite level team. He played hockey at the University of Denver and was on the national championship winning team. He stated his goal for his involvement with the Mountaineers is to have kids in the community have a world-class experience and thinks sports is one of the places to really learn about life – be it successes and challenges. Mr. Bloom said he is prepared to be a teacher and community builder.

9.2. Director Suarez thanked Mr. Bloom for coming.

10. WHAT'S NEW WITH MARKETING?

- 10.1. Mrs. Klehfoth introduced Ms. Nell Davis, VRD's graphic designer, and talked to the board about all the projects that the marketing department has been up to this summer. The marketing department consists of two full-time staff and a summer intern, and serves all 13 of the other VRD departments. The marketing department helps with all communications, marketing and design needs, including media relations, advertising, customer relationship management, collateral development, digital communications, social media, surveys/data collection, community relations and outreach and other administrative duties. Mrs. Klehfoth showed examples of each of these areas and talked about how the marketing and communications strategies have evolved since she took over the position.
- 10.2. Director Saalfeld complimented Mrs. Klehfoth for the increased presence of VRD within the local media, and thanked both Ms. Davis and Mrs. Klehfoth for all of their hard work.
- 10.3. Director Newbury Rediker said she noticed how the VRD branding is much better aligned with the town and VMLD branding and appreciated how complementary the advertising is now.
- 10.4. Director Suarez asked if the printing was being done in house too, and Mrs. Klehfoth explained that all the layout and design is done in house, and the printing is contracted out to a local or internet print shop. Director Suarez was impressed with how much more we're getting our message out. He thanked Mrs. Klehfoth and Ms. Davis for the great job they're doing.
- 10.5. Mr. Ortiz said how Mrs. Klehfoth's skills and the quality of the material being put out are such a high caliber, and how well it aligns with the town efforts. He also was pleased to have Mrs. Klehfoth talk about the various digital efforts being done that aren't as obvious to the Board since they're not being seen locally.

11. VAIL NATURE CENTER FEASIBILITY ANALYSIS AND SKETCH PROGRAMING STUDY

- 11.1. Mr. Ortiz explained how the Vail Nature Center building in is need of some updates and repairs. Because of the Ford Park Master Plan, the repairs and

RECORD OF PROCEEDINGS

Vail Recreation District July 27, 2017 Meeting Minutes

updates need to be in alignment with what's best for all the stakeholders in that area. A feasibility study was done with Tom Braun a number of years ago to restore the building to what it looked like when it was originally built. The town has now put out an RFP for ideas on how to get it back to a historic sanctuary. Mr. Ortiz explained that if the town staff receives an interesting RFP and believes it's something worth pursuing, they will take the project to Town Council and there will be plenty of time for public input. Mr. Ortiz is excited to look at the possibility of what can be done. So far, three architects have submitted proposals.

12. RECREATION SUBCOMMITTEE RECAP

- 12.1. Mr. Ortiz stated that several items were talked about in a recent recreation subcommittee between members of the VRD Board and staff and Town Council Members and town staff. Beyond talking about the Vail Nature Center study, the biggest focus of the meeting was the parking issues at Ford Park during paid parking days. Mr. Ortiz felt they were successful in getting across to town that paid parking for events negatively impacts recreational programming at the Vail Tennis Center, Betty Ford Alpine Gardens and the Vail Nature Center. He talked about how paid parking is \$10 per entry, while one hour of tennis is only \$15. Mr. Ortiz thought they were able to convince Council that change is needed, and suggested some kind of validated parking for users of the Alpine Gardens, Nature Center and Tennis Center, as the paid parking has impacted the Tennis Center business. Mr. Ortiz also shared with council the amount of sales tax brought in through events at Ford Park, and felt that the town were good partners and are already trying something new this weekend.
- 12.2. Mr. Ortiz stated the subcommittee also talked about the clubhouse building and construction there, and the new lease agreement. He said the Council has approved the new agreement and VRD will look to sign it once the repairs in the building are completed, including the replacement of the floors in the restaurant area and fixing the showers in one of the locker rooms.
- 12.3. Director Suarez asked about parking for this weekend's three-on-three soccer tournament. Mr. Ortiz stated there will be a pre-paid ticket system, where users can pick up a ticket from the Tennis Center and return it to the parking staff when leaving. He hopes to move toward a validation system in the future.
- 12.4. Director Saalfeld said he was glad to take a step forward and thanked councilmembers Mr. Greg Moffet and Mr. Dick Cleveland for meeting and working with the VRD.

13. JUNE 2017 FINANCIALS

- 13.1. Mr. Weaver explained how he and Mr. Ortiz have been meeting with staff over the past two days to do adjustments to the budgets and forecasts. Overall, he's happy with everything he's seeing – revenues are 2% favorable, especially with

RECORD OF PROCEEDINGS

Vail Recreation District July 27, 2017 Meeting Minutes

F&B and events doing well. He believes July and August will be pretty close to budget and then September will be full of events. He talked about a recent meeting with the F&B team that went well, and that they are up in revenue but also up in expenses. On the expense side, the District is 3% unfavorable, which given the unknowns at the time the budget was adopted he is pleased to see and will continue to monitor closely. Mr. Weaver stated the golf course is doing well, as are the youth services camps, and he expects a lot of the trends that are being seen to continue. On the capital side, he reminded the Board how VRD finished ahead of forecast last year, and after looking at capital priorities, they have decided to replace the snowcat this year instead of waiting one more year, due to manufacturer availability and the projected costs to repair and maintain the current one, which should save VRD money in the long run. Overall, Mr. Weaver was very happy, and considering all the new programming, said the VRD is right on track.

14. EXECUTIVE DIRECTOR REPORT

- 14.1. Mr. Ortiz stated that the Vail Golf Club is averaging 200 golfers a day, it's been very busy at the clubhouse. Locally, he said they have 45-50 men's league participants.
- 14.2. Mr. Ortiz stated that the course is in great condition, thanks to the golf maintenance staff of Scott, Justin, Kirk, Bob and team all doing a great job. The department is focused on managing water.
- 14.3. Mr. Ortiz stated the VRD took part in the sustainability audit last week with Walking Mountains and the Town of Vail. Both Mr. Scott O'Connell and Mr. Scott Todd went out with the auditor and talked about what VRD is doing in regard to water conservation and quality. The overall goal is to try and get Vail certified as a sustainable destination resort.
- 14.4. Mr. Ortiz mentioned that he had asked for a presentation from the sports department, but they're just too busy. They timed a race down in Gypsum on Sunday in addition to the Camp Hale races on Saturday. They still have some sports camps yet this summer.
- 14.5. Mr. Ortiz talked about the community programming department and how the camps are going very well. They've been very busy and have had plenty of visitors to the Imagination Station.
- 14.6. Mr. Ortiz spoke about the Gymnastics Center camps that are going well, this week they have a team camp and next week is a themed recreational camp. School will be starting soon with after-school programming.
- 14.7. Mr. Ortiz then gave a shoutout to Mr. Jim Sanders, parks maintenance director, who works his tail off. All the tournaments have put a lot of pressure on the facilities, and the way he manages water is amazing. Mr. Ortiz said he has to let the grass dry out so it is not torn up during events if too wet. The lacrosse tournament promoter said it's the best the field has ever been. The three-on-

RECORD OF PROCEEDINGS

Vail Recreation District July 27, 2017 Meeting Minutes

three soccer tournament will give the fields heavy usage this weekend, plus Mr. Sanders is at every event and helps out the sports and community programming departments.

- 14.8. Mr. Ortiz talked about how F&B is doing quite well, just some challenges with staffing. The survey comments are great, showing customer satisfaction. He's very proud of the effort out there and is hopeful to try to break even or exceed the overall budget by end of year while providing a great product. He also mentioned they have a new banquet chef who will be helping with events.
- 14.9. Finally, Mr. Ortiz mentioned tennis is having the Bill Wright Clay Court Championships next weekend and pickleball has had strong numbers between 40-60 players every day. He stated Mistery Jerry and Jonny Stevens are doing a great job organizing play. He's also happy to have a new AED at the pickleball facility and is trying to get them at all facilities.

15. BOARD MEMBER INPUT

- 15.1. Director Newbury Rediker stated she was glad Mr. Joel Rabinowitz was not bitten by a rabid fox, as stated in the director's reports.
 - 15.1.1. Mr. Ortiz explained that Mr. Rabinowitz was out very early prepping for one of the tournaments and came across a fox going through the trash.
- 15.2. Director Newbury Rediker wanted to apologize for not being able to volunteer for the Kids Adventure Games because she is taking her oldest child to college that weekend, but did want the public to know the VRD is looking for volunteers, and that it's a great event, so please help out.
- 15.3. Director Suarez commented that the staff at the golf course are unbelievable and the course looks phenomenal. He said he's been getting positive feedback on the Grill on the Gore restaurant and believes it will be more popular than we ever thought. He also said people keep wanting expanded hours. He also reiterated that the Bill Wright Clay Court Tennis Championships will be taking place next weekend with players from all over the country coming, including some notable ranked players.
- 15.4. Director Saalfeld stated that next weekend is also the inaugural Vail Pickleball Tournament at the Golden Peak Pickleball Center.

16. ADJOURNMENT

- 16.1. Upon a motion duly made and seconded it was unanimously RESOLVED to adjourn the Regular Meeting of the Vail Recreation District Board of Directors.

Respectfully Submitted,
Jessie Klehfoth
Secretary to the Meeting



August 21, 2017

Mike Ortiz & the VRD Board of Directors,

As an update on our research of the future financial needs of the District we have worked with legal counsel and District staff to develop several potential mill levy questions. The related financial impact to both the District and tax payers for each scenario are broken down on the following page. Also include are the draft questions for each scenario.

Current Mill Levy:

The levy is simply not sufficient to cover capital costs. It is estimated that the District will have a \$6,700,000 shortfall in funding over the next 5 years.

Option 1- Replace the Dobson Bond Mill Levy that expires in 2020 with a 1 Mill Operating Levy:

Although this sounds like a good idea because it results in a smaller net tax increase, it has several disadvantages which include:

- Complex ballot language
- Produces less funding in 2018-2020 which makes capital backlog even more challenging
- Still results in a \$1,600,000 shortfall in funding over the next 5 years.

Option 2- Seek a 1 Mill Operating Levy, which can be gallagherized for future residential rate changes:

This is an improvement over option 1 because it provides more funding in 2018-2020 and allows for the 1 mill levy to be adjusted for future declines in residential assessment rate. However, disadvantages still include:

- Still results in a \$1,100,000 shortfall in funding over the next 5 years.
- Does not allow the existing 2.76 mill levy to be adjusted for future declines in residential assessment rate.

Option 3- Seek a 1 Mill Operating Levy, and be able to gallagherize the ENTIRE VRD Levy for future residential rate changes:

We have found that future anticipated declines in the residential assessment rate were having a huge impact on the long range financial plan and since the state-wide adjustments are extremely difficult to estimate it causes a lot of uncertainty for the financial future of the VRD. This option is an improvement over option 2 because it allows for both the 1 mill increase and the existing 2.76 levies to be adjusted for future declines in residential assessment rate, hence eliminating this uncertainty. It also decreases the shortfall in funding over the next 5 years to just \$200,000. However, due to how the question has to be structured it should be evaluated by the Board to see if this is a good option.

	<u>No Change</u>	<u>Option 1</u>	<u>Option 2</u>	<u>Option 3</u>
	<u>Keep Existing Levies</u>	<u>Replace Expiring Mill Levy</u>	<u>Partially Gallagherized Mill Levy</u>	<u>Fully Gallagherized Mill Levy</u>
Opearating Levy	2.760	2.760	2.760	2.760
Dobson Levy	0.261	-	0.261	0.261
Additional Levy	-	1.000	1.000	1.000
Total Mill Levy Rate	3.021	3.760	4.021	4.021
Net Increase In Levy Rate	-	0.739	1.000	1.000
Tax on \$500,000 Home	\$109	\$135	\$145	\$145
Net Annual Increase	\$0	\$27	\$36	\$36
Unfunded Capital Next 5 Years	6,700,000	1,600,000	1,100,000	200,000

Option 1 – Replace Expiring Mill Levy

SHALL VAIL PARK AND RECREATION DISTRICT (“VRD”) TAXES BE INCREASED BY \$1,107,891 IN 2018, AND BY SUCH AMOUNTS AS MAY BE COLLECTED ANNUALLY THEREAFTER FROM A LEVY OF 1.000 MILLS FOR OPERATING AND CAPITAL EXPENSES, INCLUDING:

- TO MAKE DISTRICT OPERATIONS AND FACILITIES MORE ENVIRONMENTALLY FRIENDLY,
- TO REDUCE THE NEED FOR THE DISTRICT TO RAISE FEES, AND
- TO ADDRESS THE CURRENT MAJOR REPAIR BACKLOG TO FACILITIES AND EQUIPMENT;

PROVIDED THAT:

- SUCH MILL LEVY SHALL REPLACE THE 0.527 MILL LEVY APPROVED BY VOTERS IN MAY 2004 FOR DEBT SERVICE ON BONDS MATURING IN 2020 (RESULTING IN AN EXPECTED 2018 NET ANNUAL TAX INCREASE OF LESS THAN \$27 FOR A HOUSE WORTH \$500,000);

WITH SUCH MILL LEVY RATE SUBJECT TO ADJUSTMENT TO OFFSET REFUNDS, ABATEMENTS AND CHANGES TO THE PERCENTAGE OF ACTUAL VALUATION USED TO DETERMINE ASSESSED VALUATION?

(135 words)

Option 2 – Partially Gallagherized Mill Levy beginning in 2020

SHALL VAIL PARK AND RECREATION DISTRICT (“VRD”) TAXES BE INCREASED BY \$1,107,891 IN 2018, AND BY SUCH AMOUNTS AS MAY BE COLLECTED ANNUALLY THEREAFTER FROM A LEVY OF 1.000 MILLS (RESULTING IN AN EXPECTED 2018 ANNUAL TAX INCREASE OF \$36 FOR A HOUSE WORTH \$500,000) FOR OPERATING AND CAPITAL EXPENSES, INCLUDING:

- TO MAKE DISTRICT OPERATIONS AND FACILITIES MORE ENVIRONMENTALLY FRIENDLY,
- TO REDUCE THE NEED FOR THE DISTRICT TO RAISE FEES, AND
- TO ADDRESS THE CURRENT MAJOR REPAIR BACKLOG TO FACILITIES AND EQUIPMENT;

WITH SUCH MILL LEVY RATE SUBJECT TO ADJUSTMENT TO OFFSET REFUNDS, ABATEMENTS AND CHANGES TO THE PERCENTAGE OF ACTUAL VALUATION USED TO DETERMINE ASSESSED VALUATION?

(107 words)

Option 3 – Fully Gallagherized Mill Levy beginning in 2020

SHALL VAIL PARK AND RECREATION DISTRICT (“VRD”) TAXES BE INCREASED BY \$1,107,891 IN 2018, AND BY SUCH AMOUNTS AS MAY BE COLLECTED ANNUALLY THEREAFTER FROM A TOTAL LEVY OF 3.760 MILLS (AN INCREASE OF 1.000 MILLS, RESULTING IN AN EXPECTED 2018 ANNUAL TAX INCREASE OF \$36 FOR A HOUSE WORTH \$500,000) FOR OPERATING AND CAPITAL EXPENSES, INCLUDING:

- TO MAKE DISTRICT OPERATIONS AND FACILITIES MORE ENVIRONMENTALLY FRIENDLY,
- TO REDUCE THE NEED FOR THE DISTRICT TO RAISE FEES, AND
- TO ADDRESS THE CURRENT MAJOR REPAIR BACKLOG TO FACILITIES AND EQUIPMENT;

WITH THE DISTRICT’S ENTIRE OPERATING MILL LEVY RATE SUBJECT TO ADJUSTMENT TO OFFSET REFUNDS, ABATEMENTS AND CHANGES TO THE PERCENTAGE OF ACTUAL VALUATION USED TO DETERMINE ASSESSED VALUATION?

(116 words)

**VAIL RECREATION DISTRICT
COMBINED BALANCE SHEET
December 31, 2016 and July 31, 2017**

	12/31/16					07/31/17				
	General Fund	Enter-prise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total	General Fund	Enter-prise Fund	General Fixed Assets & LTD	Ent. Fund Fixed Assets & LTD	Total
ASSETS										
CASH- UNRESTRICTED	3,398,381	9,965			3,408,346	4,575,081	12,265			4,587,346
INVESTMENTS- RESTRICTED		294,507			294,507		295,571			295,571
ACCOUNTS RECEIVABLE	84,970	11,087			96,057	133,848	7,383			141,231
PROPERTY TAXES RECEIVABLE	2,782,872	273,246			3,056,117	85,993	8,443			94,436
PREPAIDS, DEPOSITS & INVENTORY	348	36,490			36,838	110,126	79,221			189,346
DUE (TO) FROM OTHER FUND	(222,361)	222,361			0	214,183	(214,183)			0
LOAN DUE (TO) FROM OTHER FUND	1,974	(1,974)			0	1,974	(1,974)			0
BUILDINGS			559,718	11,390,689	11,950,407			559,718	11,390,689	11,950,407
EQUIPMENT			820,463	1,547,845	2,368,308			820,463	1,547,845	2,368,308
ACCUM DEPR			(823,553)	(7,378,168)	(8,201,721)			(823,553)	(7,378,168)	(8,201,721)
TOTAL ASSETS	6,046,184	845,682	556,628	5,560,366	13,008,859	5,121,203	186,726	556,628	5,560,366	11,424,924
LIABILITIES AND FUND EQUITY										
ACCOUNTS PAYABLE	76,940	230,753			307,693	57,593	77,364			134,957
DEFERRED PROPERTY TAXES	2,782,872	273,246			3,056,117	85,993	8,443			94,436
DEFERRED REVENUE	19,491	15,001			34,492	633	67,945			68,578
ACCRUED COMPENSATED ABSENCES			49,245	30,589	79,834			49,245	30,589	79,834
ACCRUED INTEREST PAYABLE				17,238	17,238				17,238	17,238
DOBSON BONDS PAYABLE				985,000	985,000				755,000	755,000
TOTAL LIABILITIES	2,879,303	519,000	49,245	1,032,827	4,480,375	144,219	153,753	49,245	802,827	1,150,043
NET ASSETS										
INV IN FIXED ASSETS, NET OF DEBT			507,383	4,527,539	5,034,922			507,383	4,757,539	5,264,922
RESTRICTED	119,133	278,913			398,046	119,795	278,913			398,708
COMMITTED & ASSIGNED FOR CAPITAL	2,000,000	-			2,000,000	1,400,000	-			1,400,000
UNASSIGNED	1,047,747	47,769			1,095,516	3,457,190	(245,939)			3,211,251
TOTAL NET ASSETS	3,166,880	326,682	507,383	4,527,539	8,528,484	4,976,985	32,974	507,383	4,757,539	10,274,881
TOTAL LIAB & NET ASSETS	6,046,184	845,682	556,628	5,560,366	13,008,859	5,121,203	186,726	556,628	5,560,366	11,424,924
	=	=	=	=	=	=	=	=	=	=

VAIL RECREATION DISTRICT
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
ACTUAL, BUDGET AND FORECAST FOR THE PERIODS INDICATED

Printed: 08/22/17
Modified Accrual Basis

	2016 Audited Actual	2017 Forecast	2017 Adopted Budget	Variance Favorable (Unfavor)	Percentage Variance Favorable (Unfavor)	7 Months Ended 07/31/17 Actual	7 Months Ended 07/31/17 Budget	Variance Favorable (Unfavor)	Percentage Variance Favorable (Unfavor)
COMBINED REVENUES									
PROPERTY AND OTHER TAXES, NET OF FEES	3,126,207	3,117,545	3,116,518	1,027	0%	2,953,988	2,923,228	30,760	1%
OTHER NON-DEPARTMENTALIZED REVENUES	77,073	76,045	66,545	9,500	14%	28,832	20,061	8,771	44%
SPORTS	379,490	416,981	398,336	18,645	5%	326,406	303,085	23,321	8%
GYMNASTICS	204,670	206,220	216,320	(10,100)	-5%	112,420	127,843	(15,424)	0%
COMMUNITY PROGRAMMING	404,966	389,853	399,833	(9,980)	-2%	299,867	308,381	(8,514)	0%
NATURE CENTER	13,574	10,750	10,750	-	0%	(20)	-	(20)	0%
NORDIC CENTER	100,223	230,529	98,600	131,929	134%	47,132	33,825	13,307	39%
GOLF COURSE	1,140,767	1,355,375	1,304,947	50,428	4%	828,215	773,962	54,252	7%
TENNIS	52,516	62,342	42,885	19,457	45%	44,874	28,674	16,200	56%
DOBSON	671,962	675,774	647,679	28,095	4%	427,264	408,680	18,584	5%
GOLF F&B / BANQUET ROOM, NET OF COGS	90,147	498,773	370,662	128,111	35%	272,171	181,054	91,117	50%
TOTAL REVENUES	6,261,594	7,040,187	6,673,076	367,112	6%	5,341,148	5,108,793	232,355	5%
OPERATING EXPENSES									
ADMINISTRATION	(632,957)	(759,888)	(681,989)	(77,898)	-11%	(473,183)	(440,430)	(32,753)	-7%
PUBLIC RELATIONS/MARKETING	(244,157)	(264,041)	(271,038)	6,997	3%	(113,359)	(139,162)	25,803	19%
PARK MAINTENANCE	(198,735)	(213,421)	(217,163)	3,742	2%	(116,388)	(127,819)	11,430	9%
FACILITIES MAINTENANCE	(131,413)	(137,999)	(136,700)	(1,299)	-1%	(79,436)	(79,729)	293	0%
SPORTS	(507,169)	(544,890)	(544,567)	(322)	0%	(311,766)	(327,261)	15,496	5%
GYMNASTICS	(245,877)	(273,826)	(268,111)	(5,715)	-2%	(133,190)	(143,046)	9,856	7%
COMMUNITY PROGRAMMING	(482,619)	(509,126)	(520,482)	11,356	2%	(284,913)	(320,564)	35,651	11%
NATURE CENTER	(66,275)	(62,773)	(62,660)	(113)	0%	(37,257)	(43,007)	5,750	13%
NORDIC CENTER	(13,276)	(237,960)	(12,810)	(225,150)	1758%	(60,989)	(2,454)	(58,535)	-2386%
GOLF OPERATIONS	(647,331)	(741,231)	(694,872)	(46,359)	-7%	(316,942)	(305,251)	(11,691)	-4%
GOLF MAINTENANCE	(833,387)	(858,737)	(859,228)	491	0%	(479,561)	(482,979)	3,419	1%
TENNIS	(93,236)	(114,137)	(97,918)	(16,219)	-17%	(80,316)	(65,532)	(14,784)	-23%
DOBSON	(700,430)	(812,063)	(789,486)	(22,577)	-3%	(480,319)	(467,679)	(12,639)	-3%
GOLF F&B / BANQUET ROOM	(150,971)	(608,358)	(483,923)	(124,435)	26%	(316,005)	(274,190)	(41,814)	-15%
TOTAL EXPENSES	(4,947,833)	(6,138,448)	(5,640,946)	(497,502)	-9%	(3,283,624)	(3,219,105)	(64,520)	-2%
CHANGE IN FUND BAL BEFORE DS & CAP	1,313,761	901,740	1,032,130	(130,390)		2,057,524	1,889,689	167,835	
DEBT SERVICE	(277,988)	(276,176)	(276,176)	-	0%	(255,856)	(255,857)	1	0%
CHANGE IN FUND BAL BEFORE CAP	1,035,773	625,564	755,954	(130,390)		1,801,668	1,633,832	167,836	
DONATIONS, LOANS, & SALE OF ASSETS	-	-	-	-	0%	-	-	-	0%
CAPITAL EXPENDITURES	(831,202)	(1,122,952)	(883,567)	(239,385)	-27%	(285,271)	(290,915)	5,644	2%
LESS UNFUNDED CAPITAL PROJECTS	-	-	-	-		-	(50,000)	50,000	100%
CONTINGENCY	-	(100,000)	(100,000)	-	0%	-	(50,000)	50,000	100%
TOTAL NET CAPITAL EXPENSES	(831,202)	(1,222,952)	(983,567)	(239,385)	-24%	(285,271)	(340,915)	55,644	16%
CHANGE IN FUND BALANCE	204,571	(597,388)	(227,613)	(369,775)		1,516,396	1,292,917	223,479	
BEGINNING FUND BALANCES	3,288,991	3,493,562	3,199,651	293,911		3,493,562	3,199,651	293,911	
ENDING FUND BALANCES	3,493,562	2,896,174	2,972,037	(75,864)		5,009,959	4,492,568	517,391	

SUMMARY OF SIGNIFICANT VARIANCES:

GOLF REVENUES- July was a great month
TENNIS REVENUES- Pickleball doing well, tennis struggling due to paid parking
GOLF F&B/ BANQUET REVENUES- Nordic, golf, and Banquets all running favorable to budget, partially offset by additional expenses, overall subsidy expected to remain consistent
ADMINISTRATION EXPENSES- Overage for studying November election
PUBLIC RELATIONS EXPENSES- Timing of expenses.
COMMUNITY PROGRAMMING EXPENSES-Able to make up decrease in revenue with savings in expenses.
NORDIC EXPENSES- Buyout of Nordic operations.
TENNIS- Pickleball revenues and expenses both running higher than budget.
GOLF BANQUET/ F&B EXPENSES- Staffing and equipment rental overages, net against positive in revenues
FUND BALANCE- Savings at end of 2016 rolled forward to 2017.

VAIL RECREATION DISTRICT DIRECTOR REPORTS

August 24, 2017

GOLF

- Business continues to be strong! The golf course has been booked every day from early in the morning until 4:00pm. The Grill on the Gore continues to have high traffic as well. We are starting tee times at 8:00am now with cooler temperatures.
- We host the "Affiliates Cup" next Friday August 25th. Scott Todd is coordinating this event with the Superintendents in Colorado. This is the first time the Vail GC has hosted this particular event for Superintendents. We are excited to showcase the golf course and new clubhouse.
- Additional events coming up are the USGA Mid-Amateur Qualifier on Monday August 28th. The 29 women for the qualifier will tee off between 10am and 11:30a. The participation numbers are the second highest in recent history next to Cherry Hills CC. The "High Fives" golf tournament will be a shotgun on August 29th. We have the Vail Mountain School Boy's High School Event on September 5th with a 10:00am shotgun. We anticipate having a record number of boy's playing with well over 100 participants.
- Alice was asked to write a merchandise feature article on "what is new for fall apparel" for the Colorado PGA fall newsletter. Her writing was presented to the PGA in early August. As a board member of the PGA West Chapter, she is also providing material for the education piece of the fall meeting.
- Our junior camps have completed. Our adult weekly lessons will be ending the end of this month. We had solid attendance though out the summer with our juniors and adults.
- We continue to have strong sales with all merchandise in the golf shop. We may reach record numbers in sales this year compared to the past 11 years. We have sold 771 units of hats (also a record at this time of year)
- The golf course continues to be in phenomenal shape. We receive compliments on a regular basis on conditions. Thank you Scott Todd and his staff for continuing to provide such a great product!
- Our budget numbers are looking good! We have had to invest in quite a bit of new products for the new clubhouse. This will decrease significantly next season.

GOLF MAINTENANCE

- Exciting events coming up for our staff: Rocky Mountain Golf Course Superintendent's Association will be here for the Affiliates Cup this Friday the 25th, followed by the USGA women's mid-am qualifier on the 28th, and the High Five tourney on the 29th. We then have Club Championship on the 6th and 7th of September, and the BB and B on the 14th.
- August weather has been nice to us, with cooler than average temperatures and some rain the first two weeks. We have a second chairlift installed on the course, this one at 15 tee box. We did this project in-house, refurbishing the chairlift and installing it, and saved ~\$1700 that the first one cost by having a contractor do it.

- Gore Creek flowing in the 30-35 cfs range for the last several days. We may make it through August without entering into irrigation restrictions, something I did not think was possible a few weeks ago.
- With Gore Creek continuing to decrease in flow, we can no longer fill the ponds on 1, 2, 8, and 9 from our irrigation system, unless we receive rain and don't need to irrigate overnight. That was the case the week of the 7th, but we have not been able to fill ponds now for the last week or so.
- We still have budgeted money left to spend on cart paths following the asphalt overlays completed in May. I am hopeful to get a contractor in to do some crack sealing before the end of the season.
- A second fertilizer application to the fairways, tees, and driving range was completed on 8/8 to get the turf through the remaining growing season.
- We lost additional staff members in the last two weeks and are still looking for people to hire to get through October. We are able to get all of our morning tasks completed, but our ability to tackle much more than the basics each day has been compromised. We still hope to correct or reduce this phenomenon next year, and will be researching for potential labor pools outside the valley in the form of work visa holders, turf and horticulture program interns, and any other possible sources.

SPORTS REPORT

- 8th Annual Kids Adventure Games was a success, boasting the largest number of participants to date. 900 kids! We are exhausted. Thanks for the following VRD staff and Board Members for helping make it a success. We couldn't have done it without you!
 - Mike Ortiz – 3 days on the zip line and in the bike corral
 - Jim Sanders – 3 days of bike hauls, blow darts and marshaling the transition
 - Andy Holland – two days shuttling tubes and working the climbing wall
 - Mandy Mikels – climbing wall crew
 - April Heredia - course marshalled the village on Friday
 - Jared Biniecki – Thursday night bike haul
 - Chad Young – river safety and clinics
 - Kevin Foley – clinic support
- KAG KEEN Family Mud Run exceeded last year in terms of numbers and experience. We had approximately 280 muddy people participate. Keen was onsite with their trailer and two MCs along with the Vail Fire Department made for a fun evening. As of press time, we have not heard of anyone bathing in the Children's Fountain.
- Summer Leagues are wrapping up. 8v8 soccer championships are tonight and the fall league is already full. 2v2 and 4v4 Sand Volleyball leagues finished last week and the fall indoor league will begin in October. Cornhole finals are Thursday at the Altitude Grill at the Evergreen. Softball league playoffs are underway. Flag Football League will begin September 10.
- Fall Youth Soccer is full until we can find more volunteer coaches. It will start after Labor Day.

- Last adult MTB race is Wednesday at Beaver Creek. The youth series will have a separate end of season race and celebration the following week (August 30) at the newly created Minturn Mini Mile Trail in Minturn.
- Trail running series continues August 26 with the 10K and 5K @ 10,000 Feet
- We are timing the Battle Mountain High School Cross Country Invitational on Sept.2
- Working on the BBB golf tournament. Please find sponsors, donations and teams to help us make it successful.

COMMUNITY PROGRAMMING

Community Programming

- Imagination Station is busy with many families in town in August. We are back up to 7-10 families per day, 20ish families on the many rainy and cool days.
- Gentle Yoga continues and many of our part-time residents are back in town. We have had a few very large yoga classes. TRX continues. Aikido is back with renewed vigor and a guest instructor for the summer.
- Next Generation Yoga completed at the end of July with rather light participation all summer.

Summer Camps

- Camps are full, running smoothly and staff in each camp is as good as or better than we have had for many years.
- Fortunately, there will not be any construction at Red Sandstone Elementary this summer.
- We are expecting to be completely displaced in 2018. We have begun a conversation with Vail Mountain School regarding use of their school for 2018. We will initiate a conversation with Homestake Peak School. We will also work on solutions using Golden Peak Children's Center as our base.
- Skate clinics wrapped up Tue 8/15. Dave continues with some privates.

KidZone

- School started, and we were there on day one to serve our local families. We have our regulars and a few new faces coming to after school.
- We ran After School along-side Camp Vail and Pre Kamp Vail for three days. Even though most local children are in school, Camp Vail is full (at 75% capacity). We look forward to extending summer an additional week or two next year.

Marketing/Photos

- Staff are taking photos and uploading to dropbox. Sara has many posted to Facebook.
- Jerrica attended the Red Sandstone ice cream social on Tue 8/15.
- Chad and two staff members represented VRD and hosted children's activities at the Town of Vail picnic on Tue 8/15.

VRD OPERATIONS/BUILDING MAINTENANCE

Vail Golf & Nordic Club House Construction

- We are waiting to hear back from manufacturer regarding the vinyl flooring in the reception room and restaurant. We are anticipating removing the floor this fall and replacing
- Shower tile work is nearing completion. Once tile is finished we will re-install the ADA equipment and thoroughly clean the 2 locker rooms before opening to the public
- Trash and recycle garage has lighting to be resolved by end of the week
- Interior signs package to be installed by end of the week
- HVAC issues being resolved. Still need commissioning agent to inspect all mechanical
- We have issues with HVAC in offices and pro-shop, working with Climate Control to resolve
- Additional items will be addressed once the golf course closes for the season.

F&B

- Preparing for a very busy September with events.
- Hired Andrew Dequani as banquet chef
- Grill on the Gore continues to perform ahead of budget. Staffing is a constant adjustment but with guest volume decreasing we are able to make adjustments.
- Ford park concessions are currently ahead of budget with one event in October remaining.
- Events at ice arena were successful, Dobson F&B performing ahead of budget

Gymnastics

- Replaced 2 additional interior lights with LED bulbs.
- Preparing for CIRSA inspection conducted by TOV

Pickleball

- New furniture warranty issues resolved.

Vail Nature Center

- TOV received 3 proposals for feasibility study on upgrades to the Nature Center. VRD is participating in the interview process. Zehren, Hopkins and Sipes will all be interviewed.
- Preparing to replace 4 2nd floor windows as they are non-functioning and we will probably live with the facility as it exists for at least 2 more years.

Dobson

- "Store Front" windows / doors were repaired after previous event damage. There were some difficulties getting the contractor scheduled however they are now repaired.

DOBSON

- Dobson hosted two Hispanic shows August 5 and August 18. Both were very successful and both drew just over 1200 people.
- Dobson has played host to a few different youth teams who wanted to escape Denver for a weekend training session in Vail.

- Dobson hosted the Vail Skills Camp put on by Angelo Ricci of the Colorado Thunderbirds. The camp had over 70 participants and consisted of many local kids.
- Dobson has over 40 skaters registered through the Mile High Mite Program run through the Colorado Avalanche. This is the 3 time we have participated in this program. The perks are getting the extra sets of youth equipment into our valley. MHM starts the first week of September.

GYMNASTICS

- Vail Gymnastics had 77 participants from level's 3-9 in our 3 competitive team camps June – August.
- There were 149 recreational participants in our 4 themed public summer camps
- Our registration total for 2017 summer camps was 226, which is up 14 participants from the 2016 season.
- Fall recreational classes begin on September 5th with new classes being offered this fall including “Kindergym” – a new class for 3 to 5 year olds, as well as level combined classes to accommodate more than just one level at time.
- The compulsory competitive team will begin competition on September 23rd in Colorado Springs, CO at the Aerials Fall Festival.

NORDIC

- Meeting with all the sales reps to go through sales orders for 2017-2018 Nordic season.
- High School and Middle School Team Night is scheduled for Sunday, September 17th 3-8:00pm in Golf Course Clubhouse.
- Working on staffing model and business plan with Eric Weaver and Mike Ortiz for upcoming Nordic season.
- Mike Ortiz and I will be meeting with School Board to discuss “Learn to Nordic Ski Program” for all Eagle County 5th Graders.
- Have contacted new sales reps/ vendors, with April's assistance we are getting set up to do business with them for the upcoming Nordic season.
- Have conducted a couple phone interviews for potential staff for VNC.
- Working with Alice Plain on POS System for VNC (hopefully we can use the Vail Golf Course System).